

BULLETIN^{For} Jehovah's witnesses

JANUARY 1, 1932

TESTIMONIES TO DATE, 2,130,497

THOSE WHO KNOW JEHOVAH

Give Testimony of His Word

WHAT IS THE BEST TESTIMONY?

Orally Given Is Good

Booklets Placed Is Better

Books Placed Is Best

The light shining upon the Kingdom privileges and requirements is such that daily the issue assumes a clearer and deeper meaning. A few years back the examination of our progress was considered almost entirely from the standpoint of the amount of literature placed. It became evident, as the issue clarified, that this could not be the determining factor, for two reasons: First, it was not entirely Scriptural; and, second, it was not reasonable, and our God is both consistent and reasonable. The fact was gradually borne home to us that we are Jehovah's witnesses, not his book agents in any sense of the word.

The work of a witness is to give testimony; and that is why the Kingdom work during recent years is forecast in testimonies rather than on the amount of literature placed. As members of the anointed, we can and should hold ourselves responsible for the number of testimonies we give; but we cannot hold ourselves responsible for the amount of literature placed, because that is affected by too many things beyond our control. The Apostle Paul admonishes the Lord's people to present their bodies a living sacrifice, wholly and acceptable unto God. This means being his witnesses by giving testimony on the question at issue, and the apostle says this is our reasonable service. It is a reasonable service. It is up to us whether we are doing this to the extent of our ability or not. However, giving testimony is not a mechanical proposition. The anointed are living sacrifices; indicating that their faculties are alive and alert to the requirements of the work assigned to them. The manner and method of giving the testimony will manifest the degree of faithfulness on the part of the creature.

One may figure that the best testimony is his own verbal presentation of the Kingdom truth. Another may think that reading the testimony appearing in the *Bulletin* to as many people as possible is the best way to testify; and another may just recite the testimony, parrot-like, to as many as possible, and that would be his conception of a proper testimony. Still another may deliver the testimony convincingly and feel that that is all that is required. All these methods lack the vital spark and indicate that to some extent at least those using them do not really know Jehovah. The first testimony considers the witness and his importance; the second manifests an indifference and carelessness; the third is simply doing one's duty according to the letter of the requirement, and the fourth indicates that the

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Bound Book Testimony Period Jan. 30 - Feb. 7

9 Days' Concerted Effort to Place Bound Books

Arrange Territory, Literature and All Details Early

Workers Should Be Well Prepared to Deliver Their Testimony

Are you ready for the Bound Book Testimony Period? Is your territory properly charted off? Have you arranged for the transportation of those friends who are going to work outside points? Have convenient depots for literature and meeting places for the workers been arranged for in towns and sections you are going to work? Have all captains been thoroughly instructed and appointed so that they have the details of what is required of them well in mind? These are only a few of the questions that enter into the necessary preparations for a successful witnessing period. The size of the company, the territory to be worked, the number of workers available, and other such points as these, enter into the necessary preparation, but the service committee that is really on the alert and anxious to make a success out of this testimony period will go into all these features very carefully and make the required arrangements in advance.

Another very important feature is the testimony to be used. The most important point is the point of contact between the worker and the party to whom he is witnessing. Many times this important point is the most neglected of all the preparations made for a witnessing period and because of this considerable effort is wasted. The Lord has arranged for a uniform method of presentation and provided it for each one of his people. It is up to the individual, however, to make this testimony his own. The Lord will not do that for us. This means real hard work. It won't do to simply go over it until it is memorized or to just take the testimony along and read it to the people. This must be studied, analyzed and gone over until each individual has become so thoroughly familiar with it that it will really be his own testimony. Nothing short of this should satisfy anyone. The fact that it is difficult

to do and takes considerable time should only make each one of us more determined to devote the necessary time in order that we may have this down properly. The company as a whole should devote two or three nights to going over this testimony, having various ones give it; have it discussed and the weak points in the presentations gone into. It should be used every day you go into the field service. Check up on your weak points and take the results of your investigation back to the service meeting. Tell the friends there what you found out; and in this way go over it, cooperating one with another until it is really a workable proposition. Some have inquired if they can mention the radio or Judge Rutherford in their testimony. That is perfectly all right. You can start your testimony like this: "No doubt you have heard Judge Rutherford, who lectures and broadcasts over more than 300 stations each week. As he well says, 'the people need a righteous government';" and then continue with the testimony.

Many have questioned the advisability of using this testimony as outlined, thinking it is unnecessary. There are a number of reasons why this testimony should be embodied in every presentation. First, it states our position in clear and direct language. It tells why we are calling on the people, in the same clear concise way. Therefore, the nature of our work and the object of our call are clearly presented to the prospect. In addition to this, the testimony is prepared to protect us in case of opposition from some overzealous and misinformed authority. If anyone is haled into court and he has complied with this outline, we can arrange a proper and effective defense. These are vital points now because of the determined opposition by the adversary and his agents, and it is therefore imperative that this outline be followed.

However, we have the other side of the question to consider. A large number of letters have been received from companies, auxiliary and pioneer workers who find that when they have finished this testimony their prospect is interested, but not enough to take the books, and they ask, "Are we lawless if we continue after this testimony is completed, by displaying the books, calling attention to the pictures, Scriptural indexes or the alphabetical indexes, which we have been accustomed to doing in the past with some success?" To such we say: If you have opened up with the recommended testimony so that the work and the object of your call are properly presented, and the interest of your prospect warrants

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Bethel Family to Have Part in Bound Book Testimony Period

During the Bound Book Testimony Period the Bethel family will have the privilege of engaging in this work the first Saturday and Sunday and also the last Saturday and Sunday of this special period. The factory and office will be closed all day Saturday in order that the entire Bethel family can share in the privilege of witnessing to the people with the bound books.

The Society will be glad to send service leaders to companies requesting visits from them within a radius of 300 miles from Brooklyn. These appointments will be for either the first or the last two days of the special testimony period.

Kingdom Booklet in Foreign Languages

12 Will Soon Be Ready

Beginning February 8, and continuing thereafter until May 31, the foreign-speaking brethren in this country will have the privilege of giving a united testimony with the *Kingdom* booklet in their own language. Not only can the foreign-speaking brethren carry on this work, but the English-speaking companies who have foreign-speaking people in their territory should also see to it that these people are reached with the *Kingdom* booklet in their own language sometime during the 3½ months allotted to this work. Beginning January 20 we shall be able to fill orders for the *Kingdom* booklet in the foreign languages following:

Arabic	Icelandic
German	Lithuanian
Greek	Albanian
Hungarian	Ukrainian
Italian	Russian
S. African Dutch	Slovak

As soon as other languages are ready it will be announced in the *Bulletin*, so that the friends speaking those languages can engage in this work also.

The *Kingdom* booklet in foreign languages will be offered, during this period only, for 5 cents a copy.

ALWAYS Write Your Address on Your Letter

It will be greatly appreciated if the brethren, when writing letters to the Society, put their name and address in the upper left-hand corner on each letter. The name of the city alone is not sufficient address, and it will expedite matters very considerably if the street address is indicated on each letter. If there is no street or post office box number, but the address is General Delivery, please so indicate.

CALENDAR FOR 1932

The calendar for this year is a very beautiful and appropriate one for the year's text, which is, "They shall know that I am Jehovah." It has been particularly designed for the encouragement of the friends. It outlines the special service activities throughout the year, giving the testimony periods and their dates. We shall be filling orders early in January. The price of the calendar is 30c per copy; or, if five or more are sent to one address, they can be had at 25c each.

Business Districts Are Pioneer Territory

If Company Wishes to Work
Their Own Business
Territory, Notify the Office

What Is "Business Territory"?

Manifestly it is not only to the interests of the work in general for all territory to be thoroughly covered, but to the interests of the pioneers themselves, as they will not have to move so often. Business districts are part of pioneer assignments, and we encourage those who hold assignments not in company territory to thoroughly cover the business sections before the assignment is turned back to this office. Business districts have proven to be a fruitful field for many pioneers.

In company and sharpshooter territory the business districts are open for pioneers who cannot go to isolated territory. Business districts are not to be covered by the company workers unless the service director or sharpshooter makes a special request stating that the company workers can cover the business sections, and receives the business district assignment from this office. Auxiliaries wishing to work generally in business districts should get a special assignment from this office, as do the pioneers.

Business districts refer not only to retail stores, but also to offices, factories, water fronts, in fact, all but the residential territory of a city. In many places there are streets of stores with apartments above. The rows of stores are business districts; the apartments above are residential. Often, away from the main, downtown businesses, are groups of business houses of all kinds, and these also are included in the term "business districts", and are pioneer territory unless the company specially requests them. What about the isolated neighborhood stores, those located by themselves throughout the residential sections? The service directors should see that these are witnessed to, and the best way would be for the worker having the adjoining residences to take these little stores as he comes to them. Sometimes directors report that business districts are covered, when only some of the first-floor stores are entered, offices, etc., above being untouched; but these professional men are included in business districts.

Vindication Reduced to 30c January 30

To Be Used in Four-for-a-Dollar Combination

On January 1 the company and auxiliary rates on *Vindication* will be changed to correspond to those on the other books. All invoices on *Vindication* made out in this office on and after January 1 will be made out at the new rate. The change of price to the public will become effective January 30, the first day of the Bound Book Testimony Period. The amount asked for the book from the public will be 30c. In this way it will be possible to include it in the four-for-a-dollar combination with any of the other books, and with the other nine books for \$2.50. This reduction will aid in placing an increased number of the *Vindication* book, for which we thank the Lord.

THE NEW CATALOG Can Be Used in Witness Work

About January 15 the Society will have completed the publication of a revised catalog. It will be practically the same as the one used last year, with a few additions for the new books. A new colored insert will appear in the middle, which will give a better display of the books published by the Society than the previous one.

Many of the friends have found this catalog a real help in placing the literature by using it the same as they would a prospectus. Some of the sisters and older brothers find it impossible to carry a full set of the ten bound books and all the booklets when witnessing from door to door. They have found that by carrying a few of the books with this catalog they have been able to place complete sets of ten.

The Society publishes the catalog primarily for answering radio inquiries. All listeners desiring to know more about our work and the literature we publish are mailed a copy of this catalog, and it has proved effective in this manner. It can be used not only in answer to radio inquiries, but as a prospectus, and the Society is pleased to offer these booklets to the friends at cost of production. They can again be had at two for 5c.

We should very much appreciate it if the director of each company would order at one time the number the workers desire for their use, with some order for books, so as to save shipping charges. The same would be well for the pioneers and auxiliaries also.

Testimony Booklets A Convenience for Every Worker

A request has been made several times for a testimony to be printed in different languages. The Society is now preparing to have the testimony we now have for bound books printed in several different languages in a small 16-page folder. On each page there will appear in a different language an exact translation of the English testimony, which will appear on the first page of this booklet. These little booklets will be shipped during January to all companies, sharpshooters, pioneers and auxiliaries, for their use when meeting people speaking languages other than they can speak. This little booklet should be supplied to each worker, so that when witnessing in a certain territory and meeting, for example, an Italian who cannot understand English, all that is necessary is to turn to the page in the testimony booklet marked "Italian" and request the one who answers at the door to read the testimony in his own language. If interested you can either take an order or, if you have the literature in the language required with you, leave some of the books. In this manner there will be a greater witness given among the foreign-speaking people in this country than heretofore.

SPANISH WORK

Many pioneers and auxiliaries who are working in Texas and other southern states in which Spanish is spoken by some people can now obtain all the clothbound books, except *Vindication*, in that language. We also have ten Spanish booklets in stock, as well as the *Kingdom* booklet in magazine form, for work among the Spanish people.

132,066 Rulers Reached in North America

Supplementary Report on Rulers

	Clergymen	Politicians	Financiers	Military	Total
Companies and SS.	1,136	630	707	145	2,618
Pioneers and Auxiliaries	1,245	262	458	20	1,985
Canada	5,175	1,485	1,709	307	8,676
United States (last mo.)	80,453	16,726	19,995	1,613	118,787
North America: Total	88,009	19,103	22,869	2,085	132,066

Above is a tabulation showing the report of the placements with the clergymen, politicians, financiers and military rulers both in the United States and in Canada and giving the total so far reported for all of North America.

It was the privilege of the Lord's people, as Jehovah's witnesses, to carry this notice of warning to these rulers, and it was done in obedience to Jehovah's commands. All of the anointed rejoice in having had this privilege and are glad they had a part therein. Possibly, before undertaking this work, especially of calling on the preachers, some of the Lord's people had a small lurking feeling of sympathy for these men, but surely, after an opportunity of calling upon so many of them and seeing the spirit that was manifest by the majority of them, and what kind of flock of "roosters" they are, we can understand that, as always, the Lord is right. Perhaps heretofore some have not understood the full weight of Jehovah God's condemnation of these men, but after noticing, in calling upon them, their oily, sanctimonious manner upon first receiving their callers and then, upon identifying the object of the call, their immediate change into one of the utmost hatred and venom, we know without a shadow of doubt that they are indeed of their father the Devil and that there is no truth in them. (John 8:42-45) Because some thought they were called upon to receive a visit to gossip or, perhaps, to receive a fee for a baptism or wedding, they showed a pleasant expression, but immediately upon identifying the message they lost control of themselves and became abusive. They were willing to talk about petty, unimportant matters of their own, but when it came to Jehovah God and his kingdom they did not wish to have anything to do with it.

We are sure that in addition to accomplishing the purpose that Jehovah wished to accomplish by this warning to these men, it was a revelation to the Lord's people and showed them what the clergy really are and what their fate will be. (Matt. 23:27; Jer. 13:13-27.)

(Continued from page 1, column 4) your doing so, make such demonstration of the books, their Scriptural references, indexes or pictures as you may find necessary in order to convince your prospect, so long as your presentation is consistent with the original testimony and in no wise nullifies or alters the position that it establishes.

You will also note in another part of this *Bulletin* that, commencing January 30, the beginning of the Bound Book Testimony Period, *Vindication* is to be included in combinations offered to the public at 4 for \$1.00, or 10 for \$2.50. This will make the bound book presentation the most desirable proposition of which anyone can conceive. The message that the *Vindication* book contains has been assimilated by each one of the Lord's anointed before now and, recognizing the positive declaration of Jehovah's judgment it contains, which every intelligent creature on earth should be aware of now, it should be the greatest inspiration to each one of the Lord's anointed to devote his or her every faculty to

seeing that the widest and most effective witness possible is given during this period.

During the former drives since we have commenced counting testimonies, the testimonies per worker averaged well over 40. We believe that as a quota for each company worker and sharpshooter for this campaign, 40 testimonies each would be a reasonable number; and for each pioneer, 150 testimonies, and each auxiliary, 90. Let each one then endeavor by the Lord's grace to put in this number of testimonies as a reasonable service for the Bound Book Testimony Period and use the testimony which the Lord has provided us for this particular period and see how the Lord blesses us in the way of the distribution of bound books.

Change of Dates for United Testimony Periods

There has been a change in the dates for two of the testimony periods which have been heretofore outlined in *The Watchtower* as well as in the *Bulletin*. For the information of the friends we list them here again, giving the revised dates.

Bound Book Testimony Period
Jan. 30 to Feb. 7

International Thanksgiving Testimony Period
March 20 to 27

200,000-Hour Testimony Period
July 2 to 10

Kingdom Testimony Period
October 1 to 9

Praise Testimony Period
November 12 to 20

(Continued from page 1, column 1) witness thinks that what he says, and the way he says it, is the important thing. It may be necessary to use one or all of these methods under certain circumstances, and they would really be a testimony under those conditions, if nothing else could be done; but Jehovah says that we are his witnesses that he is God. Therefore our ultimate object, the ideal testimony, should be to reveal Jehovah, his word, his name and his purposes to our listeners in the most complete way possible. The oral testimony reveals him to a degree. Placing booklets reveals him to a greater degree; and the bound books, which explain his Word to a greater extent, are undoubtedly the best testimony. Therefore the best witnesses of Jehovah are not satisfied to simply read, recite or deliver their testimony, or even to leave a few booklets. Their great objective always is to leave the bound books in the hands of the people. However, if the oral testimony is all that they can leave, well and good; and if they can place a few booklets, so much the better; but their real objective is to testify that Jehovah is God in the best way possible, and this can be best accomplished by leaving the bound books in the hands of the people.

Therefore, let us all be witnesses of Jehovah and bear testimony on the great issue, "Who is God?" Let us always strive for the ideal testimony, that is, leaving the bound books, and be thankful for what we are able to accomplish by the Lord's grace, whether it be an oral testimony, a booklet, or a complete set of bound books.

BULLETIN^{FOR} Jehovah's Witnesses

FEBRUARY 1, 1932

TESTIMONIES TO DATE, 4,584,306

International Thanksgiving Testimony Period--March 20-27

THOSE WHO KNOW JEHOVAH

Make Special Efforts in "Testimony Periods"

*What Will You Be Doing During
International Thanksgiving
Testimony Period?*

Jehovah's witnesses have but one ambition in life, and that is to honor the name of their great God. They want to see his name vindicated, and they know that now they have a part in that most wonderful work. At times some of the infirm and elderly brethren cannot get out into the witness work, but they do make "special efforts" to sing praises to their God. Generally during Testimony Periods there are more workers in the field than at any other time. This is due to the fact that all of the brethren put forth a special effort to put in time witnessing for the Kingdom. We wonder how many workers will be in the field during International Thanksgiving Testimony Period? You know that on the first day of this period, March 20, the Lord's anointed will be celebrating the Memorial feast. All of Jehovah's witnesses will make a special effort to associate themselves with a group of the Lord's people so that they may partake of the Lord's Supper that evening. This will be impossible for some, but they will observe the Memorial, just the same as the companies. Everyone who partakes of the Memorial feast should that day make a special effort to engage in the Lord's service. In that way, all will, we feel sure, appreciate that evening's feast as they never did before in their lives. Would it not be delightful if the report for service workers throughout the United States were the same as the Memorial report? Would it not afford you much joy to know that the total number of workers during International Thanksgiving Testimony Period throughout the entire earth was the same as that of the Memorial participants? Really that is what it should be. All those who partake of the Memorial know Jehovah, and the only ones who know him will seek to honor him and obey his commands. "They are willing in the day of his power."

Eight days are set aside for International Thanksgiving Testimony Period; and what a blessed period that will be for the Lord's anointed! At this season of the year all of the Lord's remnant in the earth will make a special effort to go forth as a united company singing his praises even as they are the same evening partaking of the Lord's supper as a united company.

This period, of all testimony periods, should be an outstanding one, because of climatic conditions. It is

spring in the northern hemisphere and fall in the southern, giving equal opportunity for the workers all over the earth to engage in field activity. We feel sure that especially at this time every one will put forth a special effort to engage in the witness work, and then continue throughout the year to make arrangements and special efforts to engage in the work until this gospel of the Kingdom is preached in all the world.

"Kingdom" Booklet in All Languages 5c

**This Will Aid the Foreign-
Speaking Brethren in
Placing Them**

Some Ones This Month

The *Kingdom* booklet, *The Kingdom of God on Earth*, is a small booklet that is available to all. This booklet at 5c for all time. This applies to the foreign-language editions as well as the English. This is a good thing, because now the foreign brethren who will soon be engaged in the witness work with the *Kingdom* booklet can cover their territory thoroughly with it.

Often in foreign-speaking districts, such as Polish, for example, there may be found some English-speaking people, and it would be well for all of the foreign-speaking brethren to carry the English *Kingdom* booklet with them so that they can offer it to these people who cannot read Polish, or to people of any other language among whom they may be working. This will also be convenient for the English-speaking brethren. In cities where there are no foreign-speaking brethren the English-speaking brethren should all make special effort to cover their foreign territory with the *Kingdom* booklet in different languages. At the same time they should take with them the English *Kingdom* booklet and reach those who may not have been reached during the special united effort of a few months ago.

In addition to the *Kingdom* booklets announced in the January 1 *Bulletin*, we hope to publish by February 15 the French, Polish, Bohemian, Norwegian, and Armenian *Kingdom* booklets. This gives us *Kingdom* booklets in seventeen languages, in addition to the English. No consignments will be made of any of these to the companies. A supply should be ordered by each company requiring them, and the work be begun as soon as possible. It is very essential that this booklet be placed in the hands of the for-

(Continued on page 2, column 1)

A World-wide Witness for 8 Days Can 2,000,000 Testimonies Be Given?

The United Ranks of the Lord's Army Will, We Believe

Unity is the keynote of harmony, cooperation and effectiveness. It is the very opposite of discord, strife and waste. Since the Cedar Point convention in September 1922, the visible army of the Lord has been marching on towards greater harmony, cooperation and effectiveness. The local organizations have been perfected and strengthened; the regional service activity and service conventions, local and national, have done much to build up the national organizations of the Lord's people throughout the earth, and with the International Convention Period of July 1931, an international unity was established, so that throughout the earth the Lord's people are now going forward as a unit. The *Year Book* for 1932 brings clearly to our attention the unity of Jehovah's witnesses. It matters not whether they are in the frigid zones of the north or the torrid zones of the south; they are unitedly proclaiming the same message at the same time. Centuries ago the prophet of the Lord was given a vision of what is actually taking place among the Lord's anointed now, and in ecstasy he cried out, "How beautiful upon the mountains are the feet of him!" If a mere vision of these events thrilled the prophet of God to that degree, how much more should we, who are now privileged to participate in the actual thing, be thrilled!

How appropriate that this International Thanksgiving Testimony Period should commence with the Memorial date this year. The Memorial symbols depict our Lord being broken for us and our privilege of being broken with him and drinking of the cup which he hands us. This cup, as *The Watchtower* has clearly established from the Scriptures, represents the course of action which the Lord outlines for his people, that is, to be his witnesses, and the joy that the anointed have in bearing testimony to his name. What keener joy or satisfaction of soul can be imagined than that of assembling to partake of the emblems with the consciousness of having spent the day in drinking the actual cup which the Lord has poured and each one determining that, by the Lord's grace, he will continue to drink with the Lord's anointed throughout the earth during the remainder of this Thanksgiving Testimony Period, and throughout eternity, for that matter. Just imagine, imagine, the Lord's army scattered in all lands, thousands of them, holding forth the banner of truth! Will these thou-

sands of witnesses give testimony to 2,000,000 people? We believe the Lord's army can and will, in these eight days. Undoubtedly this would make the participation in the Memorial this year an event of greatest solemnity and joy.

The preparations for this period will, of necessity, vary according to the climatic conditions at that season of the year. In the far north the frost will still be in the ground, enabling the friends to get around fairly well, so that they can reach the majority of the towns in their territory assignment. In the south it will be quite warm. The friends there can work in any portion of their territory. The same is true of the west coast. In sections where the thaw has set in and country roads are in poor condition and impassable, the friends will, of course, be limited to the larger towns in their assignment. Local service committees are acquainted with local conditions; consequently they should commence now to make their plans, taking into consideration their own particular conditions and the kind of weather they would naturally expect at that season of the year, and make their plans accordingly. Everyone who partakes of the emblems at Memorial season, of course, wants to take part in the actuality also; otherwise partaking of the emblems means nothing. Therefore, unless physically incapacitated so as to be unable to get around, everyone who intends to partake of the Memorial should be found as one of God's witnesses carrying the *Kingdom* message to the people during this period. We are living in the last days, there can be no doubt, and Jehovah's witnesses will press the battle to the gate.

The ideal combination to be offered during this period is the bound-book combination. The *Kingdom* booklet has been widely distributed, and in the minds of those who have read it it will undoubtedly have created a great desire for further knowledge of the Lord's purposes and the outcome of the crisis that is now facing the world. Therefore the opening presentation should be the bound books. Where the territory justifies it, the ten books for \$2.50 is the ideal offer and should be emphasized. However, in territory where the depression has affected the people, the four bound books for \$1.00 should be stressed; and where four books cannot be placed, then one for 30c may be offered to the people, or four booklets for 25c. Try to leave at least the *Kingdom* booklet in every home, if they haven't it already.

Splendid Results in the Field

Jehovah's Witnesses Put in 955,650 Hours

In Three Months They Gave
4,584,396 Testimonies

Only Total Below Last Year Is on Bound Books

In reviewing the results of the first three months' work by Jehovah's witnesses during this fiscal year, and comparing them with those of the same period last year, a wonderful increase is noted both in activity and work accomplished. First, there were more brethren engaging in the door-to-door service, they put in more time in the field, they placed more literature and in almost triple the number of persons' hands, and gave 1,957,356 more testimonies than in the first three months of the previous fiscal year!

The number of pioneers in the service increased by 440, of auxiliaries by 48, and of company workers and sharpshooters by 655 during these three months over the numbers of a year ago. Likewise, each one of these groups of workers put in a larger amount of time in the work, showing a total of 955,650 hours in the three months. This is 235,051 hours more than were spent in the field during the same months of the fiscal year 1931.

Literature was placed in the hands of 1,767,018 people. This was

an increase of 1,152,375 over the number of obtainers of literature during October, November and December of the year 1930. Testimonies delivered totaled 4,584,396, which is 1,957,356 more than the total for the same time in the fiscal year preceding.

The total placement for the three months of this fiscal year was 408,823 books and 1,804,350 booklets, or a grand total of 2,208,173 pieces of literature. This shows a total increase of 579,444 over the output in the same three months of last year, although it is to be seen that 108,961 fewer clothbound books were placed this year than last. This is to be accounted for by the fact that there was an increase of 688,405 booklets placed in the hands of the people, and which were practically all *Kingdom* booklets. However, the Bound Book Testimony Period will provide a good opportunity for the brethren to make up this drop in clothbound books.

This is truly a remarkable showing and should encourage the pioneers, auxiliaries, company workers and sharpshooters all to press on joyously in the service of Jehovah God, returning thanks to him for the inestimable privilege of having some small share in making known that Jehovah is God!

8,094 Jehovah's Witnesses Present Their Combined Report of Activities for the First Three Months of the Fiscal Year

	Pioneers	Auxiliaries	Company Workers & Sharp- shooters	Total	Total for same period in preced- ing year
The Harp of God	28,458	2,958	7,616	39,032	50,969
Deliverance	23,741	2,371	5,803	31,915	37,403
Creation	29,189	2,987	6,906	39,082	46,980
Reconciliation	21,445	2,357	5,351	29,153	30,572
Government	31,234	3,279	7,537	42,050	35,697
Life	28,782	2,978	6,458	38,218	35,732
Prophecy	25,060	2,554	5,055	32,669	30,245
Light (Book One)	20,701	2,481	5,249	28,431	74,896
Light (Book Two)	20,296	2,453	4,896	27,645	72,585
Vindication	38,050	9,348	37,772	85,170	
Misc. Books	5,733	1,203	3,522	10,458	97,705
Total Books	272,689	34,969	86,165	403,823	512,784
Booklets	737,352	206,099	860,899	1,804,350	1,115,945
Total	1,010,041	241,068	957,064	2,208,173	1,628,729
Av. Workers per Week	1,502	734	5,858	8,094	6,951
Total Hours	438,288	105,917	411,445	955,650	720,599
Hours per Week per Worker	22.31	11.02	5.4		
Placements	661,862	193,283	911,873	1,767,018	614,643
Testimonies	1,839,345	540,880	2,204,171	4,584,396	2,627,040
Books Placed per Hour	.622	.33	.23		
Booklets Placed per Hour	1.68	1.94	2.1		

(Continued from page 1, column 2) eign-speaking people as well as the English. And you won't forget, will you, the preachers that speak these different languages? We know you won't!

A Suggestion and a Request

As an aid to pioneers and auxiliaries in disposing of chickens and other foodstuffs, it is suggested that institutions such as hospitals, homes of various kinds, including old soldiers' homes, old people's homes, convalescent homes, all use large quantities of food, and probably these could be sold to them. While carrying on the witness work, the location of these places can be noted and then called upon when a supply of produce has been accumulated. Pioneers who are following this practice suggest it for the benefit of others.

Much time is lost looking up ad-

resses, and it is again requested that the writer's name and full address be placed in a prominent place on each letter and order sent in to the office. Your cooperation will considerably expedite the work of handling correspondence and orders.

Be Sure to Get One! You'll Find Them Helpful

There are three enclosures with this *Bulletin*. Two of them are a Testimony card and one of the new Testimony booklets. One of each of these should go to every one receiving the *Bulletin*, and it is believed they will greatly expedite the work of bearing the testimony to the people. The letter "To the Witnesses of Jehovah" should be read to the company for their information. It might be well to consider these three things at some service meeting.

New "Authorization and Permit" Cards

These cards are being sent to the pioneers, auxiliaries, and sharpshooters with their next statements of account. The pioneers and auxiliaries are to carefully and neatly PRINT their own names on these cards, and also date them.

Sharpshooters are likewise to PRINT their own names and date the cards sent for their use. In instances where one or more brethren assist the sharpshooter, sufficient cards are being sent for these, the same number of cards as of *Bulletins*. The sharpshooter is to make out the cards for these brethren, and on line marked "Countersigned" the name of the sharpshooter is to be written, not printed.

The company supply of cards is being sent with this *Bulletin*. The name of the company worker is to be PRINTED by the director, but the countersignature is to be written, not printed.

Something About the Radio Folders

A supply of new folders announcing the radio stations which are used to broadcast the electrical transcription lectures by Brother Rutherford is now ready. These may be ordered in the usual manner, and at the same cost as heretofore. To further the united harmonious action of Jehovah's witnesses and to aid them in delivering the testimony, the country has been divided into zones, designated folders, and zones. These zones consist of the states of New York and Pennsylvania. The first zone consists of the states of Ohio, Indiana, Illinois, Michigan and Wisconsin. The third zone is comprised of Missouri, Kansas, Colorado, Iowa and Nebraska. The fourth zone is made up of California, Oregon and Washington. The fifth zone covers all the remaining states.

The radio folders will all contain a list of every station that broadcasts Brother Rutherford's lectures, in alphabetical order by states, and, in addition, those folders for use in zone one will have a red border around the list of stations for each state in that zone. The lists of stations in zones two, three and four will also be so indicated. Zone five will use the folder without borders around its state lists, since there are too many states in its area to be so marked.

This zoning arrangement will be very useful, since it will enable the recipient to locate at once the stations broadcasting the lectures in his own state and the states adjoining which he will probably be able to tune in on his set.

On the reverse side of the folder there are many interesting questions and other information which will arouse the interest of the people in the Kingdom message. There is also an order form for the books and booklets in the lower right-hand corner. When properly presented and used these folders will be found to be of assistance in giving testimony through the placing of the literature in the hands of the people.

In ordering the radio folders it will not be necessary to indicate the zone for which they are to be used, as the point from which the order is received will be used to determine the zone in which the folders are to be distributed.

You'll Enjoy This!

"Dear Brethren,

"We received your kind letter dated December 16 and are pleased that we are going farther south this weather. We are leaving with the people a wonderful witness wherever we go, because it is our Father's due time for this to be done. All the credit is due to Him. We have had the privilege of serving Jehovah in France for about a year, and the varied experiences we have had in that time have gladdened our hearts. We have been arrested a few times, and were glad of it, because we were able to witness to the local rulers, and invariably more books were placed after these free advertisements.

"We continue to use the Testimony card which was sent to us at the commencement of our work out here, because those who read it are able to concentrate their thoughts on the message contained thereon. We have been very successful in placing the books during the past year, and we attribute part of our success to the fact that we keep the books out of sight.

"A few years ago a Special Bulletin, 'Suggestions for Workers,' was issued in which was shown how to make a 'canvassing jacket'. We wear one of those under our coats, the pockets of which hold 5 books and 20 booklets. We can knock at the doors of houses, enter shops and bureaus, and march along the garden paths, without anyone's knowing our business until they have read the card. We leave our cases at the side of the doors, so that they cannot be seen. While the person is reading the card, we gently draw out of the pocket the set of books and booklets we have previously put handy.

"There are three English pioneers working in Belgium using this method who are having great success. We have got into the habit of smiling sweetly at those who scowl or bark at us, because, after we have left them, they may think that they wished they had been nicer with us, and endeavor to get the books indirectly.

"When starting new territory we procure a map of the department, and also maps of the towns we work in that department. Then we go to work systematically, and each evening mark in red pencil the streets we have done. This avoids confusion and enables us to make a thorough witness, which is necessary, because we often find in the most unlikely places those who are ready for the Truth. We have placed many foreign pieces of literature by approaching men working on new buildings. They are generally a mixed company and are glad to meet someone who can bring them something to read in their own language. Every town of over 2,000 inhabitants within reach of our center is visited by cycle or train, and a quick witness given in the main centers.

"The Lord has richly blessed these efforts. We realize that all our efforts would be useless without divine aid, and therefore we humbly ask the Father each morning that He will use us to His honor and glory. Another cause of our success is, we endeavor to quickly obey the instructions coming from the "powers that be", realizing that we are being guided in this manner by the Lord. A quota card is a great help. We set ourselves a quota for the year 1931, and by the Lord's grace we exceeded it by a good number. Faith will bring its own reward.

"May God bless you as you continue to be His witnesses.

"Your fellow witnesses of Jehovah,"
(Two Pioneers in France)

BULLETIN^{FOR} Jehovah's witnesses

MARCH 1, 1932

TESTIMONIES TO DATE, 5,573,175

**THOSE WHO KNOW
JEHOVAH
Shall Publish His Name with
Thanksgiving
GREAT IS THEIR JOY**

The Scriptures refer to the Lord's anointed as a 'great company of publishers', publishers of the word of Jehovah which he gives to them. This publishing is also referred to as 'singing psalms'. The March 1 *Watchtower* gives us a beautiful and descriptive explanation of this work, taken from the meaning of the word "song" or "psalm": minstrelsy, or strolling from place to place, making music along the way; publishing or singing from house to house the praises of Jehovah's name and kingdom. This picture carries the thought of deliverance, freedom from encumbrances, with only the one work of singing, and beautifully depicts the attitude of Jehovah's witnesses who are wholly devoted to him at this time.

The International Thanksgiving Testimony Period provides a wonderful opportunity for Jehovah's witnesses throughout the earth to publish and sing songs to the praise of Jehovah in this manner. Going amongst all people in every land at the same time, Jehovah's witnesses are found raising the voice and with the voice together singing and publishing the praises of his name and his kingdom. The fact that this period commences with the day on which Memorial is held this year gives an added solemnity and importance to the entire event. It enables us to appreciate more than ever the importance of the fact that the Lord has returned and, in addition to showing forth his death, it is now the privilege of God's anointed to sing to the vindication of Jehovah's name and the establishment of his kingdom. Every one who possibly can, therefore, should see to it that he has some part in this glorious song that will rise from the coasts of the earth at this time, and determine that the song then commenced shall never end until every vestige of the Devil's organization that now beclouds the name and purposes of Jehovah is entirely removed.

We find that there are certain specific requirements for this work laid down by the Lord in his Word which are called to our attention in the same March 1 *Watchtower* and which emphasize the fact that this singing and publishing the praises of Jehovah cannot be done in a strange place. The place of the anointed is on Mount Zion, the hill of Megiddo, with the assembly of the Lord's troops. Those who are not there are in a strange land, and consequently are more or less under or subjected to the influences of the enemy. The kind of singing, the manner of singing and the amount of singing those in that position do are limited and subjected to the desires of the enemy. Such cannot be
(Continued on page 2, column 1)

International Thanksgiving Testimony Period The Remnant Going Forth in Unity

"Thanksgiving Day"

As outlined in the February 15 *Watchtower*, the twenty-four hours commencing at 6:00 p.m. on Sunday, March 20, until the same time the following day, should be celebrated as a thanksgiving day unto Jehovah God. That being true, every one of Jehovah's witnesses throughout the earth will want to use this period to the glory of Jehovah. The Scriptures tell us that faith without works is dead; likewise thanksgiving that is merely a matter of words does not manifest a great deal. Where the heart is truly thankful and grateful to Jehovah, the creature is desirous of manifesting that in real activity; and undoubtedly all of the anointed appreciate Jehovah's goodness as never before, and the privilege that is theirs of having some part in the vindication of his word and name.

Therefore we believe it would be pleasing to Jehovah for every one who can possibly do so to take this day off from his secular employment and use it exclusively in the vindication of Jehovah's name. That will permit Sunday, all day, just prior to the assembling for Memorial, to be used in the Lord's service, and the following day, Monday, to be similarly used. The service committee of each company should make arrangements for extensive service activities during these two days and for a service declaration meeting on Monday evening where the goodness of Jehovah and the blessed privilege that has been the portion of the anointed during the past two days may be considered and discussed and real thanksgiving offered to Jehovah.

International Thanksgiving Testimony Period Reports

All the directors, sharpshooters, pioneers and auxiliaries in the United States should make a special effort to get their reports for the eight days of service in early. Remember that this report includes March 20, Sunday, to March 27, also Sunday. The report for the previous week should be made out ending with Saturday's work.

Not only are the workers in the United States sending in a report to the office, but all the branches throughout the world are making a special effort to gather their reports from all of their workers and they will then send a report covering the entire country to the Brooklyn office so that a tabulation can be made for the entire International Thanksgiving Testimony Period.

This will be a great event, with all of the Lord's anointed everywhere putting forth a special effort to honor his name in the earth. It will truly be a thanksgiving period for the remnant.

Arrange to Have Time, Territory and Literature

The February 15 *Watchtower* contains a very wonderful article on the Memorial and shows the proper date for its observance this year as after 6 p.m. of March 20. The *Watchtower* also appoints that as a day of thanksgiving specially set aside for the Lord's people, to be spent in thanksgiving unto Jehovah God, and as the beginning of a period to be known as International Thanksgiving Testimony Period which will continue until March 27.

Clearly such arrangement for a Thanksgiving Day and period of bearing testimony is from the Lord, and is another manifestation of His loving-kindness toward his people. Everywhere the brethren are rejoicing and considering how they may take the fullest advantage of this gift from the Lord. How different is this Thanksgiving Day from the holidays arranged by the Devil's crowd! The world's holidays are for the purpose of selfish enjoyment and dissipation. The Thanksgiving period arranged by Jehovah is for an utterly unselfish purpose, and manifests his loving-kindness toward his creatures. The Lord's anointed people will spend this period as Jehovah would have them, bearing kingdom fruits to the people, singing forth his praises, and rendering joyful thanksgiving to his great and holy name. Jehovah has prepared a feast for his anointed people, and it is their happy lot to be privileged to carry this food to the distressed, heartsick, oppressed ones of the earth.

The hand of the Lord is manifested also in the arrangement of the time for the observance of the Memorial. It is after 6 p.m. of March 20, on Sunday, when the brethren everywhere have a day free from their usual workday duties, and will be able to turn themselves wholeheartedly into the observance of Jehovah's Thanksgiving Period. Through the columns of *The Watchtower* Jehovah has taught his people that the observance of the Memorial now is not a sorrowful occasion, but that they are partaking of the wine new with the Lord in the kingdom. (Matt. 26:28, 29) It is an occasion for joy and thanksgiving that now they are privileged to have a part with Christ Jesus in the vindication of the great name of Jehovah. How better could the day of March 20, preceding the Memorial ceremony in the evening, be spent than in the service singing the song of praise to Jehovah God, and bearing Kingdom fruits to the people in their homes? There is no more fitting way of using that day than by taking the message which Jehovah has provided and joyfully

obeying his command by declaring it to the people.

The Lord's anointed people will gladly seize the occasion for actually participating in the drinking of the "wine", and, their hearts being made glad, they will share their joy with the meek of the earth. (Matt. 20:22, 23) And, too, the message of warning may be delivered even to the rebellious house of Israel. (Ezek. 2:3-10; 3:17-27) Thus may the obligation laid upon the anointed be discharged and they stand guiltless before the Lord.—Isa. 12:1-6; 43:8-12.

In order that the anointed may lift up their voices in a harmonious song, it is suggested that a combination of four of the clothbound books be used during the International Thanksgiving Testimony Period. Probably *Vindication*, bearing the timely warning of imminent destruction upon so-called "Christendom", along with the two books *Light*, which give so much information concerning the activities of the "beasts", and *Prophecy*, to round out the message, would constitute a very attractive offer. The Lord prepared the message contained in these books, and has placed it in the hands of his anointed; and now he has provided a period of time in which they may joyfully bear this message to the people. Truly the hearts of the anointed indite a song of praise to the great Jehovah God when they consider the graciousness of his ways, and his oft-manifested loving-kindnesses. And now Jehovah has provided a practical outlet that his people may demonstrate their gratitude and prove their obedience during this International Thanksgiving Testimony Period, even as in olden times he provided such occasions for his covenant people. (Nehemiah, 8th chapter)

How then may the anointed prepare for the coming of this joyful occasion? By seeing that they are prepared to go forth unitedly in bearing testimony, that they have a supply of the literature on hand ready to present to the people, that they have an assignment of territory suitable for the occasion and sufficient to last them during the whole period, and that they have the Testimony ready to deliver to the people. Also, they may prepare additionally by discharging in advance all their usual obligations that would ordinarily require attention during that week, and thus leave them as free as possible to devote their time and attention to the real purpose of their existence, the vindication of the name of Jehovah. Above all, after having carefully planned and arranged their efforts in advance, let the anointed unitedly take the matter in prayer to the great Jehovah that his blessing—
(Continued on page 2, column 2)

Results of Bound Book Testimony Period - Jan. 30-Feb. 7, 1932

Compared with Midwinter Week—Jan. 31-Feb. 8, 1931, and Prophecy Week—Jan. 25-Feb. 2, 1930

	Work-ers	Testi-monies	Hours	Place-ments	Books	Book-lets	Litera-ture	Average Hours per Worker		
								B. B. Test. Period	Midwinter Week	Prophecy Week
Companies and Sharpshooters	8,827	278,691	54,115	58,482	24,944	68,520	91,464	6.1	7.0	4.8
Auxiliaries	785	58,071	12,162	10,898	5,765	11,768	16,933	15.49	13.7	15.2
Pioneers	1,561	180,541	44,391	41,822	31,160	41,210	75,370	28.43	33.2	30.0
B. B. Test. Period Total	11,173	517,303	110,668	111,202	61,869	121,898	183,767	9.1	10.6	8.4
Midwinter Week Total	9,968	383,347	105,807	87,934	61,976	143,693	205,669			
Prophecy Week Total	7,663	No record	64,400	74,808	72,663	59,845	132,508			

It affords us much joy and considerable food for thought to present at this time the results of the Bound Book Testimony Period compared with the Midwinter Week and Prophecy Week covering the same periods of time for 1931 and 1930 respectively.

Throughout the entire analysis the stately stepping of our God is manifest, marching grandly on to victory, unaffected by earthly conditions.

During the Bound Book Testimony Period there were well over half a million testimonies given in the United States, an increase of almost 134,000 over the similar period of last year. From the standpoint of the magnitude of the witness, this is truly the Lord's doing. Likewise with the placements. Over 111,200 people received the Kingdom message in book form, compared with 87,934 last year and 74,804 the year before. Within a period of two years there has been an increase of 36,398 homes receiving the literature during these special periods. Even in the most prosperous times we never had anything like this in the way of an increase—49 percent.

(Continued from page 1, column 1) pleasing to Jehovah. The Kingdom is here. We are not advancing to it, but we are actually in the service of the King. We are in the army, charging the enemy, and this is no time for compromise of any sort. Soldiers in the army engaged in actual fighting do not have to stop to figure out whether they are in the army or not. We are either on the hill of Megiddo, the hill of Jehovah's troops, or else we are not there. If on investigation it is found that for any reason one cannot sing and publish the name and kingdom of Jehovah now to the extent of his ability, it is a strong indication that he is in a strange land and that his instruments of praise, instead of being used as the Lord dictates, are hanging uselessly on the willow tree. There is no just reason why anyone who claims to be God's anointed should be in this condition now. The Lord has arranged for the deliverance of his people. He has accomplished it; he has provided them with the necessary ammunition; he has placed his Captain in charge and has commanded his people to go forward. He has guaranteed that his army shall be victorious and that those who will have part in this victory must be called, chosen and faithful. Therefore let each one as he participates in this warfare, and particularly at the beginning of this Thanksgiving Testimony Period and Memorial, examine himself, for this question deserves careful consideration by each one of Jehovah's witnesses; and what more appropriate time for self-examination than at the present? We should examine ourselves to see whether we are partaking of the Memorial worthily and whether we really discern the body. Those who know Jehovah will partake worthily, by properly discerning the Lord's re-

quirements for the body now. They will, in the words of the psalmist, say with enthusiasm, "Come, let us sing unto the Lord; let us make a joyful noise to the rock of our salvation. Let us come before his presence with thanksgiving, and make a joyful noise unto him with psalms."

The increase in the number of workers is another positive evidence of the fact that Jehovah's witnesses are more and more realizing the obligation the Lord has placed upon

them as a part of his servant and are responding to it with joy.

The one point which does not show up well is the time spent in the service. Every branch shows a decided drop in the number of hours per worker. There was a 14-percent drop in the total, without any apparent reason for it. Some idea of what this means in the magnitude of the witness may be obtained when we take 14 percent of the testimonies, hours, placements, books and booklets and consider them. Here is what it would mean: 72,422 more testimonies, 15,494 more hours, 15,568 more placements, 8,662 more books and 17,066 more booklets. Nothing can be done about this now, of course, but these figures emphasize the importance of watching the time. Let each one determine by the Lord's grace not to be similarly overtaken in the Thanksgiving Testimony Period.

No effort has been made here to analyze the different departments, such as pioneers, auxiliaries or companies. We believe each one can do this for himself. We considered here the remnant in the United States as a unit.

voices in the great song of praise, rejoicing with Christ Jesus that now the occasion has come for the vindication of the name of Jehovah God.

Kingdom Booklets Can Now Be Had in 23 Languages

Now that the campaign for the Kingdom booklets is in full swing among the foreign-speaking people, every one should be sure to be supplied with what is required. For your information we again list all the languages in which the Kingdom booklet can now be obtained:

Albanian	Japanese
Arabic	Korean
Armenian	Lithuanian
Bohemian	Norwegian
English	Polish
French	Russian
German	Slovak
Greek	South African Dutch
Hollandish	Spanish (magazine)
Hungarian	Swedish
Icelandic	Ukrainian
Italian	

By the first of April we hope to have the Kingdom booklet in Chinese. The others are in stock now.

Consideration of the literature placed is also encouraging. The number of bound books for 1931 and that for 1932 are practically the same, which is another remarkable evidence that the literature can be placed regardless of the depression. There was a drop of almost 22,000 booklets, however, which brings the total literature down by that amount and indicates that the people are not taking the booklets in the larger combinations; but the fact that the total, being 22,000 fewer pieces, was distributed to 23,268 more homes, is eloquent evidence of the ever increasing desire of the people for the Kingdom message. And aside from the command of Jehovah and the vindication of his word and name, this should be one of the greatest impelling forces to draw all of the Lord's people into his service; for only the truth can bring hope, peace and joy to the poor groaning creation.

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Greek	South African Dutch
Hollandish	Spanish (magazine)
Hungarian	Swedish
Icelandic	Ukrainian
Italian	

By the first of April we hope to have the Kingdom booklet in Chinese. The others are in stock now.

An Opportunity to Cooperate

Much time is wasted looking up addresses which time could be better spent in the Lord's service. Again it is requested that each one writing a letter or sending an order be SURE that his name and COMPLETE address appear in a prominent place on the letter or order. The name of your city alone is insufficient; so kindly put your street address or post office box number on each communication. If your address is General Delivery, kindly so indicate. Your compliance with this request will be greatly appreciated, since it will expedite the work in the Society's office.

Bethel Family Participation in Thanksgiving Period Service Leaders Will Be Sent Out

The Bethel family, of course, will be privileged to spend the first Sunday in the service with the brethren everywhere, before they partake of the Memorial that evening. In addition to this, it has been arranged for the factory to be closed the Saturday before the last day of this period, March 26, so that they will have an opportunity to spend two full days at the end of this period in the field giving testimony to the Lord's kingdom.

All companies within a radius of 300 miles from Brooklyn who would like to have a service leader serve them on the 26th and 27th should write in early to the Regional Service Department, so that an appointment may be made.

A Suggestion to Consider

In many instances pioneers leave the literature with people in exchange for produce and foodstuffs, such as chickens, eggs, milk, preserved fruits, canned vegetables, etc. To aid the pioneers in turning these into cash with which to pay their necessary expenses, one company has arranged a section in their meeting place where these things taken in exchange are placed by the pioneers, and the members of the company purchase such at reasonable market values. This saves the time of the pioneers, since ordinarily they must take the produce to market and dispose of it. It also works to the advantage of those purchasing, since they get good, fresh country products at proper prices. The brethren everywhere must buy various articles of food, and it is suggested that this arrangement, which is reported as working very satisfactorily, could be undertaken by other companies where there are pioneers working in their vicinity.

Radio Folders and Back Calls

The new radio folder has proved very effective, and many people are listening in because they have received these announcements. It is well to leave these with all the people you meet, so that more will be informed concerning the immense number of radio transcription programs that are put on in the United States.

The back calls on those who write in to the office for literature or further information have proved very successful. Workers tell us that quite often when they have made a back call they have left an entire set of ten books, as well as many booklets. These back calls are very encouraging and should be taken care of as soon as you receive the slip from the office.

We would recommend that, whenever pioneers are in a company territory, the director give these slips to them if they desire to make the back calls. This will aid them somewhat in their expenses, because it may be that they can place a set of books, and this will be of help to them. Instead of giving the back call slips to the company workers or even those who do not go out regularly, it is preferable to give them to the pioneers in your territory if they can conveniently make the calls. Otherwise, active workers should take care of these immediately, so that the witness may be properly presented and literature left with the interested parties.

J BULLETIN ^{FOR} Jehovah's witnesses

APRIL 1, 1932

TESTIMONIES TO DATE, 7,054,463

THOSE WHO KNOW JEHOVAH

Care for the Kingdom Interests

HAVE YOU ATTAINED $\frac{1}{2}$ YOUR QUOTA?
Or Maybe You Are Ahead of Your
6-Month Schedule

THOSE WHO KNOW JEHOVAH will be anxious to know how they are progressing in their use of the Kingdom interests. "Have I reached half of my quota?" is what the calendar for April calls to our attention. Every one of Jehovah's witnesses undoubtedly will have this in mind. It is impossible to consider anything pertaining to the Kingdom interests at this season without having in mind Thanksgiving, for not only have the anointed received a new name that the month of Jehovah himself has named, but they also have spring and fall holidays which Jehovah has designated as periods of time for praising his name. In addition to this we have a clearer understanding of the Memorial feast than ever before. We now see it as a feast prepared by Jehovah for his anointed at this time: a feast of joy and praise; and in addition to all this, the Lord has been pleased to unfold the 68th Psalm to the publishers of the name of Jehovah in a manner that brings unspeakable joy to each one.

As we consider these many blessings which have come to us during the past few months, surely all of the anointed will gratefully acknowledge that they have much to be thankful for; but thanksgiving, like faith and love, if it is without works, is dead. A thanksgiving that is mere words or a sentimental feeling means nothing. Thanksgiving, to be a real thing, must live. In the Old Testament the word thanksgiving means acclamation or shouting with singing and confession or sacrifice of praise. It embodies the thought and establishes the fact that the truly thankful at this time will proclaim and confess the praises of Jehovah and do this in a practical manner according to his arrangement.

Each pioneer, auxiliary, company worker and sharpshooter has undoubtedly set a quota for the year. They determined by the Lord's grace to give so many testimonies to his praise during the year. Half of this year is past. Have I reached half of my quota? If not, why not? Am I not devoting sufficient time to the service? Have I let something else creep in and absorb the time that I expected and told the Lord I hoped to use in the field service? Have sickness, weather conditions or some other unavoidable circumstances interrupted my schedule? These are only a few of the many things which might have been responsible for not keeping up with our quota. The point is, however, if after careful and prayerful consideration last October we planned that by the Lord's grace we would endeavor to attain a certain quota and now we find half the year gone and we are not keeping up with it, there must

Pioneers, What Could You Place in 36 Hours?

The Following Is Offered for Consideration

The Findings Are:

**More Hours, More Testimonies;
More Testimonies, More Placements;
More Placements, More Books and Booklets**

be some reason for this, and as stewards of the mysteries of God who must be found faithful, each one should examine himself, his time, and other circumstances that affect his Kingdom service and endeavor to find out what is causing this condition, and then take the necessary steps to overcome such obstacles, that he may pay his vows unto the Lord now in the presence of his people. Not only should we endeavor to keep up to our quota from this time forward, but we should endeavor by the Lord's grace to make up any shortage, and, if possible, to exceed our quota by the end of the year.

This is a Thanksgiving that manifests itself in a really practical way. It manifests an intense interest in the responsibility that the Lord has been pleased to place upon the people, and an endeavor to carry out and fulfill our vows unto the Lord regardless of anything the Devil or anybody else may do to stop it. It is evident to everyone that the Lord does not want any of his people to come short in the Kingdom work, and that if they do their part he will undoubtedly help them to at-

(Continued on page 2, column 1)

The summary below shows results accomplished during the month of February by ten pioneer witnesses. Notice that the average of literature placed by these ten faithful witnesses was 494 clothbound books and 208 booklets. They devoted an average of 146.8 hours to the actual door-to-door witnessing for the entire month, which means an average of 36.7 hours per week. February is a fair month from which to figure such an average, because as a winter month it presents hindrances in the way of cold, rainy, unfavorable weather, and the roads are in bad condition because of the mud.

It is worthy of note that these brethren averaged more than two to one in bound-book placements as compared with booklets. Indeed, many of the booklets they did place were along with sets of clothbound books. The special point of interest

is, How do they do it? The answer may be found by examining the number of hours they devote to the work of going from door to door telling the people concerning Jehovah God and his kingdom. They averaged over 36 hours per week, and some devoted almost 50 hours per week; and thus it is to be seen that where the brethren really devote themselves fully to the pioneer service, meeting the time requirements, the Lord richly blesses their efforts.

During February the average pioneer devoted 22 $\frac{1}{2}$ hours per week to the service, and these 10 brethren, by putting in an average of 36 hours per week, really worked a week and two-thirds while the other pioneers were doing one week's work. Additionally, because of the long hours they are devoting to the field work, their placements are largely increased as, through regular daily work, their efficiency in the Lord's service is much greater.

The often-asked question, "How may I place more literature?" may be answered, First, by devoting more time to the house-to-house work. Comparing the work of these ten brethren with the work of the pioneers as a whole, it will be seen that these ten give the same number of testimonies per hour but that their placements per hour are double. In other words, they place literature with almost twice as many people per hour, and more than five times as many volumes of clothbound literature per hour. It is noticed that these ten pioneers placed literature with practically one-half the number of people to whom they delivered the testimony, whereas the average pioneer places literature with less than one-fourth of the people testified to, or one out of four. The number of books placed per hour by these ten workers is approximately five times as large as that placed by the average pioneer. This may be explained by the fact that these ten placed literature in sets of 10 cloth books, or in sets of 9 and 7, where the people already had some of the literature, and in many, many instances sets of four bound books.

The fact that these ten pioneers left a greater number of sets of bound books with the people shows that in delivering the testimony they arouse a greater interest on the part of the obtainer than ordinarily is done, and thus by placing more literature they enlarge the scope of the witness to the honor of (Continued on page 2, column 3)

Results of Work of 10 Pioneers for February

	PLACEMENTS IN		HOURS		TESTI- ORTAINERS	
	BOOKS	BOOKLETS			MONIES	
First pioneer	694	140	147	629	181	
Second "	548	54	167	522	178	
Third "	530	206	137	415	210	
Fourth "	517	83	131	321	228	
Fifth "	494	217	83	326	98	
Sixth "	463	498	149	732	514	
Seventh "	455	588	189	1,077	530	
Eighth "	452	52	128	258	162	
Ninth "	404	173	138	483	172	
Tenth "	387	78	199	355	181	
TOTAL	4,944	2,089	1,468	5,118	2,454	
Average for each of the ten for the whole month	494.	208.	146.8	511.	245.	
Average for each of the ten for each week of the month	123.	52.	36.7	127.	61.	
AVERAGES for 10 pioneers		Averages for entire list of pioneers		Increase in favor of 10 pioneers(*)		
Hours per week	36.7	22.26		14.44 hrs.		
Books placed per hr.	3.38	.646		2.73 bks.		
Booklets " " "	1.42	1.07		.35 bklt.		
Testimonies " " "	3.50	3.92		— .42		
Obtainers " " "	1.67	.98		.69		
Obtainers per testimony	.479	.25		.227		

(*) Note: The 14.44 hours additional each week put in by these 10 outstanding pioneers means that in the course of a month they each devote 57.76 hours more to the work than the average pioneer, or that they work almost 12 five-hour days more each month than the average pioneer. And this additional effort put forth in the Lord's service is what has increased their efficiency so that they are able to place 3.38 books per hour, while the average pioneer is able to place but .646 or two-thirds of a book an hour. While these ten place literature with one out of every two persons testified to, the average pioneer places literature with but one person out of every four receiving the testimony.

Before Changing Territory Read This

The Gospel Must Be Preached Even Where You Live

What's the matter with the weather man? That is the question the pioneers are asking. Country which is supposed to be warm in the winter has frozen up during the last few weeks, and in territory where ice and snow should have come months ago, winter arrived so late it is meeting spring. This unusual state of affairs surprises, but does not discourage Jehovah's pioneer witnesses. A terrific storm started at the Gulf, and swept over Alabama, most of Tennessee and Kentucky, and reached into Georgia and North Carolina. Many of our brethren are pioneering in this territory, and we certainly hope they are not in any way injured. The pioneers' solution to unusual weather conditions is not in pulling up camp and striking off to the other side of the country, but by thoroughly covering the assignments they hold before proceeding to the next, if this is at all possible. Frequent, long trips are expensive, result in a loss of time, and are oftentimes unnecessary. Experienced pioneers are planning their work to do away with these as much as possible. If you are in the southeastern part of the country it is not necessary to go all the way to the Northwest to find a place to work. Those who are contemplating pioneer territory may be near a field offering greater opportunities than a section many hundreds of miles away.

(Continued from page 1, column 2) tain their goal. What is true of the individual, of course, is true of the company, and the examination outlined above for each individual should be made by the director and service committee of each company. They should check up on the progress of the company's activity; see if they are keeping up with their quota; ascertain why they have not, if they are short, and, with the co-operation of the entire company, plan ways and means of overcoming the handicaps and making up the shortage, that they may be found faithful stewards of the mysteries of God. However, we do not want to create the impression that all or even a majority of the friends are behind in their quota as they reach the half-way mark for the year, but rather, we took up the negative side of the question first in order to help those who are behind to overcome their obstacles and take the necessary steps to attaining their goal. The fact that one is keeping up or is ahead of his quota at the present time, and if he keeps up the same ratio will finish considerably ahead at the end of the year, should be no reason for his slacking his hands and letting down now, for that is really what the Lord tells us we should expect. He says that if we try him, and bring the tithes into the storehouse, he will open the heavens and pour out a blessing upon us such as we shall be unable to hold; which, in itself, indicates that when we set our quota at the beginning of the year it is with the highest expectations. If we put forth the effort to serve him, the Lord is going to reward our faith to such an extent that at the end of the year it will exceed that which when we started out we hardly hoped would be possible.

Let all, therefore, examine themselves individually and collectively and see how they are progressing in keeping up with their quota as a practical means of manifesting their real thanksgiving and appreciation unto Jehovah.

Suggestions Regarding Freight Shipments

There are many small companies, sharpshooters, pioneers and auxiliaries who are located in small towns where there are no railroad stations, but they do receive mail at these points. We should appreciate it if all friends who are located at such points would give us the name of the nearest railroad depot when ordering books, as well as their mail address. There are still many towns in this country through which railroads do not pass, but to which mail service is provided. Therefore, when we make a freight shipment we must know which railroad town is nearest the place where you are located.

Unclaimed Shipments

Several times a week we receive notice from the railroads stating that certain shipments are unclaimed by the consignees. Such notices usually state that the consignee cannot be located or that the consignee fails to respond to postal notices. We urge that all call for their shipments promptly upon arrival or arrange to have someone call and claim them. Remember that storage starts on a shipment 48 hours after its arrival at the depot. If you are unable to claim the shipment within two days, notify the freight agent, so that he may know what to do with the shipment. In the case of pioneers leaving a territory and there is an order on the way to the point you are leaving, please make arrangements with the freight agent regarding forwarding the shipment, before you leave. Failure to do so has left some of the workers without literature.

It Is a Good Thing to Carry a Bible While Witnessing

Many of the field workers have found that the No. 216 Bible has been a help to them in placing the books. It has been possible in the past month to reduce the rate to the pioneer, auxiliary and company workers on this Bible. It is recommended that, whenever people desire a Bible, this Bible be offered to them at \$1.50, the offer to include two of our own clothbound books. In this way you will be disposing of the books that explain the Bible. We suggest that the Bible never be offered for a dollar, but for \$1.50, and that the two books be given as a premium. In a previous *Bulletin* it was recommended that the friends always carry a Bible with them in their work so that in case of arrest or trouble it can be said that we are offering Bibles to the people as well as Bible helps.

New Books and Booklets

The following publications now in stock are not listed on our Price List of October 1, 1931:

Where Are the Dead?—Croatian
The Harp of God—Croatian
The Kingdom—Chinese
Crimes and Calamities—French
The Kingdom—Finnish
Life—Finnish
Prophecy—Finnish
Vindication, Book 1—German
Life—Greek
Heaven and Purgatory—Greek
Life—Hungarian
Heaven and Purgatory—Hungarian
War or Peace—Hungarian
Heaven and Purgatory—Italian
Heaven and Purgatory—Japanese
Government—Korean
Crimes and Calamities—Korean
Heaven and Purgatory—Korean
Creation—Lettish
War or Peace—Rumanian
Heaven and Purgatory—Russian
Where Are the Dead?—Serbian
Heaven and Purgatory—Slovak
Heaven and Purgatory—Spanish
Crimes and Calamities—Spanish
War or Peace—Spanish
Crimes and Calamities—Swedish

Mail Address

Whenever possible please give us the mail address of the rooming house or home at which you are staying, or if this cannot be done and you do not stay at a home but live in a house car, then the general delivery address should be marked on your letters. In filling out the order forms always first give the address to which shipment is to be made, and then give the address to which notification of the arrival of the shipment can be sent.

(Continued from page 1, column 4) Jehovah's name, and increase their own effectiveness.

TERRITORY

The success of these brethren is not because they have any better territory than the other pioneers, since they do not. Some of these ten are working in the North, some in the South; some are witnessing in business districts exclusively, some are chiefly in rural districts (including the small towns in their assignments), and some are working amongst foreign-speaking people. But wherever they are working, these ten pioneers are thoroughly covering their territory and seeing to it that every one in it receives the testimony, and they are not merely skimming over it and covering that which is easily accessible.

CONTRIBUTIONS

Many brethren say they are unable to place literature because people have no money. These ten pioneers, along with many others, are overcoming this obstacle by accepting contributions of such things as chickens, eggs, butter, vegetables, preserved fruit and vegetables, cornmeal, meat, and (when witnessing in stores) clothing, wearing apparel; also repairs to clothing and shoes, barbering services, laundry work, in fact, anything that a pioneer can use or dispose of.

The following letter from one of these ten shows his method of broaching the matter of accepting produce:

"Eighty to ninety percent of the books we have placed would not have been placed if we had not taken produce. Our placements are not due to any great salesmanship or any peculiar way of carrying or displaying the books. We find it best in most cases in approaching the people of the South, in the rurals especially, to introduce ourselves by name and shake hands, upon which we are usually invited in the house. This 'breaks the ice' and the witness can be given more effectively. It is best, if possible, to get the man and wife together before witnessing, as it is usually by mutual agreement that the books are taken. Much time is lost if two testimonials have to be given to the same family before they decide whether or not they will take the books. When witnessing in the rurals, where we are pretty sure that produce will have to be taken, after delivering the testimony, we broach the subject something like this: 'Now, Mrs. Jones, how much do you think this library of books would cost?' (Mrs. Jones: 'Well, according to school books, they would cost eight or ten dollars.') 'Most people judge them to be that, but are usually surprised to find that our work is not selling books, but preaching the gospel. We don't need your money; we are just volunteers in this work to help inform others of Jehovah God's purposes, and the work is carried on largely by voluntary contributions. Some contribute more than others, according to their means, but anyone contributing \$2.50 receives this entire set of 10 books. The way many of your neighbors

got the books was by contributing hens. Three good-sized hens are all that are required.' At this point I usually mention some other interesting feature about the books in order to give them a few seconds to decide. Then I suggest that they read a certain book first and can start in right away to enjoy the books. Sometimes it is well to mention someone else in the neighborhood who exchanged chickens for the books, for people are prone to do as the other fellow does. It is really remarkable to see in some cases the people pick up three hens out of a yard of only six or seven in order to get the books containing the Kingdom message. In many cases we come down to a hen for two books, and the people are glad to accept. We always try to leave a Kingdom booklet in every home, and if they haven't a nickel, we take a few eggs or a little cornmeal, or some vegetables which we can use. We push the bound books instead of the booklets, and therefore place many more. We find it easier to place a bound book for thirty cents than to place several booklets. When we have stores to work we try to exchange the books for such articles as we need. Sometimes it is groceries, or, again, it may be a shirt, some socks, or a pair of shoes."

Many pioneers report that they dispose of their produce to the best advantage by shipping the chickens, eggs, etc., by coop or crate into markets in near-by large cities, and by disposing of their preserved fruit and vegetables in large towns in their territory, to restaurants that buy in larger quantities than single households would, by offering it to pie-baking establishments, etc.; also, some state that they dispose of much of their foodstuffs to the people who run the lodging or boarding houses in which they live. Pioneers in one general vicinity sometimes join together in making shipments of their chickens, etc., to market and thus save considerable expense and trouble, due to larger and more frequent shipments than one pioneer alone could make.

This summary of the work of these ten pioneers is published that the brethren may see what it is possible for pioneers to accomplish when they really devote their full time to the work, and that the many brethren who are just taking up the pioneer work may see what they may hope to accomplish in the Lord's service. This should be of the greatest encouragement to the Lord's witnesses because it will demonstrate to them upon which points they must strive to increase their own efficiency in the Lord's work. It reveals that each witness should see to it that he takes the utmost advantage of the calls he makes, properly presenting the testimony in such manner that it will result in delivering the printed testimony to the recipient in the form of books and booklets. The most successful pioneers find that the bearing of the witness and his manner of presenting the testimony are of the greatest importance. It is essential for each witness to keep continually in mind that he is commissioned by Jehovah to bear this message to the people, and see to it that his tone of voice, manner and expression are in keeping therewith. Of course, Jehovah's witnesses will not act in a pious, sanctimonious manner, but as befitting the representatives of the Most High God, delivering the testimony in calmness and confidence and with enthusiasm. The purpose behind the efforts of the pioneers is to honor the name of Jehovah, and it is to further that purpose that these suggestions are made.

J BULLETIN ^{FOR} Jehovah's witnesses

MAY 1, 1932

TESTIMONIES TO DATE, 8,312,111

THOSE WHO KNOW JEHOVAH Desire to Increase Their Effectiveness

AS HIS WITNESSES

Now Is the Time to Begin Pioneer
Service

During the winter months many brethren have been awaiting more favorable weather conditions as a good time to begin the pioneer work. They have been settling their affairs, preparatory to getting into the firing line. Now that spring has arrived, they are joyfully entering the full-time service of Jehovah, with increased privileges of singing forth his praises. There are already 1,892 pioneers participating in Jehovah's service, and their ranks are steadily growing. At this season of the year weather conditions are better, roads are in good shape to begin work in the rural and outlying sections, and usually better physical health is enjoyed, as compared with wintertime. Those who know Jehovah, observing the condition of the people and their great need to hear the Kingdom message telling whence their relief is to come, desire greatly to fulfill completely their commission as Jehovah's witnesses.

There are many brethren participating in the witness in their spare time as members of the various companies and as sharpshooters. If they were free from all secular duties and cares, and could devote all their time to honoring the name of Jehovah, their effectiveness as witnesses would greatly increase and Jehovah's praises would be sounded more widely. This is demonstrated by comparing the results obtained by the pioneers and auxiliaries with those of the company workers and sharpshooters during the recent International Thanksgiving Testimony Period. There were 2,469 pioneers and auxiliaries in the field, and they accomplished almost as much as the 11,155 spare-time workers.

There are some brethren desirous of becoming pioneers but who are waiting until they can obtain automobiles in which to get about. Of course, an auto is of great assistance when it is in running order, but there are a great number of brethren in the pioneer service who have been carrying on for years and doing valiant service who have never had an auto to work with. Possibly if they had waited until they got a car they would still be only hoping to become pioneers, whereas by going ahead they have enjoyed years of great privileges in honoring Jehovah's name. Some of these walk many miles each day in Jehovah's service, and count it a privilege to do so.

Others are endeavoring to accumulate a sizable sum of money upon which to live while in the pioneer service. This is not the proper viewpoint at all, and those who go into the pioneer service on that basis usually last but a month or two as

It Is a Marvelous 6-Month Report

Think of It! 8,312,111 Testimonies Given!

1,193 More Weekly Workers than a Year Ago

Only the Lord Could Do Such a Thing

The figures covering the activities of the pioneers, auxiliaries, company workers and sharpshooters for the first six months of 1932 compared with those of the same period of 1931 illustrate the fact stated in the opening scripture of the May 1 *Watchtower* better than words could ever do: "Blessed be the Sovereign Lord! day by day he carrieth the load for us: God himself is our salvation."

When we started the fiscal year 1932, last October, eleven and one-half million testimonies looked like a tremendous load. A weekly average of 7,000 workers we thought was even a bigger load, and we wondered if it could be attained and if, should we get that many, they would put in 3,150,000 hours during the year and place 7,290,000 pieces of literature. Everyone who has given this matter any serious thought will concede that those figures represent a real load, a tremendous, superhuman load. However, the Lord had demonstrated his ability to carry the load for his people in the past; so the anointed, with the assurance from Jehovah that we can do all things through Christ who

strengtheneth us, went forward in faith to do the best they could and left the results with the Lord.

It is questionable, however, if even the most optimistic or those with the strongest faith were prepared for the thrilling story the table of the past six months' activities tells. The past six months witnessed hard times unparalleled in the history of this country; and four of the six months were winter months, consequently the most difficult for witnessing. Yet despite all this, we maintained a weekly average of 7,914 workers, or 914 more than we hardly dared to hope for at the beginning of the year. We have already reached 72 percent of our testimonies quota, indicating that we shall be closer to the twenty million mark at the end of the year than to the eleven and one-half million that we originally expected. We have attained 57 percent of our hours, and practically 50 percent of the total of pieces of literature.

Surely everyone can say with gratitude, 'The Sovereign Lord is bearing our load and giving us the victory.' The outstanding indication of the magnitude of the witness for this year is shown in the number of homes receiving the kingdom mes-

sage: 2,628,257. This is over twice as many homes as received the message during the same time in 1931. Also, in this year's witness work the friends participated more consistently than ever before, with an average increase of almost 1,200 workers a week over last year, and the workers that were out this year averaged 1½ hours a week more than the workers did last year.

These are just a few of the outstanding points. We could go on at length discussing the wonderful testimony those figures depict, and which you yourselves can see at a glance in the table below, and which is positive evidence that the Lord has brought forth his war equipment which knows no defeat and is now going forward to positive victory. Blessed indeed is the lot of the anointed now to have some part in this glorious work!

There is one point, however, which might be termed the weak link in our chain and which we believe it well to consider here, and that is the number of bound books placed. In the bound books we have reached only 37 percent of our quota for the year. That means that we have 63 percent yet to go in the next six months. However, there is some reason for this. Considerable time was devoted to the different campaigns with the *Kingdom* booklet, serving notice on the rulers, etc., which took a lot of time from the bound books (Continued on page 2, column 3)

Consider This for Awhile. Aren't You Glad You Had a Part in It?

Activities of Pioneers, Auxiliaries, Company Workers and Sharpshooters

for Six Months Ending March 30, 1932 Compared with Same Period of 1931

	Company Workers and Sharpshooters				Total for Same Period 1931	Difference	
	Pioneers	Auxiliaries	Company Workers	Total		Increase	Decrease
Harp	54,866	6,759	20,851	81,979	100,852		18,873
Deliverance	45,509	5,807	15,450	66,266	76,145		9,879
Creation	57,186	6,547	18,345	82,078	95,977		13,899
Reconciliation	41,693	5,252	13,419	60,861	63,194		2,830
Government	64,078	7,846	21,671	93,595	81,808	11,787	
Life	57,530	6,778	18,366	82,674	83,608		934
Prophecy	50,242	5,973	14,548	70,763	67,699	3,064	
Light 1	41,018	5,512	13,469	59,999	112,432		52,433
Light 2	40,069	5,427	12,454	57,950	109,189		51,239
Vindication 1	71,140	16,470	56,796	144,406		144,406	
Misc. Books	9,928	2,295	8,154	20,377	123,177		102,800
Total Books	533,259	74,166	213,026	820,451	914,081		93,630
Booklets	1,173,882	300,312	1,303,342	2,786,536	1,984,546	801,990	
TOTAL LITERATURE	1,707,141	383,478	1,516,368	3,606,987	2,898,627	708,360	
Av. Weekly Workers	1,564	745	5,605	7,914	6,721	1,193	
Total Hours	867,042	216,071	714,918	1,798,031	1,376,303	421,728	
Hours per Worker Weekly	21.4	11.1	5.1	17.5	15.8	1.7	
Placements	1,054,532	285,810	1,287,915	2,628,257	1,271,080	1,357,177	
Testimonies	3,447,066	1,002,197	3,862,848	8,312,111	5,145,748	3,166,363	
Books per Hour	.62	.35	.29	.46	.66		.20
Booklets per Hour	1.36	1.43	1.8	1.55	1.44	.11	

The Friends in the United States Did Splendidly

13,624 Workers in the Field

We'll Reach Our Peak of 14,000 Workers Soon The Lord Blessed Their Efforts Richly

The International Thanksgiving Testimony Period, March 20-27, proved to be a source of great joy and blessing to the anointed of Jehovah throughout the United States. The figures submitted herewith give eloquent testimony of the zeal and enthusiasm with which the friends took hold of their privileges. However, these figures cannot, of course, give all the details; so we are going to supplement them with a few figures from former issues of the *Bulletin* to enable you by comparison to appreciate the progress in the Kingdom activity that is actually taking place.

The first point. The increase in the number of workers participating is brought out very encouragingly by a comparison with Midwinter Week in 1931 and *Prophecy* Week in 1930, which took place at the same season of the year. During Midwinter Week there were 9,968 who participated in the field work; and in *Prophecy* Week, 7,663. Compare those figures with the International Thanksgiving Testimony Peri-

od of this year, when we had 13,624 workers. This is an increase of 37 percent over Midwinter Week in 1931 and 78 percent over *Prophecy* Week in 1930.

Another point is the amount of time each worker devoted to the service. We had one day less in the International Thanksgiving Testimony period this year than we had in the former periods, due to the fact that it did not commence until Sunday. Naturally this reduced the time that the workers had to devote to the service, but even in this the average time per worker exceeded that of 1930, although it did come short about an hour and a half compared with 1931. These facts all indicate that the Lord's people are appreciating their privileges more than ever before. In fact, the number of workers for International Thanksgiving Testimony Period exceeded anything that we had up to the present time. This is our peak to date, and when we realize that this has taken place in the midst of the winter, with rain, sleet and intense cold, in the East and North particularly, some idea of the possibility of 1932 is brought home to us. During this period regional service directors and other brethren advise that in some sections to the north-

west entire companies were sick in bed with the grippe and unable to go out in the service at all and, in other cases, feeble and infirm brethren are handicapped considerably in the wintertime so that they cannot do as much as they would like. With the advent of the spring weather, when the sun is shining, the roads are open, and all the friends can get out, there is not a shadow of doubt that we shall exceed the estimated peak of 14,000 workers very early.

The vital fact that all who partake of the symbolic cup at Memorial should be consistent and true to that which they symbolize and partake of the real cup which the Lord pours for his people regularly is borne home with greater weight to the Lord's people each year. This becomes a very vital issue with each one now. The time for fear, indifference or compromise is past. Each one must now take his stand wholly and completely on the Lord's side, and undoubtedly all are doing this. The heart attitude of the anointed is getting more and more to be that expressed by the psalmist when he says, "I will take the cup of salvation, and call upon the name of the LORD. I will pay my vows unto the LORD now in the presence of all his people."

(Continued from page 1, column 1) pioneers. Of course, it is well, if possible, to have an emergency fund to cover unexpected situations, but those taking up the pioneer service should do so with full confidence in Jehovah, seeking first the kingdom of God and his righteousness, confident that all "these things" will be added unto them. This does not mean that merely having one's name enrolled as a pioneer is sufficient. It means that those who are wholeheartedly in the Lord's service, and who are really putting in all their time in the field service actually bearing testimony from house to house, are enjoying great privileges and placing the greatest quantity of literature, and thus effecting the widest witness. The Society supplies the literature to pioneers at much less than the actual cost of production and delivery, and this is for the purpose of enabling pioneers to meet expenses incurred in the work of bearing testimony.

Some brethren perhaps are hesitating to enter the pioneers' ranks for fear of being unable to meet their expenses. The best answer to that is in the fact that many of the pioneers have been in the service as such for the past five, ten or twenty years. They arranged their affairs so as to do away with all unnecessary expenditures, and took their stand for Jehovah, and enrolled in his service for all time, looking to him with confidence for the things needed. The facts show their confidence in Jehovah has not been misplaced. Those who know Jehovah desire to obey his commands. Those who are thus hesitating should carefully consider the Lord's words in Luke 12:16-38, and take action accordingly.

Others have perhaps felt that they did not possess what they termed 'natural ability' to make good as pioneers. In this they are looking at the matter from the wrong viewpoint. Jehovah uses those in his service who are wholeheartedly devoted to him and who obey his commands. (John 15:1-11) Christ Jesus is the vine, and all the members of his body are the branches, and can bear kingdom fruits if they abide in him, keeping his commandments in love. Unselfish devotion to Jehovah and a desire to honor his name are the requirements for the pioneer service, and not any so-called 'natural ability'.

The conditions now existing among the people are extremely propitious for preaching the gospel. Institutions in which the people have heretofore had confidence, and to which they looked for security, are failing them now in their time of need, and the future looks dark. The only remedy is Jehovah and his kingdom, and it is the happy lot of Jehovah's witnesses to be able to tell of the near destruction of the entire organization of Satan, and of the happiness which will come when the meek of the earth have taken their stand on the side of Jehovah and join in honoring his name. The pioneers are a happy company, and in their ranks it is hoped that many others of the Lord's witnesses will find increased opportunities and privileges of honoring the name of Jehovah. Now is a good time to begin the pioneer work!

Only 3½ Hours per Day?

During the month of March the pioneers averaged only 20.93 hours per week in active field witnessing, and the auxiliaries 10.5 hours. This means that many hours of witnessing were lost, and it is strongly urged that each one do his or her utmost to make up this lost time. It is hoped that pioneer and auxiliary reports will show a greatly increased number of hours spent in singing forth Jehovah's praises.

Results of International Thanksgiving Testimony Period in U.S.A.

March 20-27, 1932

	Workers	Testimonies	Hours	Placements	Books	Booklets	Total	Average Hours I. T. B. B. Period Period	
Companies and Sharpshooters	11,155	361,791	75,041	85,020	22,017	98,403	120,420	6.7	6.1
Auxiliaries	829	64,778	13,763	13,666	4,693	14,978	19,671	16.60	15.49
Pioneers	1,640	190,798	46,427	47,898	26,719	52,256	78,975	28.30	28.43
Total Intern'l Thksg. Period	13,624	617,367	135,231	146,584	53,429	165,637	219,066	9.1	
B. B. Test. Period	11,173	517,303	110,668	111,202	61,869	121,898	183,767		9.1

200,000-Hour Testimony Period

Let's Keep It in Mind, July 2 to 10

How Much of Your Time Will Be Used in Witnessing?

Brother Rutherford has designated July 2 to July 10 as the 200,000-HOUR TESTIMONY PERIOD. Jehovah's witnesses will desire to prepare, so that they will be all ready to take the fullest advantage of the opportunity to glorify and honor the name of Jehovah by bearing TESTIMONY to the people.

During that season of the year good weather usually prevails, which will enable Jehovah's witnesses to devote as much time as possible to the field work, and a quota has been set at 200,000 hours for that TESTIMONY period. During the recent International Thanksgiving Testimony Period Jehovah's witnesses in the United States devoted 110,668 hours to bearing TESTIMONY. From this it is seen that each witness will have to put forth a determined strenuous effort, so that, by the grace of Jehovah, the utmost in bearing testimony may be accomplished.

It is hoped that by July 2 there will be 2,000 pioneers in the field,

and if for the 8-day period from July 2 to 10 they would each devote 5 hours a day to witnessing they would achieve a total of 80,000 hours in Jehovah's service. If for that period one thousand auxiliaries witness for 2½ hours a day they will have devoted a total of 20,000 hours in honoring the name of Jehovah. And if 11,500 witnesses from the ranks of the companies and sharpshooters could devote a total of but 9 hours each for the whole 8-day period, it would mean that they participated in giving testimony for a total of 103,500 hours; and thus for the three divisions a grand total of 203,500 hours will be reached. If it is borne in mind that this period will present a wonderful opportunity to honor Jehovah's name, that it comes at a season when most time can be utilized, Jehovah's witnesses will more than attain the quota indicated. It is suggested that the brethren everywhere join in prayer to the end that their united efforts during the 200,000-HOUR TESTIMONY PERIOD may redound to Jehovah's praise in the greatest pos-

sible measure. Then let all preparations proceed.

In many parts of the country there are sections which cannot be reached in the winter months. During the favorable weather of July 2 to 10, these outlying parts, including the rural districts and small country towns, should be visited and the TESTIMONY delivered to everyone residing therein.

Also, it is suggested that each one's stock of literature be examined and that any literature needed for this 200,000-HOUR TESTIMONY PERIOD be ordered soon. Thus, if the territory is mapped out, and a supply of literature is at hand, each one will be in position to do his part, and, by the grace of Jehovah, a wide witness may be effected.

(Continued from page 1, column 4)

and naturally cut down the number. The time has now come, however, to recognize this fact and to put forth every effort to overcome this handicap. It will mean a consistent and strenuous pushing of the bound books during the next six months. We believe, however, that if each one puts forth the effort we can overcome most of this handicap, if not all. Therefore, let the slogan be, 'Push the four books for \$1.00 contribution, and after you have pushed them push them some more,' and then commence pushing them.

J BULLETIN ^{FOR} Jehovah's witnesses

SPECIAL BULLETIN, MAY 1932

8 Days! 38,585 Workers!! 2,447,840 Testimonies!!!

"Memorial Saints" vs. Jehovah's witnesses

47 Percent of Memorial Participants Are Workers

Thanksgiving Testimony Period affords an opportunity to make a comparison between the number of so-called "Memorial saints", meaning those who appear just for the Memorial or only attend meetings, and the number of actual workers. Since not all of the countries from which Thanksgiving Testimony Period reports have been received have yet sent in their Memorial reports, the comparison is based on only the countries reporting both. These countries report a total of 38,463 workers and 81,778 who attended the Memorial. In other words, only 47.03 percent of those who started

(Continued on page 2, column 3)

It Was a Glorious International Thanksgiving Testimony Period

You Will Enjoy This Trip Around the World with Jehovah's witnesses

This Is the Lord's Doing 45 Countries Represented in the Report

Who would ever have thought, a few years ago, that the remnant would live on earth to see the day when two million, four hundred forty-seven thousand, eight hundred and forty testimonies concerning Jehovah and His kingdom would be given within a short period of eight days? Yet this is actually what has occurred. International Thanksgiving Testimony Period, from March 20 to 27, resulted in this glorious

shout of praise and thanksgiving lifted by the voices of 38,585 joyful witnesses of Jehovah who desired to show their thankfulness to Jehovah by singing forth his praises.

International Thanksgiving Testimony Period found those who love the Lord unitedly carrying on the work in accordance with the Lord's commands. The results themselves show that Jehovah does have a people in the earth who are serving as his witnesses, who see eye to eye, and who are working unitedly as one man in the same great cause. Those in the temple class, whether located in the most isolated and remote sections of the earth or in the thickly populated sections of "Christendom", were found singing in unison during this Thanksgiving Testimony Period. How truly the words of Isaiah 52:8 apply to God's people

at this time: "Thy watchmen shall lift up the voice; with the voice together shall they sing; for they shall see eye to eye, when the Lord shall bring again Zion."

To get a world-wide outlook upon the activities during this particular period let us make a mental tour of the world and behold with what unity and zeal the anointed have responded to the call to service. Starting in the northwestern part of the continent of North America, we will proceed south through South America, taking in the West Indies en route, and then make a tour of Europe. From the British Isles we will move north to the Scandinavian countries and Iceland and from there southward through central and southern Europe and the Balkans, and then across the Mediterranean into Africa. From Africa we will look in upon Australia before going to Asia. Our last stop in our trip around the world will be in Hawaii.

Our journey starts in Alaska, where we find one pioneer valiantly facing all odds to have his part in this Thanksgiving Testimony Period. His efforts resulted in 120 persons' receiving the testimony. From throughout Canada and Newfoundland reports were received from 1,637 workers, showing that 68,816 testimonies were delivered. In the United States more workers participated in the service during this period than at any other one time. The total of 13,540 workers places this country at the head of the list in number of workers, and the 611,361 testimonies which these gave puts a real responsibility upon the rulers of "Christendom" who will not heed Jehovah's message of warning. Into Mexico we now proceed, where 5,401 persons heard the glad song sung by 68 workers, and then continue south into Central America, our first stop being Guatemala. One pioneer reports 87 testimonies given in that country. Costa Rica is not far distant, where 26 witnesses testified to 886 persons. Panama reported 9 workers and 188 testimonies; and the Canal Zone had 8 workers, who gave 390 testimonies. Before going to South America we look over the large group of islands known as the West Indies. There we find 6 workers in the Bahamas, 12 in Cuba, and 2 pioneers in Porto Rico, delivering 92, 2,070 and 295 testimonies respectively. The branch in Trinidad reported 171 workers in Trinidad, Tobago, Grenada and Barbados, and a total of 6,563 testimonies. No report was received from the branch in Jamaica.

The reports from South America are also incomplete, as we have not heard from the branch offices in Brazil and Argentina as to the work done during this period in their respective countries and in Chile. However, British Guiana reported

Tabulated Report for International Thanksgiving Testimony Period, March 20-27, 1932

COUNTRIES	Memorial Reports	Total Workers	Pioneers	Auxil-iaries	Company Workers	Testi-monies	Hours	Obtain-ers	Books	Book-lets	Total
Alaska	1	1	1			120	24	26	54	49	103
Algeria *											
Australia *	1,715	743	208	72	463	72,088	10,010	14,807	3,853	17,308	21,161
Austria *	724										
Bahamas, B.W.I.		6			6	92	83	60	34	29	63
Belgium *	88										
British Guiana		32		7	25	3,035	316	582	102	488	590
British Isles	7,494	3,728	222	130	3,367	235,441	23,543	25,411	10,328	16,408	26,736
Canada	3,612	1,637	134	35	1,468	68,816	11,257	16,516	4,772	19,501	24,273
Canal Zone		8	3	2	3	390	177	182	346	51	397
Costa Rica	5	26		2	24	886	187	582	129	493	622
Cuba	10	12	5		7	2,070	267	751	199	856	1,055
Czechoslovakia	1,322	523	54	30	439	34,324	5,004	7,177	2,683	5,303	8,076
Denmark	667	360	20	6	325	29,115	2,465	24,784	58	25,756	25,814
Dutch Guiana		8	1		7	139	36	50	3	67	70
Estonia	38	20	8	1	11	4,524	344	2,811		2,862	2,862
Finland	1,003	485	38	26	421	24,381	4,240	19,096	354	20,591	20,945
France *	1,775										
Germany	23,820	13,534	296	649	12,589	908,593	113,606	202,402	94,377	125,434	219,811
Greece	621	250			250	9,000	1,872	1,500	219	1,747	1,966
Guatemala	1	1	1			87	19	18	6	13	19
Hawaii	14	11	2		9	1,239	239	384	333	489	822
Holland *	136										
Hungary	687	120			120	140,000	2,130	125,000		125,000	125,000
Iceland	1	1	1			264	29	148	3	148	151
India	288	106	20		86	3,458	1,918	1,670	500	1,637	2,137
Italy *	14										
Japan	114	75	55	3	17	27,059	2,663	2,277	713	2,053	2,766
Latvia	64	27	4	4	19	1,261	334	598	56	703	759
Lithuania	134	31	5		26	2,198	308	978	114	1,444	1,558
Mexico		68	10	9	49	5,401	931	586	303	662	965
Norway	364	144	9	5	130	10,274	900	9,310	112	9,756	9,868
Panama	25	9			9	188	26	26	19	20	48
Poland *	2,469										
Porto Rico	2	2	2			295	54	99	55	94	149
Portugal	49	18			18	563	92	300		334	334
Rumania *	2,715										
South Africa	2,841	141	22	7	112	13,312	2,945	4,978	2,272	4,983	7,255
Spain	111	18	2	1	15	1,445	202	320	32	318	350
Sweden	972	486	44	20	422	35,979	4,360	29,114	396	30,110	30,506
Switzerland *	1,425										
Trinidad, B.W.I.	397	171	16	9	146	6,563	1,843	1,413	537	1,178	1,715
United States	25,745	13,540	1,625	825	11,090	611,361	134,138	144,406	52,251	103,467	215,718
West Africa	171	86	10	17	59	8,540	1,700	1,220	500	806	1,315
Yugoslavia *	144										
*Unitemized report of Central European Office		2,157	191		1,966	185,330	20,505	71,056	3,938	80,423	84,361
TOTAL	81,778	38,585	3,018	1,869	33,698	2,447,840	350,833	710,638	179,660	660,680	840,340

444 Pioneers Putting in Pioneer Time

1,285 Pioneers Putting in Auxiliary Time

All Jehovah's witnesses Will Be Interested in These Figures

The Watchtower of May 15, 1932, stated: "JEHOVAH'S real temple was not set up until 1918, when the Lord Jesus came and the faithful sleeping saints were raised and brought into Zion, and the faithful ones remaining on the earth were also brought into the temple. From that time forward the praises of Jehovah must begin and must be sung throughout the nations even within the hearing of the present rulers of the earth. Such is the reason why the vigorous witness work began after 1918, and particularly from 1922 forward. Who, then, are the 'kings [that] bring presents unto thee', as stated in this twenty-ninth verse of the Psalm? Surely not the kings of Satan's organization, because they do nothing of the kind. The words of the Psalm, therefore, must refer to the remnant, anointed to the kingdom with Christ Jesus. This conclusion is supported by Revelation 21:24, to wit: 'And the kings of the earth do bring their glory and honour into it.' Members of the faithful remnant class are in the covenant for the kingdom and are now bringing presents unto the Lord, in this, that they present themselves living sacrifices to bring honor and praise to the name and to the kingdom of the Most High. No other kind of presents could be brought into the temple. 'Vow, and pay unto the Lord your God; let all that be round about him bring presents unto him that ought to be feared. He shall cut off the spirit of princes: he is terrible to the kings of the earth [satanic earth].'—Ps. 76:11, 12."

Jehovah's witnesses realize and appreciate the fact that they are being taught of Jehovah, and they desire greatly to follow the instructions He gives them through *The Watchtower*. The pioneer witnesses have been released from all secular work and duties, and are free to devote all their time and effort to Jehovah's service. These at all times are endeavoring to increase their usefulness in Jehovah's service, that they may better sing forth his praises. Now the plight of the people is such that it is a most opportune time to present to them the message of the Kingdom. Also this is the most favorable season of the year in which to go from house to house witnessing. It is hoped that a mighty witness will be given during the summer months by "kings bringing presents unto thee", to the honor and praise of Jehovah's name. It is to be expected that thus presenting themselves living sacrifices to Jehovah will require time and much effort. In fact, it will demand each one's keenest determination and whole-souled devotion to Jehovah, to the exclusion of all else. But Jehovah's witnesses have found the privilege of serving him so great as to be worth their best efforts, and so they are joyfully singing his praises as they fight for his kingdom.

To aid the pioneers in their work, the following facts are brought to their attention. During the month of March pioneers to the number of 1,729 engaged in the work. Of this number only 444 met the minimum time requirement of 25 hours each week in witnessing, and 1,285 pio-

neers failed to do so and devoted less than that amount. It is surprising indeed to see the contrast in results accomplished by the 444 pioneers who did meet the minimum time requirement with those of the 1,285 who did not. The figures are:

	By 444	By 1,285
Month of March:	pioneers	pioneers
Hrs. witnessing	60,943	68,844
Testimonies given	227,884	279,013
Clothbound books	35,470	42,629
Booklets	63,632	79,860
Obtainers	60,541	70,736
Av. hrs. per week	34.3	13.5

Notice that the 444 pioneers devoted almost as much time as the 1,285 other pioneers did. Also that the 444 gave 227,884 testimonies, to compare with 279,013 testimonies given by the other 1,285 pioneers. Note, too, that the 444 pioneers devoted an average each of 20.8 hours more per week in the witnessing than did the 1,285. In fact, on the average the 444 pioneers devoted two and a half times as much time each to the work as did the group of 1,285 other pioneers. This fact enabled them to place 90,102 books and booklets, while it required nearly three times as many other pioneers to place 122,489 books and booklets. The group of 444 placed literature in the hands of 60,541 persons, whereas the other 1,285 pioneers reached 70,736 persons. Thus it is to be plainly seen that about one-quarter of those on the pioneer list accomplished almost as much work in the field during March as did the remaining three-quarters of the pioneers enrolled.

These figures are not based upon the work of those placing the most literature, but the reports of the entire list of pioneers for March were gone over, and the work of every pioneer who devoted an average of 25 hours per week was included, and is shown in the tabulation "By 444 pioneers". The work of all the remaining 1,285 pioneers for the month of March is included in the other tabulation, "By 1,285 pioneers." These figures also show that if all the pioneers devoted as much time and effort to the witnessing as these 444 pioneers did, the placement of literature by pioneers for March would have been approximately doubled.

The purpose in calling this to the attention of the brethren is to invite, encourage and urge the pioneers to do their very utmost to devote as much time as possible to the work of house-to-house witnessing. The great results accomplished by the group of 444 pioneers show what can be done if each one will exert his best endeavors to put in his full time in the actual work of house-to-house witnessing. *The Watchtower* for May 15 further states: "The faithful remnant are near the end of their earthly pilgrimage. Soon these shall see the manifestation of Jehovah's power for the vindication of his name." Therefore it behooves each and every pioneer to press on with greater determination and an increased desire to devote as much time as is possible to the work of witnessing from house to house, singing Jehovah's praises to the people.

Some will say, "Well, there were things that hindered me from putting in as much time as these other brethren did." If so, it is hoped that each one so hindered will make a greater effort to remove such hindrances as prevented him from put-

ting in pioneer hours in the field service. What these various obstacles were is immaterial and does not matter. What is important is the fact that the 1,285 pioneers allowed such to interfere with their activity to the extent of their devoting an average of only 13.5 hours per week to Jehovah's service.

It is suggested that each and every pioneer witness take to heart this matter of time spent in witnessing, and consider it seriously, and plan how he may increase the time spent in actually witnessing from house to house, and then do it. Jehovah bears the burdens of his faithful ones, and each one should take advantage of the privilege of presenting this important matter to Jehovah in prayer. Thus doing, each pioneer may joyously feel that he is indeed 'presenting himself a living sacrifice to bring honor and praise to the name and to the kingdom of the Most High'.

While these figures are cited from the records of the pioneers, it is a matter of concern to every one of Jehovah's witnesses, and each auxiliary, company worker, and sharpshooter may have the privilege of increasing the time he spends in the field and thus increase the scope of the witness.

(Continued from page 1, column 1) Thanksgiving Testimony Period by partaking of the bread and the wine, symbols of their communion in the body of Christ, their willingness to be broken with him and to drink the potion which the Father pours, responded to the call to action during the week that followed. The other 52.97 percent, for some reason, the Lord is the judge as to whether or not it was good, did not report any efforts put forth to carry the Kingdom message to others. While some countries reported fewer workers than during Bound Book Testimony Period, others reported more than ever before. Thus the Lord's work progresses, and all honor is due to him for that which is accomplished, and to no man. There are many who claim to love the truth who do not have the love of the truth. They enjoy the truth because of the personal satisfaction they receive therefrom, but when it comes to doing something to praise and thank Jehovah they do not have that unselfish devotion to God which moves them to act. Jesus' question to the one leper who, out of the ten whom he had cleansed, returned to give thanks was, "Were there not ten cleansed? but where are the nine?" The question might well be asked, "Where are the 52.97 percent?"

Failing to appreciate the real issue and the privilege of uniting with their brethren in obeying the Lord's commandments they are the ones who miss the rich blessings which the Lord pours out upon those who joyfully obey him.

It is interesting to see that throughout the earth there were 3,018 pioneers and 1,869 auxiliaries who engaged in the work. Many of these are carrying the message into sections of the earth which might not otherwise hear the Kingdom gospel preached. We feel sure that the Lord's heart is made glad by their zeal and loving devotion which prompts them thus to joyfully endure the hardships which they encounter that his name might be magnified.

(Continued from page 1, column 4) 32 workers and 3,035 testimonies, and Dutch Guiana 8 workers and 139 testimonies.

And now we take a trip north-eastward to Europe, stopping first in the British Isles, where 3,728 workers lifted their voices in praise and thanksgiving so that 235,441 heard their glad song. Across the North sea, in the Scandinavian countries, the Northern European office informs us that in Denmark 360 participated in the work and witnessed to 29,115 persons; in Norway there were 144 workers giving 10,274 testimonies; in Sweden, 486 workers giving 35,979; and in Finland, 485 giving 24,381. Latvia reported 27 workers and 1,261 testimonies; Lithuania, 31 workers and 2,198 testimonies; and Estonia, 20 workers serving notice on 4,524. These Scandinavian countries certainly did well in their average testimonies per worker. Even in Iceland the voice of one pioneer was heard witnessing to 264.

Our route now takes us south through Germany, and here we find 13,534 workers engaged in the service; only 6 less than in the United States, but they gave many more testimonies, as their final report shows 908,583 delivered. Surely that is a cause for rejoicing on the part of all. The Central European office, at Berne, reports in one total the work done in France, Belgium, Holland, Yugoslavia, Austria, Poland and Switzerland. Italy, Rumania and Algeria may also be included, as these countries are likewise under the supervision of that office. Throughout this territory they show 2,157 workers delivered 185,339 testimonies. In Czechoslovakia 34,324 people heard the message from 523 witnesses of Jehovah; and 9,000 in Greece from 250. The warning to 563 of the leaders and people was delivered by a little band of 18 in Portugal, and by the same number in Spain to 1,445.

From Europe we travel through Algeria (where some work is being done, but just what we cannot tell, as the detailed information has not been given by the branch) to Nigeria, which is just below the equator, in West Africa. Even here we find 86 workers were in the field during this period, delivering 8,540 testimonies. Still farther south we come to North and South Rhodesia and Nyasaland, together with Cape Town and territory in that vicinity. The South African branch reports 141 workers, and 13,312 testimonies were the results in these places for this period.

Still continuing eastward, we hear of the voices of 743 which were lifted in praise during Thanksgiving Period, and 72,088 testimonies delivered, in Australia and New Zealand. The branch there reports that they had not at that time heard from the South Sea Islands workers.

In Asia notice was served on the rulers and the comforting message given to the people by 106 workers, in India, Burma and Ceylon, and 3,458 testimonies delivered. Japan reports 75 workers and 27,059 testimonies. This probably also includes the work in Korea, as the work in this country is under its supervision. With a stop in Hawaii, where we find 11 participated in Thanksgiving Testimony Period, witnessing to 1,239, our trip around the world comes to an end.

And that is how 2,447,840 testimonies were delivered by 38,585 workers throughout the earth during the short period of eight days. Jesus foretold that the Kingdom gospel must be preached in all the world unto all nations as a witness before the final end would come. There is much yet to be done, and by the Lord's grace the remnant will press on with the zeal peculiar to the Lord's house and joyfully respond to every opportunity of service that is afforded by the Lord through his organization.

J BULLETIN^{FOR} Jehovah's witnesses

JUNE 1, 1932

TESTIMONIES TO DATE, 9,446,315

200,000-Hour Testimony Period, July 2 to 10

THOSE WHO KNOW JEHOVAH

Should Redeem the Time

How can it be done?

In Ephesians 5:16 the Apostle Paul says "redeeming the time, because the days are evil". In the context he calls attention to the fact that some were inclined to be sleepy and drowsy; not awake to their privileges and opportunities. The truly anointed now clearly see that the Kingdom is not coming; the kingdom is here. Jehovah God has placed his King upon his throne; all allegiance and devotion belong to him. That means the time of every living creature legally belongs to Jehovah and his Kingdom arrangements. However, we know in the light of existing conditions that until Armageddon cleans out the Devil's organization completely there are certain hindrances and obstacles which must be overcome in order to devote our faculties entirely to the Kingdom. The apostle's argument implies that as time goes on we would awaken to a clearer appreciation of the necessity for doing this; and isn't it true among the anointed today that each one appreciates much more forcibly the need of devoting all his faculties to Jehovah than he did a year ago? An understanding of the new name and its significance has had much to do with this; also the honor and responsibility conferred upon his people by Jehovah in permitting them to serve notice on the rulers and the people that the time has come for the vindication of Jehovah's name and the establishment of his kingdom.

It behooves everyone, therefore, who is in the covenant for the Kingdom and anointed by Jehovah to examine himself and ascertain if he is redeeming the time. Are we devoting more time than is necessary to some secular employment or endeavoring to get promotion from some worldly organization? If that is true, we are redeeming the time, but we are redeeming it from the Lord's service and consecrating it toward our worldly advantages, and this is not what the apostle means. Are we devoting more of our time and energy to the care and consideration of our home life than is necessary? Are we trying to have a nicer home, nicer lawn, flower beds and other things than anyone else in the neighborhood? If this is true, we are redeeming time, but we are redeeming it in the wrong direction. We are taking it away from the Kingdom and devoting it to something else. We might go on in this examination indefinitely and still not come near to covering all the circumstances that might be af-

(Continued on page 4, column 1)

Vindication Books 2 & 3 Autographed Edition July 15

"When will Vindication Book Two be ready, so that I can read it?" is the inquiry many times coming in to the office. You will have the pleasure of reading the many good things not only of Book Two, but also of Book Three. Isn't that just like the Lord, to provide more than we expected? The Watchtower of June 1 made the announcement that Vindication Book Two deals with Ezekiel chapters 25 to 39 inclusive, and Vindication Book Three deals with the remainder of the prophecy of Ezekiel and, in addition, contains an explanation of Jehu. It is deemed important that Jehovah's witnesses acquaint themselves with the contents of these books as soon as possible. They are now in course of manufacture, and will be ready for distribution about July 15, 1932. To meet the initial and extra cost of the typesetting and the plate-making for these books, the Society will deliver the autographed edition of these two books for one dollar. There will be only a limited number of this edition printed.

It will be greatly appreciated if the auxiliaries and company workers will send their orders to the Society through the director. This will save considerably in postage and express charges.

Service Leaders to Be Sent on Request to Companies

During the 200,000-Hour Testimony Period, the Bethel family will enjoy the spending of four full days in the field work. On the first Saturday and Sunday and the second Saturday and Sunday, the service leaders of the Bethel family will be able to be with the companies who request such leaders. These requests should be sent in early and should state clearly whether they are wanted for July 2 and 3 or for July 9 and 10.

The Bethel family will be going out 100 percent strong, as usual, in this special Testimony Period, and they hope to put in in these four days an average of at least auxiliary time, which would be 12 hours.

Change of Time on Radio Stations

When any change is made in time schedule of the Watchtower programs over any station that will necessitate a change in the time published in The Watchtower or the radio folders, the one in charge of local radio should immediately inform the Radio Department at Brooklyn of this change. When change of time is only temporary or for only one or two broadcasts the listeners should so indicate on report cards.

A Good Time to Put in Hours Witnessing

How Would You Like a 3-Day Camping Trip?

Almost Every One Will Have 4 or 5 Days Off Out of the 9 for Field Work

A Good Time to Work the Country and Farm Territory

July 2 marks the beginning of the 200,000-Hour Testimony Period. As the magnitude of this comes home to each one, the question will naturally arise, How can this be accomplished: 200,000 hours in 9 days? Some of the friends who are inclined toward figures will say, "Why, that represents 4,545 44-hour weeks, or over 87 years of the ordinary working days without allowing any time for holidays." That is actually what it would amount to for one man, over 87 years, but the "servant" does it in 9 days.

In order to accomplish this it is going to require careful and prayerful planning by each one, and then real work in carrying into operation the plan determined upon. Each pioneer, auxiliary, company worker and sharpshooter, after having carefully mapped out his course of action, will have to see that everything that might interfere with it is definitely set aside. Most people find it easy enough to plan and figure how things may be done, but the real test comes when carrying the plan into action. However, when this matter is carefully analyzed and figured out it will be found to be much simpler than it may have seemed at first.

For the information of all concerned, and that all may see how really practicable this plan is, we here make a brief analysis of how this "200,000 hours" may be attained. To be very conservative, we will first estimate 1,600 pioneers, working 5 hours a day, making a total of 45 hours each for the period, or a total of 72,000 hours for all of them. Then from among the auxiliaries, another conservative estimate for next July is 700 auxiliaries, working 20 hours each, or less than 2½ hours a day for each one. That will give us 14,000 hours more. From among the company workers we expect 7,440 English and 2,470 foreign, and, in addition to that, 1,490 sharpshooters, making a grand total of 114,000 workers putting in an average of 10 hours a week, or a little better than one hour a day, which will give us 114,000 hours. Adding the 72,000 hours for pioneers, 14,000 for the auxiliaries, and 114,000 for company workers and sharpshooters, we have a grand total of 200,000 hours. We believe that this will not be considered an ex-

sive expectation by anyone. For the pioneers, 5 hours a day is the very minimum they should put in, in order to maintain their standing as such. Many of them are putting in 6 to 8 hours of actual witnessing daily, so that the total for the pioneers should be made without any difficulty, particularly when it is considered that the 1,600 pioneers estimated for July are well under the actual number that participated in the Kingdom testimony period for March. We find a similar comparison reveals the requirements of the auxiliaries to be very conservative. Only 2¼ hours a day is a very small amount of time, and undoubtedly most of the auxiliaries will attain their quota during the first three days of the campaign, July 2, 3 and 4, when most of them will be free from all secular responsibilities and have the time to devote to the Kingdom service. The company workers also, with only 10 hours for the entire period, will, in the majority of cases, complete their quota before the evening of July 4. However, this should not mean that when one attains the quota which has been suggested for the different classifications he should cease activity from then on, but he should endeavor to increase his Kingdom interests by devoting every available moment to pushing the battle at the gate, that the name of the Lord may be exalted in the earth.

Now, having established the reasonableness of reaching our 200,000 hours, the next question we must consider is, How can we use these 200,000 hours most effectively to the Lord's glory? In examining this subject we find that the time is in the midsummer and it embraces the chief summer holiday period, when most of the people who can afford to do so will leave the large cities and will be found at the seashore, mountains, golf courses, and back in the old home on the farm. The possible exception to this may be the suburban residents of the larger cities, where the people have comfortable, separate homes and a certain amount of lawn space. Many of these people will choose the comforts of their homes and the peace of their own surroundings rather than the rush and bustle of the crowds at the various resorts. In view of these conditions, then, where shall we witness during this testimony period? It would be pretty difficult to testify among the 4th of July crowd at the beaches or the mountain resorts or on the golf links. Therefore the most practical and effective places to work would be in the country, which would include the rural and the small towns and the suburbs of the larger cities

(Continued on page 4, column 2)

Your Time in the Company Ranks?

Some Sections of the Country Put In More Time than Others

When Will All Sections Average over 5 Hours?

A survey of the activities of the companies and sharpshooters of Jehovah's witnesses throughout the United States, by districts, for the past seven months, reveals some very interesting points which we are going to state here for the encouragement and guidance of all the Lord's people.

In this survey it was found that the best results were obtained in District No. 1, which comprises New England, New York and New Jersey. In this area the friends averaged 2.3 placements an hour. The poorest results were obtained in District No. 3, which averaged only 1.2 placements an hour, or about half as many as those obtained in District No. 1. District No. 3 comprises the mining area of West Virginia, southeastern Kentucky, and the states of Ohio and Michigan.

When one considers the figures above he would be inclined to conclude that District No. 1, with the greater encouragement because of better results, would show a larger percentage of time per worker in the service than any other district; but such is not the case. Workers in District No. 1 averaged only 4.1 hours a week, while those in District No. 3 averaged 4.9 hours a week. District No. 1, with every advantage in the way of encouragement from better results, did not put in as high average time in the field as District No. 7, which comprises the northwestern section of Wisconsin, all of Minnesota, North Dakota, South Dakota, Montana, Wyoming, the northern part of Colorado, and all of Nebraska and Iowa. In this snow-bound territory, during the winter, the workers averaged 4.6 hours a week, or half an hour a week more for each worker than that put in in District No. 1. In this comparison, the workers in Districts No. 3 and No. 7, the first having to contend with the unparalleled destitution of the mining regions, and the latter with the intensely cold winter weather, are to be highly commended for their zeal and devotion to Jehovah and the Kingdom responsibilities that the Lord places upon his people now, while the friends in District No. 1, with conditions 100 percent more favorable than those in any other of the above areas, with the lowest average time per week of any section of the country, have food for very serious thought. This is a matter that each individual worker, service committee, service director and regional service director in District No. 1 should seriously consider and try to remedy. There does not seem to be any good reason why the friends in this territory should not average well over five hours a week. In this respect it might be well to notice what would have been accomplished if the workers in District No. 1 had averaged the 4.9 hours a week that the workers averaged in District No. 3. Under the present conditions the total number of testimonies for District No. 1 was 585,865, the total of placements was 222,961, and the total of literature disposed of was 235,964 pieces. Had the additional time been devoted to the work it would have resulted in 700,180 testimonies, 266,465 placements, and 341,762 pieces of literature. This is rather

an eloquent testimony of what might have been. Districts No. 2, No. 4, No. 5, No. 6 and No. 8 clicked along very nicely with District No. 5, which covers the South from Virginia to Louisiana, reaching the peak of 5.1 hours a week. Of course, these brethren had the favorable weather conditions to help them. However, all things considered, this is a splendid average, and one that the friends throughout the country should endeavor to attain.

The general average for placements in the entire country was 1.6 per hour, and all the above districts, with the exception of No. 8, which comprises the Pacific coast, hovered very closely around the average. The Pacific coast, however, was the second lowest in placements average for the entire country, reaching only 1.3 placements an hour. In the East,

Districts No. 1 and No. 2, comprising New England, New York, New Jersey, Pennsylvania, Maryland and District of Columbia, one placement was made for every 2¾ testimonies. In Districts No. 4, No. 5 and No. 6 one placement was made for every 3 to 3.3 testimonies, and in Districts No. 3 and No. 8, where the friends seem to be met by the greatest obstacles, one placement was made for every 4 testimonies.

These figures are quoted in order that each one may examine himself and ascertain whether he is maintaining the average in his particular district and, if not, endeavor to find out why; for if all the friends in the territory can come up to the average outlined, there does not seem to be any reason why the individuals should not, by examining themselves, come up to that particular standard.

Six Books for Three Large Hens or Four Ordinary Hens

"Last week it was necessary to make two trips to Montgomery to dispose of the week's poultry, 675 pounds. About a year ago one of our party listened to other pioneers about taking poultry in exchange for books, so he paid a visit to the local store and procured a tall bushel basket, and the next night a grave had to be dug for every chicken except the top hen. Last week he brought in 270 pounds of hens in a nicely constructed coop on the side of the car."

Experienced pioneers suggest that oftentimes chickens can be disposed of to better advantage by shipping them or taking them to the nearest large city. Also, it is necessary to vary the number of chickens accepted as a contribution for the literature in accordance with the value of chickens in that vicinity.

One Here and One There, Sharpshooter Witnesses Doing Well

Some Interesting Points to Consider as to Responsibility The Witness Must Be Given

In going over the sharpshooter list for the past seven months we find that there are 148 out of 840 that are listed who have not maintained the very low requirement of an average of 2 hours a week. There are certain responsibilities resting upon the Society in this connection which it might be well to consider here.

The Lord places the responsibility upon his visible organization to give the witness at this time. "This gospel of the kingdom must be preached in all the world for a witness unto all nations." Where sharpshooter brethren are holding territory and not witnessing in it an average of 2 hours a week it cannot be said that that territory is receiving a proper witness. The territory is being held up; other brethren who would and could give a witness in it are not encouraged to work it, because it is assigned to the sharpshooter.

Another point that comes up in this connection is that in order to maintain a sharpshooter classification it is necessary to have printed elaborate office files and report cards, and brethren appointed to see that these report cards are received and properly posted. Where the sharpshooter does not put in an average of two hours a week it does not seem that the Society would be justified in continuing to spend the Lord's money and take the time of the Lord's people in this manner.

The third difficulty we run into in this connection is that sharpshooters on our list have a supply of literature consigned to them by the Society; an account is opened in their name in this office. Where the sharpshooter does not average two or more hours a week to the service, the literature is not put out. It is in many cases kept at the different sharpshooter points until it is old and not fit to be distributed. Then the sharpshooter is ultimately taken off the list for inactivity, the literature is returned to the office, the Society has the expense of paying freight to the point, and paying the return freight, the literature cannot be disposed of after it is received here, and the whole thing results in a loss, and money that might have been expended effectively in the pro-

clamation of the Kingdom message is simply paid out to the railways or express companies or some other branch of the Devil's organization and no witness given.

When all these points are considered it seems that all will appreciate the fact that, in justice to the Lord's commandment to his people now, and the responsibility resting upon the Society to see that this witness is given, and the necessity that territory that is not being properly witnessed to be kept open for pioneers and other brethren who can work it, sharpshooters who are not devoting at least two hours a week to the service should be removed from the sharpshooter list. This would not mean, however, that such brethren would be prohibited from giving a witness as they were able. The small amount of time that they would devote to the service in their territory would not affect the field one iota. They could continue to devote the same amount of time to the territory, working in their own neighborhood, telling the people about the Kingdom, but the territory, from the standpoint of the Brooklyn office, would be considered open for assignment to anyone who wanted territory in that vicinity. The small amount of literature re-

quired for such work could be purchased outright by such brethren and kept in their homes to dispose of as they had opportunity. Therefore, those sharpshooters on our list who, by the end of July, are not maintaining an average of at least two hours a week will be removed from the sharpshooter list. Brethren who feel that they have not been as diligent as they might have been, and can with greater effort average up to two hours a week, will have the remainder of June and all of July to demonstrate this before we make a final check-up on our files.

However, this represents only 17 percent of the total number of sharpshooters on our list, and we do not want to create the impression that the majority of the sharpshooters are not complying with the requirements, because they are. These brethren are to be highly commended for their activity in the field, the majority of them being isolated in remote sections of the country far from the larger companies, but even under those circumstances the Lord is using them to lift up a standard for the people so that the testimony of the vindication of Jehovah's name and the establishment of the Kingdom is going out throughout the earth in a very thorough and complete way.

Please Take Care in Handling Literature

Remember It's the Lord's

It is heart-breaking sometimes to see the manner in which books are returned to the Society by those who are leaving the Lord's service or by some company that thinks it is overstocked with certain literature. Many of these books returned are packed in almost any kind of weak carton, apparently dumped in carelessly, and then the carton is just tied shut, with the expectation that the books will arrive in good order. *They do not!* The Society cannot give credit to any company, sharpshooter, pioneer or auxiliary for books that are received in bad order because of being improperly packed. If you are returning books which were received with the cover upside down, or pages missing, or something like that (which is rarely the case), then, of course, you will be credited for them; but even then they should be

returned in good condition, because in many cases they can be repaired.

No books should ever be returned to the Society unless you first have authority from the Brooklyn office to do so. All books should be shipped by freight prepaid, and not by express collect or by mail, as is often done. Always remember that it is the Lord's money that is being used.

In the future please write about your stock and await instructions before shipping it to us. There may be some one in your vicinity who is in need of the same books, and by arranging a transfer, shipping charges can be avoided both ways. Please remember, however, that no books should be transferred without first having authority from this office.

240 Auxiliaries Are Putting in Auxiliary Time

746 Auxiliaries Put in Company Time

To Make a Success of Anything, One Must Work How Many Want to Be Auxiliaries in Name Only?

During the month of April 1936 auxiliary witnesses reported as engaging in the house-to-house witness. However, in entering their weekly report cards upon the records, it is found that actually there were only 240 real auxiliaries, because 746 of those who had been granted the benefit of auxiliary rates and privileges failed to meet the minimum time requirement of 12 hours spent in house-to-house witnessing each week.

That these 240 faithful auxiliaries are really accomplishing an effective witness, and that their efforts have the approval and blessing of Jehovah, is very manifest from the fact that in time, testimonies, placements and obtainers, they accomplished an average of about two and a half times as much each as did the members of the other group of 746 listed auxiliaries.

The real auxiliaries gave 60,234 testimonies. They placed 4,130 books and 13,059 booklets, with 12,112 people, in 13,463 hours of witnessing.

The auxiliaries who failed to meet the time requirement delivered 74,103 testimonies, placed 5,802 books and 17,646 booklets, with 16,010 persons, in 17,350 hours of witnessing. Notice that the total work of these 746 who claim to be auxiliaries is not very much more than was done by 240 auxiliaries who did spend 12 hours each week in the field.

Just consider the opportunity of service which these 746 auxiliaries failed to grasp. If they had been on the job the way the other 240 were, the total placement of literature by auxiliaries for April would have been almost twice as great, or 16,959 books and 56,103 booklets. They would have delivered 245,000 testimonies and left literature with 49,694 people, if they had devoted the time to witnessing which they had agreed to do!

On an individual basis, the auxiliaries who really performed auxiliary service by devoting 12 or more hours each week to the witness placed on an average 17 clothbound books and 56 booklets each during April. Those making up the group of 746 auxiliaries who fell down on time averaged only 7 clothbound books and 23 booklets each during April.

This fact is a clear refutation of the claim that territory has all to do with placements. It shows plainly that those brethren who are devoting their time to the work are the ones making greater placements. As a matter of fact, an examination of the tabulation shows that the placements per hour were practically the same for the members of the 746 group and for those of the group of 240 auxiliaries. The difference is that the 240 put in an average of 14 hours per week and the 746 group averaged only 5.8 hours per week. If the 746 had each devoted 14 hours to witnessing, their placements and testimonies would have been proportionate to those of the other 240 auxiliaries, who enjoyed greater results.

Auxiliaries are granted special privileges and rates upon the basis of their devoting not less than 12 hours each week to the house-to-house witness. The purpose of this

arrangement is to encourage the brethren to devote more of their time to the honoring of Jehovah's name, and to aid them in doing so. The Society bears the loss on literature shipped to auxiliaries in order that a wider witness may be given. During 1931 the company workers averaged 5.4 hours per week in the service. If the auxiliaries do not average more time in the field than do the members of the companies, are they entitled to special privileges and rates that the company workers do not enjoy? In fairness to the general interests of the Lord's cause, and to the zealous members of the various companies, they are not entitled to such unless they actually meet the requirements of the auxiliary branch of the Lord's service. It is not proper for one to receive and enjoy auxiliary privileges if he is not actually performing auxiliary witnessing, nor could such a one expect to have the blessing of the Lord upon his work in the field.

Reference to the tabulation of April's figures will show that these 746 listed auxiliaries spent an average of only 5.8 hours per week in the house-to-house witness. Actually, they were doing only what the members of the company organizations throughout the country are doing. From this it will be seen what a great improvement must be made by these brethren if they are to continue as auxiliary witnesses.

This is a matter between each enrolled auxiliary and the Lord, because it is Jehovah who has extended to each the privilege of being one of His witnesses enjoying special advantages over their brethren in the work. Apparently some of the brethren who have enrolled as auxiliaries must feel that the mere fact of their being listed and known as auxiliaries, and going out in the field work just occasionally when it suits them, is sufficient and that they are thus discharging their obligation and responsibility to Jehovah. If there are such, it is hoped they will awaken to their true situation and at once get busy and actually do auxiliary witnessing, so that the results may be to the greater praise and honor of Jehovah's name. It is not a matter of doing just enough witnessing to "get by" as an auxiliary, but those who have been brought into the temple by the Lord desire to do everything within their power that will widen the extent of the witness work.

It is hoped that every one who is enrolled as an auxiliary witness will closely examine his own record, and see wherein he can do more in the service of Jehovah. Let those who have been failing to devote sufficient time to the house-to-house witness arrange to spend more time in the field. Each auxiliary should keenly feel the responsibility that he bears as one of Jehovah's witnesses. It is not alone an obligation to their local service organization, and to the Society, and the people living within their territory assignment, but it is to Jehovah God himself. He has entrusted them with the commission of carrying the message to the people concerning the vindication of his name, the destruction of the Devil's organization and the blessing of the people through the kingdom of heaven. He has, in fact, commanded that this witness be given, and all those who really love him will obey the command.

In Which Column Are You?

This is a tabulation of the results of the work of 986 auxiliaries during the month of April, 1932. It is presented in two divisions: first, the work of those auxiliaries who put in auxiliary time, and second, the work of those who fell behind in time devoted to witnessing.

	Auxiliaries spending 48 hours in field work	Auxiliaries spending less than 48 hours in field work
No. of auxiliaries	240	746
No. of hours	13,463	17,350
No. of testimonies	60,234	74,103
No. of obtainers	12,112	16,010
Books placed	4,130	5,802
Booklets placed	13,059	17,646
Average per auxiliary		
Hours per month	56.0	23.2
Testimonies per mo.	250.0	99.0
Obtainers " "	50.0	21.0
Books placed " "	17.2	7.8
Booklets " "	56.0	23.6
Hours per week	14.0	5.8

Can You Furnish Some of This Information?

A large number of the friends who are entering the pioneer service, as well as many already in the full-time work, are writing to us for information on house cars and trailers. Some of these wish to buy such a home complete, and many more want to build their own. It is quite a problem for one who is not familiar with house-car or trailer construction to decide on what to build, and how to make it, or where to get the finished product. There are hundreds of pioneers who have homes on wheels, and information and suggestions from these would greatly aid their brethren. If you will write any information you have on the subject to the pioneer department, we shall be in position to pass such definite information along to others, and in this way the witness can be advanced. If you have something good and helpful on house cars and trailers and their construction, let us hear from you about it. Pictures are valuable in this.

The friends want to know how to build house cars on automobile chassis, and also how to make trailers, and the advantages of the different types; what material to use, and where this can be obtained; also what furniture they should have, and where they can get it. The cost is important; also, can such outfits be taken into any territory? If you know of any trailers or house cars for sale, or if you have the names and addresses of firms or individuals who build them, furnish the running gear, or other material, or who supply especially suitable furniture, give this information. In passing along such information, of course, we will not recommend that any particular firm be patronized, but will simply supply information, and the friends can use their own judgment.

Licenses for automobiles and trailers are quite high in some states, and many pioneers find them quite burdensome. Those brethren operating cars and trailers should keep in mind the cost of these licenses during the year, including it in their budget, and laying aside a little toward it regularly; and thus at the time for obtaining them, the means will be had to do so. In many states the cost is quite nominal.

Society's Depots and Instructions on How to Order

Please Read Them Carefully

Enclosed with this *Bulletin* is a copy of the new shipping instructions, which should be carefully read by all the directors, stockkeepers, sharpshooters, auxiliaries and pioneers. If these suggestions are followed out a large amount of money now paid to the post office and express company and also to the railroad can be saved, by carefully ordering and anticipating your needs.

Whenever you can, order 100-pound shipments. During the six months from October 1, 1931, to March 31, 1932, 37 percent of the freight shipments made by the Society were under 100 pounds, on which the minimum charge is made by the railroad. In other words, the Society could have shipped 53,743 pounds of literature without any additional cost; or, should we say it in other words, we paid the railroad companies for carrying two carloads of books and booklets which in reality they never received from us.

The Society receives quite a number of orders for 80, 90, 93, 95 pounds, and, of course, we must pay for the 100 pounds whether we ship it or not. But could you not just as easily add to your order 20, 10 or 5 clothbound books or some booklets in order to make it a minimum shipment of 100 pounds? These books could be shipped to you at no extra cost to the Society.

Won't you please read these instructions carefully and try to help save where we can? We know you will, but sometimes our "forgetters" work overtime.

How and When to Distribute Radio Folders

We notice in the correspondence coming to the office that many of the friends, in the isolated sections particularly, do not understand the proper method of distributing the radio folder.

It seems that in some sections the friends get the radio folders and distribute them all over the territory periodically, many times leaving the same folder they left formerly. This was not the method of distribution intended by the Society. Each worker should take sufficient radio folders along to leave one in every home called on in the regular house-to-house witnessing work. It was not the idea to devote the time exclusively to radio folder distribution, but to leave them in conjunction with the regular witnessing. In this way it will usually take from four to six months to cover the territory. That would mean leaving folders with the people two or three times a year, which is all that is necessary. Therefore, the only time that special distribution of radio folders should be made is when specifically instructed by this office to do so in order to advertise some special hook-up.

Jew Books

The *Comfort for the Jews* book is to be offered to the people upon contribution as follows: Cloth, English, 10c; paper, English, German, Hebrew, or Yiddish, 5c.

April's Report Shows 7,996 Workers

Pioneers Place 2/3 of Total Clothbound Books

In 7 Months 4,034,738 Pieces of Literature Were Placed

The report for the month of April is a most interesting one. The Lord's anointed in the United States have put forth a strenuous effort and during this time much praise was sung to the honor and glory of God's name. In all, 1,134,204 testimonies were given to the people of this country. Also, 270,068 hours were spent in the field work, by 7,996 workers. The weekly average number of workers in the field for the month of April is higher than the monthly average for the past seven months. We hope that we shall shortly go over the 8,000 mark of workers weekly, as we need only 4 more to do this.

One of the most interesting things about the report which follows is the amount of work which the pioneer division of the Lord's army is accomplishing. The 1,566 pioneers who have reported weekly delivered almost half of the total number of testimonies. They put in a little more than half of the total number of hours, and half of the placements

made were made by the pioneers. Two-thirds of all the clothbound books were placed because of the activity of the pioneer brethren, and when we look at the number of booklets we find that they are short only a few thousand of placing half of the total number of booklets. The Lord is greatly blessing these brethren in the work, and, as this April report shows, the pioneers, only 1,566 workers, accomplished as much as all the auxiliaries, company workers and sharpshooters put together. They are devoted to the Lord, all their heart, mind, soul and strength, and the Lord is greatly blessing their efforts because of their continued zeal in the work. However, the pioneers should keep in mind that, even though they did about half of all the witnessing work during April, they averaged only 22 hours a week, or 3.7 hours per day, for the six days. What would it have been if the 1,566 pioneers had averaged the minimum time of 25 hours?

Up to the present time we have reports for seven months of our year's activities, and we have already reached 9,446,315 testimonies. Literature was placed in the homes of 2,896,279 people. Surely this is the Lord's doing.

Report for April

	Pio.	Aux.	Company	S.S.	Total	7 Mo. Total
Testimonies	506,950	134,337	477,813	15,104	1,134,204	9,446,315
Hours	137,165	30,813	98,313	3,777	270,068	2,068,099
Placements	182,670	28,122	103,213	4,017	288,022	2,896,279
Weekly Workers	1,566	753	5,198	479	7,996	7,925
Books	79,026	9,932	23,541	5,170	117,669	938,120
Booklets	142,102	81,305	117,281	19,394	310,082	3,096,618

(Continued from page 1, column 1) fected in this. What the apostle has in mind is that we should redeem (cut away everything else) every moment that we possibly can and use it in the Kingdom activity, manifesting real faith and devotion to Jehovah. The prophet of the Lord centuries ago said: "Bring ye all the tithes into the store house, that there may be meat in mine house, and prove me now herewith, saith the Lord of hosts, if I will not open you the windows of heaven, and pour you out a blessing, that there shall not be room enough to receive it." The way to effectively prove the Lord is by being obedient to his command, redeeming the time and using it according to his direction. Many friends today are devoting too much time and energy to worldly pursuits that may be wiped out over night. The only abiding thing that exists is the Kingdom. The only one whose approval is worth having is Jehovah God, and if you have his approval you are going to have the approval of every creature who is in harmony with him. Satan's organization is crumbling on every hand. Let each one, therefore, be obedient to the commandment of the Lord when he says, 'When ye see the abomination that maketh desolate stand in the holy place, let them that are in Judea [praising Jehovah] flee to the mountains,' to the great Rock which is the salvation of the anointed.

(Continued from page 1, column 4) in your assignment. The farmers cannot all leave their homes. Somebody must stay there to do the chores and look after the place in general. Consequently you will be able to catch someone in every home there. Likewise the small towns in the farming districts are the homes of retired farmers and elderly people, who do not enjoy rushing around but prefer to remain at home during these periods. Therefore those places constitute the best available territory for this campaign. The majority of companies have territory of this nature a considerable distance from home. It might be well to arrange for three-day camping parties to go out to these places for July 2-4, to work in the morning and the early afternoon, or whenever they could expect to find the people at home, and then use other parts of the day for relaxation and recreation. In this way a witness is given to the name and purposes of Jehovah, and at the same time a desirable change and recreation is enjoyed by all participating. Each service committee should have this in mind, look over their territory, see where such camps could be established and what means are available for arranging for one or more parties, and then immediately get busy in the preparation. Working the suburban districts of the larger towns will, of course, be in the regular organized way. Plans should,

We Believe You'll Enjoy This Squib About

International Thanksgiving Testimony Period

840,340 Pieces of Literature Placed

710,638 Obtained Literature

It was thought well just to mention a few more interesting points in connection with the International Thanksgiving Testimony Period report. The Lord's people went forward as one army, fighting together in unity with one purpose in mind, and that the vindication of God's name and word. Never in the history of the church, that we know of, were there so many workers in the field at one time singing the Lord's praises. In Proverbs the Lord says, "My son, be wise, and make my heart glad." Many of those who partook of the Memorial were "wise", and they made Jehovah, their God, glad. What a blessed work the remnant are engaged in!

It is always interesting and encouraging to see what literature is actually left in the hands of the people as a result of the effort put forth by Jehovah's witnesses. International Thanksgiving Testimony Period resulted in leaving the witness in a more permanent form in the way of literature in the homes of 710,638. This would mean that probably at least an additional two million people who did not get to hear the testimony of one of Jehovah's witnesses during this Period would also have access to the message by having some literature in their homes. When the 2,447,840 testimonies actually given are added to this estimate, almost four and a half million people throughout the world are thus shown to have heard or to have been given access to the Kingdom message because of Thanksgiving Period. Surely this is the Lord's doing and it is marvelous in the eyes of his people. The total literature placed numbers 840,340 pieces, of which 179,660 were books and 660,680 were booklets.

Due to the variety of conditions prevailing, such as thickly and sparsely populated territory and modes of travel, the averages of testimonies per hour vary considerably in the different countries reporting, but the average for all was 6.98. Some countries averaged well over this, not only because of their territory's being thickly populated, but also due to the fact that they did special work with the *Kingdom* booklet. The total results therefore

however, be made for a definite starting time each day, so that a real, organized witness may be given to these people during that period.

LITERATURE

Both of these types of territory should be ideal for the bound books. An effort should be made to place the entire set wherever possible. However, if conditions in your territory warrant it and in the judgment of the service committee and the workers the 4 bound books for \$1.00 is the best offer, then, of course, concentrate on the dollar combination. However, in rural sections that are worked only once a year and that represent considerable effort and expense in reaching them, the entire 10 bound books should be offered in every case, dropping from there to the 4 for \$1.00, a single book, or the booklets, according to the best judgment of the worker.

Each one will have had the opportunity to digest the contents of the recent special instructions on "Bearing Testimony" and will have

show that the average number of booklets placed per hour was 1.88, and the average number of books per hour was .51. This makes a total of 2.39 pieces of literature per hour.

It will be found that the number of bound books per hour is somewhat higher than most of the countries individually average. There is a reason for this. The report for Germany shows that out of the 94,377 bound books placed, which is more than half of the total of bound books placed by all the countries, 68,730 were paper-bound *Vindication* books which have been published in Germany to meet the distressing conditions prevailing there. Thus, by deducting Germany's total, the average for the other countries would be only .36 bound book per hour. Due to the paper-covered *Vindication* in German, the brethren there were able to average .83 book per hour, and 1.10 booklets.

Another point which must be taken into consideration is the special work with the *Kingdom* booklet carried on by some of the countries during this Period. They have not had their translations as long as the English-speaking people, and hence must take advantage of every opportunity to get the message into the hands of the people and rulers as quickly as possible. This, of course, increases somewhat the average in booklets placed per hour, and decreases the average in books per hour.

In Hungary a special witness was given by 120 workers by distributing 140,000 tracts and 125,000 *Kingdom* booklets free, in order to meet the local situation prevailing. This accounts for their unusual totals of only 2,130 hours and 125,000 booklets distributed, and 140,000 testimonies.

Reporting

Each month a number of report cards are received without the pioneer's or auxiliary's name on them and it is impossible to determine who should be credited with the work done. Always put your name on your weekly report card. Also, it is noticed that in some instances the number of hours spent in the field is not in proportion to the number of testimonies given. Of course the number of testimonies delivered will vary according to the kind of territory, but it is requested that an effort be made to report the exact number of testimonies, and not merely an estimate.

chosen the method of presentation that is most suitable for them and most effective in presenting the Kingdom message. All should make themselves very familiar with this and should call upon the people definitely knowing what they are going to say and how they are going to present the literature. The fact that there are a number of angles suggested from which the Kingdom message may be presented does not mean that each one should go along in a haphazard way, taking a little here and a little there, but each should do as the brethren who presented these testimonies have done: line up a definite method of presentation and, when they call upon the people, present their testimony in a clear, consistent and definite manner. Each one has undoubtedly learned the advantage of the "Testimony" and of knowing in advance what you are going to say. The same principles should be preserved throughout, only that this new arrangement provides greater latitude in the presentation.

Expectations for 200,000-Hour Testimony Period

	Your	What
	Quota	will it be
Average number hours per pioneer	45	?
Average number hours per auxiliary	20	?
Average number hours per company worker	10	?
Average number hours per sharpshooter	10	?
Average number testimonies per pioneer	180	?
Average number testimonies per auxiliary	92	?
Average number testimonies per company worker	54	?
Average number testimonies per sharpshooter	54	?

J BULLETIN^{FOR} Jehovah's witnesses

JULY 1, 1932

TESTIMONIES TO DATE, 10,816,587

THOSE WHO KNOW JEHOVAH

Constantly Seek Greater
Opportunities for Honoring
His Name

Many Will Find Such in Establish-
ing Vacation Service Camps

Jehovah's witnesses are willing servants, eager to seize upon additional privileges of service. They are not yet all engaged in the full-time field service; some still find most of their time taken up in secular employment because of reasons beyond their control. Many brethren are planning as to how they may put the time to use in the field service during periods of vacation from their secular work. It is suggested that by establishing vacation camps in desirable locations in company assignments the outlying parts may be conveniently reached with the testimony. These need not be ornate or expensive, but simple, comfortable affairs suited to the needs of those to be accommodated. In order to reduce the cost, these may be established for the whole summer vacation season, and all the brethren who desire may join in their use during their own particular vacation time. In other words, one camp may be established in each company's territory where found expedient, and then different brethren take turns spending their vacations there.

This same suggestion applies to house cars and trailers. Some of the companies are arranging for one of these to accommodate six or more persons, and to use it to cover their rural sections, the personnel of the group using it changing as found convenient.

Thus those who are not in the full-time field service may devote the time they have available from secular work to the best possible use in Jehovah's service. If one is unable to be in the full-time service, the next best thing is to make the greatest use of the time they do have. So doing, greater privileges of service will be gained. Indeed, many who enter the field service for "vacation periods" may find the way open to remain in the full-time pioneer service and share in the great privileges of service and the joys which the pioneers have.

Summer vacation camps have proved very successful. Territory not readily reachable during other seasons can be witnessed to, the farmers are disposing of their summer vegetables and crops and are able to procure the testimony in printed form, and the fruits, vegetables, milk, cream, berries, chickens, eggs, taken in exchange can be put to a very good use in the camp kitchen. Then, too, it provides a change of scene for those brethren who have been witnessing mostly in city territory, and they may enjoy privileges of witnessing to the folks in the country while themselves en-

The Inaugural "Vindication Testimony Period"

Bethel Home and
Factory Closed

August 22 to September 5

As has been the custom for many years, the Bethel home and factory will be closed for two weeks. The time fixed is from August 22 to September 5 inclusive. This will give the brethren a relief from the regular routine and will afford them an opportunity to engage in the field work. The last three days of this period have been set aside for the special *Vindication* Testimony Period at which time all the brethren of the family will be offering *Vindication* on contribution of 75c. A report of their activities will appear in the *Bulletin*, along with the special report from the companies, pioneers, auxiliaries and sharpshooters for these three days' work.

The family have great joy because of their part in the vindication of God's name.

The Society requests every director, sharpshooter, auxiliary, and pioneer to have his special order blank, which is enclosed with this *Bulletin*, filled out and mailed to the Brooklyn office not later than August 1. Between August 1 and 22 all orders received will be filled and shipped. Be sure that you order enough stock to last all your workers for at least a three-month period, and fill in answer to the question on the order blank. The exception is pioneers.

All mail (including special delivery letters) received after August 22 will be held unopened and unanswered, and they will remain at the factory unopened until September 6. We hope, therefore, that all the mail we do receive will be weekly report cards and mail that is from strangers who are inquiring about our literature.

Enjoying the fresh air and pleasant surroundings which the country affords.

Let no one misunderstand the real purpose of these camps. They should be established to expedite the giving of the witness, and all activities in connection with these camps should be controlled by that fact. The name "Vacation Service Camps" means that while enjoying an intermission from a stated procedure or employment, such as one's secular work, service under the standard of the reigning King may be enjoyed. These should be camps for those "pioneering" in the interests of earth's new and mighty government. Jehovah continually provides for his witnesses, and they desire to show the utmost appreciation of the opportunities granted and to render a good account therefor. It is hoped that vacation service camps, or pioneer camps, will enable many of Jehovah's witnesses to have a greater part in singing forth his praises.

September 3 to 5, Offer the Three Books

A Wonderful Witness
Against the Devil and
for Jehovah

All the anointed in this country have read *Vindication* One. The *Watchtower* has carried the article on "Gog and Magog", and you will have received your first article on "Jehu" by the time this *Bulletin* reaches you.

The brethren throughout the eastern part of the United States undoubtedly heard Brother Rutherford deliver that epochal chain broadcast June 26, discussing "Can the American Government Endure?" and appreciate its vital relationship to our future activity. All of these bring home to us the pertinent issue that is facing the Lord's people now and the absolute necessity of carrying out the Lord's commands speedily by giving a thorough and effective witness with the literature carrying his revealed judgments against the Devil's organization, visible and invisible. This is particularly emphasized throughout the book of Ezekiel, where we read repeated expressions such as "son of man, prophesy". This expression can be construed only as definite instruction to God's remnant to speedily deliver the message revealed against these different branches of the Devil's organization.

The great truths contained in the *Vindication* books Two and Three may be approximated from the message contained in the *Tower* article on "Gog and Magog" and also the first on "Jehu". These truths are not revealed to us for our personal comfort, enjoyment and peace of mind alone, but mainly, after we have made them our own, that we may be Jehovah's witnesses to declare his judgments to those against whom he directs them.

Therefore, in order that this testimony may be given unitedly and speedily, a special inaugural campaign is being arranged for September 3, 4 and 5, Saturday, Sunday and Monday. Monday being Labor Day, the Lord's people throughout the country will be relieved from secular employment and have the time to devote to the Kingdom activities. The time for compromise is past. This is no time for the anointed to slack their hands. Brother Rutherford called to our attention the vital issue that is facing the people of this country in the near future, and, undoubtedly, when the Devil's crowd obtains control in the particular manner that he suggested in his speech, the first thing they will endeavor to do will be to stop the Kingdom activity. This, of course, will not disturb the anointed. We know that God's anointed King is pushing the warfare victoriously. However, the Scriptures indicate that Jehovah is going to permit the

enemy to make a final attack against this organization and that in that attack His remnant will stand out as His witnesses with His approval and will not be cut off from His organization. In order to have and to maintain this enviable position, everyone who is on the Lord's side now must push the battle to the gate, must push an aggressive campaign according to the Lord's instructions, carrying the Kingdom message to the people. The *Vindication* books contain an explanation of the Lord's written judgments against the Devil's organization. This is what is to be placed in the hands of the people during this campaign: *Vindication* One, Two and Three on a 75c contribution. Do not let depression, hard times or any other smoke screen that the Devil has raised up turn you aside from offering this combination very earnestly to the people. Their protection depends upon seeing the Devil's organization in all its malignity arrayed against Jehovah and His creatures and in their having some understanding that Jehovah has the provision for the deliverance of the people now if they will avail themselves of it.

We believe that in making this arrangement for this special campaign we are only anticipating the desire of the truly anointed on the earth. We know that such a course will be pleasing to Jehovah and that the arrangement will have his blessing. Therefore, let everyone enter with enthusiasm into this *Vindication* inaugural campaign. After September 5 the three *Vindication* books will be placed with the public on contribution of 90c, the same as the other books, or, if they are placed with some one of the other books, the four may be given on a \$1.00 contribution. Now is the time to plan your territory and make definite arrangements as to how you are going to devote your holiday period to the glory of Jehovah. Do not wait until the last minute. Let the Lord's service predominate. Anything else that is liable to come up and interfere with it, push it aside. Do not let anything that might take place in the Devil's organization intimidate you or turn you aside from pushing this campaign to the glory of Jehovah's name.

Territory

Cooperation by pioneers in regard to witnessing only in territory assigned to them will be appreciated. Sometimes brethren en route to their assigned territory stop off in a town not assigned to them and work in it. Then when it is assigned to some other pioneers, they find that it has just been covered. This is extremely disappointing, especially when they may have journeyed some distance to their territory.

Every One Should Study These Figures

Are the Friends Offering 4 Books on Contribution of \$1.00 as Consistently Now as They Did a Year Ago?

May's Report

	Pioneers	Auxiliaries	Sharpshooters	Companies	Total	8 Mo. Total
Testimonies	628,729	173,991	39,665	527,887	1,370,272	10,816,587
Hours	182,873	42,828	17,290	116,007	358,998	2,427,097
Placements	163,976	36,552	12,884	122,851	336,263	3,232,542
Weekly Workers	1,562	764	410	5,575	8,311	7,973
Books	1932 95,085	12,127	5,225	27,252	139,689	1,077,809
	1931 147,702	30,157	12,099	85,818	275,776	
Booklets	1932 178,021	39,919	20,184	140,996	379,120	3,475,738
	1931 141,104	38,420	17,039	173,602	370,165	

The May figures here shown for the pioneers, auxiliaries, sharpshooters and company workers are well worth a careful study by each one of the Lord's anointed. A comparison is given with May of last year in order to make this possible. You will recall that in May of last year we inaugurated the 'four bound books for \$1.00' with very great success in every branch of the field activity. The pioneers, with more workers in the field this year than last, report over 52,000 less in bound books for May of this year. The auxiliaries, with more workers, report about 18,000 less; the sharpshooters, with more on the list, almost 7,000 less; and the company workers, with more workers, over 58,000 less, making a grand total of over 135,000 less for May this year than last. It may be argued that the hard times are such that it is impossible to place a larger percentage of bound books. It is true that times are hard and unemployment and want are prevalent throughout the country. However, we are wondering if the knowledge of these conditions does not affect the friends to such an extent that they do not offer the bound books to the people, but, believing that the people are in such hard circumstances that they cannot afford the bound books, offer the booklets instead. This is entirely an improper course. The Lord knows the need of the people. His judgments and also his message of comfort are contained in much greater detail in the bound books and, therefore, they will be of much more help and comfort to the people. We strongly urge that the brethren everywhere present the bound books. Let the people determine whether they are in position to afford them or not. In the crisis that is now impending the bound books will be the things that will be preserved and read. The booklets will be much more likely to be destroyed. Each one should take his instructions from the Lord according to His arrangement, and not permit conditions on the earth to determine how he is going to serve the Lord.

In the placement of the booklets approximately the same ratio was maintained this year as in May of last year, the pioneers, auxiliaries and sharpshooters showing a very decided increase. However, the company workers, in addition to a drop of 58,000 in the bound books, dropped by over 30,000 booklets, making a total drop for them also of approximately 90,000 pieces of literature.

This is particularly called to the attention of all the Lord's people at this time so that they will not permit the conditions in the world to affect the presentation of *Vindication* with conviction and enthusiasm during the *Vindication* campaign, September 3-5.

The number of workers in the field, the time devoted to the service, and the number of testimonies per hour are all very encouraging; and also the number of people receiving the message shows a decided increase over May of last year. However, all they have is about one or two booklets, which deal with the Kingdom message in only a very limited way. Try to leave the bound books, by all means; but if this cannot be accomplished, then drop to the booklets and present them.

Special Vindication Order Blank to Be Filled Out

How Many Bound Books Can You Store?

Enclosed with this *Bulletin* is a special order blank at the top of which appears "Vindication, Book 2, and Vindication, Book 3" and also the names of six new booklets. This order blank should be used by all the pioneers, auxiliaries, company directors and sharpshooters, and they should order enough of *Vindication* 2 and 3 and these new booklets to last their workers for at least a three-month period. Of course the pioneers will order only their immediate requirements, as they cannot store many.

All of the English booklets are to be offered to the public on contribution as follows:

- One booklet, 10 cents
- Two booklets, 15 cents
- Four booklets, 25 cents
- Ten booklets, 50 cents

Please note that henceforth all the English booklets, including all the present ones that we have had and the new ones, are to be offered at ten on contribution of 50 cents.

Also any other literature that you need during the next three months you should order on this special order blank.

It would be a very good thing to have a large supply of literature scattered throughout all the country at this time. With the hard times and the oppression upon the people and the talk of a dictatorship in America, no one can tell what the Devil and his crowd might try to do in the stopping of the witness work. Gog is opposed to the remnant, and would do anything to stop the progress of God's kingdom. Of course, he cannot do anything that Jehovah would not permit; but the Lord advises us to be "wise as serpents, and harmless as doves".

With this in mind, would not it be a wise move for all the companies, sharpshooters and auxiliaries in the United States to carry a large surplus stock?

The three above-mentioned divisions should order just what they need for three months, and fill in the last line of the enclosed order blank which reads: "We can arrange to store in a dry, clean place cartons of bound books in addition to the above order." According to the number of cartons filled in in the blank space, the Society will determine what clothbound books to ship to the companies, sharpshooters and auxiliaries, and

Time in the Field Is What Counts

It Proves whether One Is a Pioneer, an Auxiliary, a Company Worker or a Sharpshooter

Pioneer rates and privileges are granted by the Society to those brethren devoting full time to the house-to-house witness work. This does not mean that one who devotes all his "spare" time may be properly classified as a pioneer. A pioneer is one who has enrolled in the service of Jehovah and is devoting *all* his time to this most important work of giving the witness. Those who love Jehovah supremely do not feel that when their name has been listed upon the pioneer enrollment their obligation is completed, but rather that it has just begun. That which determines whether one is a pioneer is the amount of time one devotes to the actual house-to-house witnessing. Time spent at other things is not considered. What does it matter if the time is spent disposing of produce, building a new cow-barn, helping the wife do house-cleaning, or anything else, so long as it is not spent in singing forth Jehovah's praises?

The point is, those who have the interests of Jehovah's campaign at heart desire to spend as much of their time in the house-to-house witness as can possibly be arranged for, and they will permit nothing to interfere therewith. The amount of time spent in the field by the average pioneer has become surprisingly low, and in the past few months the brethren have been putting forth a valiant effort to increase it. The blessing of Jehovah is upon this effort, and the average is increasing, but there is still room for great improvement. These remarks are not intended for, nor do they apply to, the many faithful souls who have been in the pioneer service for many years and who are not at all times in the best of health. They are and have been doing their utmost, and their work has manifestly had the blessing and approval of Jehovah. This is stated for the benefit of the many newly enrolled pioneers who have not yet learned to make the best and most profitable use of their time. Of course it is necessary to dispose of produce, patch the roof of the house car or wash the floor of the trailer, but such things may be done during time that is not suitable for house-to-house witnessing.

In view of the fact that pioneer rates and privileges are granted to those devoting full time to actual witnessing work (the minimum being 25 hours per week), manifestly fair dealing would require that strict adherence to the requirements be had. The strenuous efforts by the pioneers to increase the number of hours spent in house-to-house witnessing is very much appreciated, but some are still letting their privileges slip. The records show also that those brethren who are putting forth the most

consistent efforts in the field work are the ones who are placing the greatest number of books and booklets. The placements per hour average very nearly the same for all parts of the country, and the more hours put in witnessing, the more are the placements of literature.

Pioneers state that in many instances "no money" is but an excuse and that when the testimony is properly presented and the need for the message is pointed out the hearer soon finds the means to obtain the literature. Not all have produce or food-stuffs to give as contribution for the literature, but where they really wish it, there is usually some means of obtaining the printed message. It is suggested by pioneers that there are many other articles, such as handmade quilts, etc., which will prove equally acceptable as contributions for the literature.

Questions are asked continually as to how a pioneer should count time to be indicated on his individual weekly report card to the Society. This should be calculated from the time of his first call until that of his last for each day, deducting such time as is spent in eating and resting at noontime. Time spent driving to territory, or to conventions, or at sessions of conventions other than in the field, should not be counted. Some brethren report driving sixty to a hundred miles each day. Surely such expensive trips should be avoided, and can be by properly laying out the territory in advance and moving to central locations from which to witness. Loss of time can be avoided by splitting up parties while witnessing in rural areas. Time spent waiting outside a farmhouse is wasted. Be assured, dear brethren, that these suggestions are made that your efficiency in Jehovah's service may be increased and that a greater witness might be given for Jehovah's kingdom. No criticism is intended.

REMEMBER, NO ORDERS WILL BE FILLED BETWEEN THE DATES AUGUST 22 AND SEPTEMBER 5.

PRINTED TESTIMONIES

Many brethren use the printed testimony cards to send in to people who cannot come to the door, and they find that the cards soon become soiled. To prevent this, a celluloid envelope about the size of the testimony card may be purchased in almost any stationery store, and since these are transparent the card may be inserted and the whole thing handed to people to be read without handling the card itself. In this way one testimony card will last a long time.

this literature will be charged to them on their accounts. As you use this literature and place it with the people the remittance can be made to the Society for the same.

Pioneers should order as usual, because they cannot carry excess stock with them; whereas the friends that are situated at one place all the time can store bound books to an advantage. In other words, let the Society know on this order blank how large a consignment of bound books you can handle and store now and we will make the consignment.

You will note that these special order blanks state "To be filled on or after August 1"; so please keep in mind, when you fill out this order blank, that it will not be filled before August 1, because it is about

that time that these new booklets will be completed, also *Vindication* 2 and 3. The special orders we receive before August 1 will be held until the stock is on hand for shipping.

We ask the brethren to specially keep in mind that during September 3, 4 and 5 the *Vindication* books 1, 2 and 3 are to be offered on contribution of 75 cents. The new booklets should not be used during this three-day period, except that when the *Vindication* books are refused you might drop to the booklets. However, do not use the *Vindication* books and four booklets in a dollar combination. We are offering books, three of them on contribution of 75 cents. Remember, it is a *Vindication* Testimony Period; so let us all offer *Vindication*.

J BULLETIN^{FOR} Jehovah's witnesses

AUGUST 1, 1932

TESTIMONIES TO DATE, 11,329,280

THOSE WHO KNOW JEHOVAH Delight to Declare His Judgments

The psalmist says, "The judgments of the Lord are true and righteous altogether"; and, "to execute upon them [his] judgment written: this honour have all his saints." We now see clearly the great Executor of Jehovah in action. He is driving rapidly to the destruction of the King's enemies and the vindication of Jehovah's name.

Jehovah served due notice of His judgments upon Ahab regarding the destruction of his house and what would befall all his posterity. In the prophecy of Ezekiel this judgment of Jehovah is subdivided and applied to the component parts of the Devil's organization. Those of the anointed who have read *Vindication* Book 2 now know what is meant by the statement "Son of man, prophesy" concerning "the Amorites, the Edomites, the Moabites, the Zidonians, Philistines, Tyrus and Pharaoh king of Egypt, and all Egypt." This is their commission and authority to act. It is a definite command to each one to deliver the judgments that the Lord has written. Those who have not read *Vindication* 2 had better get ready and read it immediately, because it contains the latest and clearest exposition of our commission from Jehovah. It gives us details regarding the work the Lord requires of his people now as never before revealed. Therefore, all who are honestly desirous of faithfully and speedily carrying out their commission must speedily and diligently study their commission in its latest setting. There is no time to waste. Get busy now.

Having studied your commission and obtained a panoramic vision of the activities of Jehovah's army, visible and invisible, under the anti-typical Jehu, no power on earth can restrain the truly anointed from taking his position in the ranks and going forward to absolute victory. To take our position in the ranks, then, the first step necessary to consider is the time devoted to the service.

There are still many of the consecrated who are not devoting the time they should and could to the Lord's service. Many who are out of employment spend days and weeks and months chasing back and forth through the Devil's house and field looking there for creature comforts. Jesus says, 'Forget the Devil's house and the comforts it has to offer, and let those who are in Judea flee into the mountain, into God's mountain or kingdom.' Again he says, "Seek ye first the kingdom of God, and his righteousness; and all these things shall be added unto you." Therefore let each one examine himself before the Lord and in the light of the Kingdom truth now revealed and then attach himself to the ranks of the Lord's advancing army,

English Booklets 5c

Beginning with August 1,
6 for 25c, 13 for 50c

Six New Booklets Now Ready

In the July 15 *Watchtower* the announcement was made of the six new booklets written by Brother Rutherford; and these new ones will be a real encouragement to the friends. They are beautiful. The contents—well, read them and see how short and to the point the treatises are in which the conclusions are arrived at and proved. These will be a wonderful means to help the people to take their stand on Jehovah's side. Due to the hard times, unemployment and oppression among the people, Brother Rutherford has decided to reduce the amount asked for these booklets to 5c a copy, any six for 25c, or thirteen for 50c. Isn't that just fine? These amounts asked apply to the English booklets only, and include such booklets as *Crimes and Calamities*, *War or Peace*, *Heaven and Purgatory*, *Prohibition*, and others in the English language, as long as the present supply lasts. The foreign-language booklets will still be 10c for one, two for 15c, four for 25c. The *Kingdom* booklet in foreign languages remains the same as in English, namely, five cents a copy.

The names of these new booklets alone will cause immediate interest, and it is believed that these booklets will move most rapidly. The Society is printing 250,000 of each one to start with, and will try hard to keep these in stock. There are also seven more booklets to be prepared for the field. The Lord surely keeps his people supplied with new things to offer to the nations as a witness to God's kingdom which will bring about the complete vindication of his name and word.

with everything he has. Don't he satisfied with maintaining the standard of the past, and do not compare your results with the accomplishments of some other brother or sister. Let the Lord be your standard, and submit yourself to him. The judgments of the Lord against the different branches of the Devil's organization, revealed in the *Vindication* books, are now due to be delivered by the Lord's anointed.

Therefore, the inaugural *Vindication* Testimony Period, September 3 to 5, should see everyone in the field at least five hours a day. The majority of those who are still in secular employment will be released from such duties during this period. Let each one, then, delight himself in Jehovah by declaring his judgments particularly during this period, but do not let your delight terminate when the period is over. Continue declaring his judgments until the whole Devil's city is laid waste and not an inhabitant left therein to profane the name of Jehovah.

Three "Vindication" Books for 75c A Declaration Against the Devil

Workers Will Be Supplied with Special Wrappers

In order that the people may know that a very special offer is being made for three days only, the Society is supplying a special wrapper free to all workers. We hope that these wrappers will be used and the three *Vindication* books will be stressed during the three-day period September 3, 4, and 5. Every worker should be able to put in considerable time, due to the holiday, on Labor Day. Many of the friends will have that day off from regular work.

When shipment is made of these wrappers, they will be consigned on the basis of three wrappers for each company worker, for the auxiliaries four, and for the pioneers six wrappers. These, of course, will be used only during the three-day period. After the *Vindication* Testimony Period, the *Vindication* books will be 30c each, or, when included in a dollar combination, four bound books for \$1.00.

Everyone should make arrangements now to put in as many hours as he possibly can. The message in

these two new *Vindication* books will make anyone who loves the Lord want to place them with the people.

By the time most friends receive this *Bulletin*, the remnant will be well into *Vindication* Two and Three. And what a treat they have had! Never has the Lord provided his people with so much food as he has at the present time. It is food convenient for them because they now see their privilege to press on in their service for Jehovah and his kingdom. Such a clear understanding of the Devil's organization and its wicked works makes everyone of them determined to fight for Jehovah and against the Devil. For an understanding of Gog and the land of Magog, Jehu as Jehovah's executioner, and his great slaughter work, and then that wonderful portion in Book Three, of Ezekiel's vision of Jehovah's temple, Jehovah's witnesses give thanks. God loves his people, and his people show forth their love and unselfish devotion to him by their works. The *Vindication* Testimony Period will give every one a splendid opportunity to do this.

New Radio Folders Everyone May Have Them at 65c per Thousand

Due to the fact that these new radio folders are now printed on a little cheaper paper, we can reduce the cost to the friends. They can now be had at 65c per thousand, and this applies to everyone, whether the order is for a large or for a small quantity. If the person orders a thousand or if he orders ten thousand, the charge will be at the same rate.

Where pioneers are working in company territory, we hope that the companies can supply radio folders free to the pioneers in their territory. Those pioneers who are isolated may order what they need, and radio folders will be supplied free by the Society. All the territory in the United States should be covered with radio folders in the regular door-to-door witness, so that all the people will have an opportunity to know of these timely lectures given by Brother Rutherford.

Combine Shipments to Same Address It Will Save Something

In some cities there are a number of pioneer and auxiliary witnesses. It is not always convenient for each of these to order in shipments of 100 pounds or more. Therefore it is suggested that if these brethren will confer with one another and arrange to send in their orders at one time these will be shipped in

SPECIAL REPORT CARD for September 3 to 5 "Vindication Testimony Period"

All companies, sharpshooters, pioneers and auxiliaries are to make out a special report card covering their activities during these THREE DAYS, September 3 to 5. The activities so reported are NOT to be included on any other report card.

This 'THREE DAYS' report is to be made out on one of the regular cards you now have on hand, and this special report should be headed "*Vindication* Testimony Period".

As there is no designated place on the present cards for reporting *Vindication* Book 2 and Book 3, the placements of these two books are to be shown on the bottom part of the card. Please be sure to show separately how many *Vindication* Book 2 and how many *Vindication* Book 3 have been placed; do not add them together under one heading.

The other parts of the card are to be made out as usual.

one large shipment and thus a saving be effected in shipping charges and cost of handling, both at this end and at the destination.

Orders should be sent in together in the names of the various individuals, and will be charged here to the different pioneers and auxiliaries. They will be shipped as one large shipment, but the orders for the various pioneers and auxiliaries will be so packed in cartons that they will be kept separate.

Jehovah's witnesses Greatly Privileged

Times Are Hard, but Remnant Are Only Ones with Comfort

Reports from all parts of the country show that the people are in a very bad way financially, and even suffering for lack of food; consequently they are in great distress mentally. They are greatly desirous of knowing whence their relief is to come. Jehovah's witnesses enjoy the great privilege and responsibility of delivering the testimony to the people under these very favorable circumstances. Of course, the fact that the people are short of money will be offered as an excuse, but their realization of their own helpless condition affords such a favorable occasion for testifying to them that it more than makes up for bad financial conditions.

Heretofore people in rural conditions have been less hard hit by conditions than those in the cities, but now the farmers too are suffering. They are faced with the likelihood of losing their homes and farms through inability to pay mortgage interest and taxes, and they are receiving little or no return for the crops they labor hard to raise. These conditions prevailing cause Jehovah's witnesses to rejoice, and to press on with renewed determination to honor the name of Jehovah.

The question might be raised, How long can the witness work continue in the face of such conditions? The answer is that Jehovah long ago commanded that the witness should be given at this time, and under the very conditions now existing and during the events that are taking place today. It is evident that he will supply the means and provide for the continuance and increase of the promulgation of the Kingdom message "until the cities be wasted without inhabitant". It is true that the faithful servants of old died in Jehovah's service, but there is no word in the record that indicates they starved to death for want of the necessities of life. Jehovah provided for carrying on the work he gave them to do. If he sustained them, may it not be confidently expected, then, that he will sustain those whom these faithful men of old pictured or represented? Jehovah not alone provides the necessities for the sustenance of life to his anointed, but he is now supplying wonderfully refreshing truths to inspire and encourage them in the work he has given them to do. Jehovah's witnesses have every reason to be encouraged and to look for the witness to widen in scope rather than to cease. Let each one look with utmost confidence and trust to Jehovah, and press on with zeal and enthusiasm in the work Jehovah has commanded his servant to do.

A COMPLAINT

Recently the United States Post Office Department sent a complaint to the Society stating that our "circulars", radio folders, were found in the mail boxes.

Please bear in mind that all mail receptacles are provided for the Post Office Department for the depositing of mail by letter carriers and their use is restricted to the United States' mails.

When distributing radio folders or other free literature, if you are unable to deliver personally, be sure to put the literature under the door or fasten it somewhere so that it can be seen and picked up by the resident; do not put it in the mail boxes.

Maybe You Can Use Some Canned Goods

It is suggested that an opportunity of service may be enjoyed by regional service directors, company directors and other brethren attending service conventions. This is to cooperate with the pioneer witnesses in that vicinity in disposing of the produce and other articles which they have accepted as contributions for the Kingdom message, and which they may bring to the convention.

An excerpt from a regional report tells of the disposition of canned goods contributed, and reads:

"The pioneers came loaded with the spoil of battle. About 200 cans of fruit and vegetables had been received, and were offered to those who cannot put in full time. It was quickly disposed of at fair prices. This is a great help to the pioneers."

Addresses

It is again requested that each pioneer, auxiliary, director, company worker or sharpshooter, or any other of the brethren writing to the Society put his **COMPLETE** address and also his name on each letter.

Most of the letters received do not have the writer's address on them and it is necessary to stop and look it up. It is not enough to put your return address on the outside of the envelope. Please put it in a prominent place on the letter itself. The name of the town alone is not an address, but the exact mail address to which a reply may be mailed should appear on each and every letter sent to the Society.

A surprisingly large amount of time is lost through having to look up addresses, and this could be obviated if **EACH ONE** would write his whole address on every letter. Your cooperation will be greatly appreciated.

Rush Orders

Recently we have received many orders marked "Rush". In fact so many of them are marked in this way that we wonder whether there is a real urgency and whether other workers who have ordered in sufficient time must have their shipments set aside in order to make way for these "rush orders". We suggest that, in the future, in order to receive special attention, you fill out your order blank properly and if it is really urgent mark it "Rush—needed by Sept. 2", or "Rush—wanted by *Vindication* Testimony Period". With this information we shall be able to determine how necessary it is to place your order ahead of others who have planned in advance to have their shipments received in time to be handled without any extra attention. Special orders always take more time and cut into efficient dispatch.

If there is a real urgency for orders and the freight delivery is too slow, please mark your order "Ship by Parcel Post or Express", and then the difference between the parcel post or express and the freight rate will be charged to you, as has been the custom. We desire to give the friends the very best service in the shipping department, always giving the pioneers preference, because their livelihood depends upon the work they are doing. The office, therefore, will greatly appreciate your marking your order blank properly.

Do the Pioneers Have Enough Territory?

The forces in the field will soon be augmented by the members of the Bethel family, as during the period from August 22 to September 5 the factory and home will be closed. Of course, during this vacation period, pioneers and others in isolated territory will not be able to receive territory assignments from the office, so arrangements must necessarily be made before vacation to insure sufficient territory for the pioneers' activities. Will each pioneer now kindly survey the territory situation in the field where he is witnessing and, if he does not have sufficient for full-time work until after September 5, take the matter up with the pioneer department at once, so there will not be a last-minute rush. Every territory assignment is to be thoroughly covered. Do not depend on getting territory immediately after vacation, as mail may be quite heavy at that time. Have your territory assignment and a good stock of literature on hand before vacation, in order that you may have a large share in advancing the interests of Jehovah's kingdom to the honor of his name.

Bibles and Concordances

In some instances Bibles and concordances have been ordered by pioneers and auxiliaries requesting that these be charged to their accounts. This is to inform the brethren that orders for Bibles (other than No. 116, the dollar Bible) and concordances can be filled only when accompanied by remittance to pay for them, because it is necessary for the Society to procure these from publishing houses and pay cash for them.

Also, it is not possible to ship Bibles and concordances on approval. Some of the friends have made it a practice to order Bibles and concordances and then, if the party who had ordered them doesn't take them, to return them for credit. Oftentimes when shipping them back the Bibles are not carefully packed and are damaged in shipment and it is impossible to send them out again as new books. It is suggested that brethren always obtain a deposit on orders for Bibles and concordances which have to be ordered specially, and thus insure their being accepted when delivery is made.

Taking Hold of Every Opportunity

Two pioneer brethren using a trailer say that a great number of people come to look at their car when they drive into a town, and ask many questions about it. So they have contrived to turn the curiosity of the people into an opportunity for witnessing. In answer to the varied questions the people ask, they say something like this: "Yes, in the work we are doing it suits our purposes very well indeed. Probably you have heard Judge Rutherford," etc., and they go right on with the testimony, and in many instances place sets of the books then and there. Where the people are really interested in the Kingdom message they invite them to inspect the interior of the car, and then further tell them about the message and arouse their greater interest. Sometimes people driving through stop, and so receive the testimony in both oral and printed form, who would ordinarily not be reached in the house-to-house witness. Probably other pioneers may put the suggestion to good use.

Mexican Brethren Unanimously Express Desire to Enter Full-Time Service

A report has been received from the Society's branch office in Mexico containing the results of the nine-day convention held there May 21-29. Because it was strictly a service convention, and because we are certain you will rejoice to behold the zeal of the brethren there, we give you the following excerpts therefrom:

"The convention was devoted to devising ways and means to further the service of Jehovah in Mexico and to stir up the witnesses of Jehovah to more and better service. From 8:30 a.m. to 12 noon each day was devoted to field service from door to door. The city of Mexico was attacked by this happy group of soldiers of Jehovah, with the following result:

Number of workers	57
Number of testimonies	9,117
Number of hours	1,163
Number of books placed	460
Number of booklets placed	701
Total literature placed	1,161
Number of obtainers	764

"The manager of the Society's office in Mexico and the brother in charge of the pioneer and field service departments spent a few hours for the first two days going over the field in an automobile, supervising, inspecting, helping, teaching, etc. After that both of them went to work with the books from door to door.

"The convention was attended by about 100 persons, of which about 60 are real witnesses of Jehovah. The others were new friends, a few 'old men' and 'old women', and four or five of our former bitter enemies, who kept themselves quiet and in order, and wondering.

"Several resolutions were passed by unanimous vote, as follows:

"Resolved that from now on, in Mexico, it will be the recognized standard of duty of every consecrated servant of Jehovah to devote all his or her time to the service of God's kingdom. In other words, every one of Jehovah's witnesses should be a full-time worker. Resolved, that from now on, in Mexico, companies are regarded and considered as temporary abodes or 'nests' for newcomers, all of whom will receive all attention and care; but will be, from the beginning, educated to understand that they are being nourished for the only purpose of getting them ready to devote their entire time to the service of Jehovah's kingdom, as soon as possible. Full-grown birds who like to sleep in the nests (companies) all of their lives will find them uncomfortable, as not much time and attention will be wasted on them.

"As a result of this convention, 20 company workers, who were attending the same, applied for the pioneer work."

May the Lord bless our brethren in Mexico in their efforts to carry out their good resolutions to the honor and praise of his name.

Storage of Books

The friends throughout the country have responded very well to the request made as to the amount of clean and dry storage space available. If you do not receive the full supply of cartons you stated you could store, don't let that worry you. The Society is keeping the record in its files, for use in case it becomes necessary to make further shipments at some time in the future. We appreciate the information.

J BULLETIN ^{FOR} Jehovah's witnesses

SEPTEMBER 1, 1932

TESTIMONIES TO DATE 12,792,461

Vindication Testimony Period, September 3, 4 and 5

THOSE WHO KNOW JEHOVAH

Enjoy His Favors

The Lord Has Prospered Zion

Jehovah has been good to his people and has prospered them in the land. The Lord's anointed today are putting forth a greater effort than ever before to the honor of his name. The Lord foretold this by his prophet Ezekiel, in the 36th chapter. For your consideration, we quote from a few pages of *Vindication Two* which relate to the progress of the kingdom work:

"Since the World War God has caused his King at his temple to revive his work and his people relating to the interests of his kingdom. Companies of the faithful have been formed and organized for active service and have been and are serving the kingdom interests. New 'plantations' in the nature of offices, factories and organizations in many parts of the earth have been formed and established to carry forward (and are carrying forward) the kingdom work. God's people have pushed forward, and each year he has blessed their efforts by a wider publication of his name and of his kingdom. The work in behalf of 'desolate places', the 'prisoner' or 'great multitude' class, is progressing and the name of Jehovah is being made known to the 'prisoner' class."

"The number of pioneer witnesses has been far greater during the years that followed 1924 than ever before. The public speakers have been succeeded by regional service directors, and these, together with local service directors, have strengthened the organization and have carried forward the house-to-house work of bearing testimony. This work has progressed as never before. To aid God's people in doing this work, and to relieve them of many physical burdens, the Lord has provided for the use of his people the radio, the best equipped book factories, machines, and printing presses, trucks and automobiles, service or house cars, supply depots, and a far greater efficiency in the organization for carrying on the kingdom work. His organization work, therefore, is fruitful, bringing forth fruit of the kingdom, to the glory of God. Beyond all question of doubt the kingdom is here and the Lord's people on earth have entered into the heritage thereof and the kingdom is more productive than at the beginning of the work of the church on earth. This is in harmony with the words of Jesus: 'Verily, verily, I say unto you, He that believeth on me, the works that I do shall he do also; and greater works than these shall he do; because I go unto my Father.' (John 14:12) God's remnant people now restored to their 'former estate' are now accomplishing more in the interests of the kingdom than heretofore."

With all these blessings and facilities provided by the Lord, the anointed do not slack their hands, but they push on with the work. They do not sit back and rest on their past accomplishments, but they do just as the truly anointed, Jehovah's witnesses, are doing today. The Lord's people are working harder, putting in more time, giving more testimonies and expending greater energy in the interests of God's kingdom. In the month of June, the pioneers averaged 26.16 hours per week. This is an hour more than the minimum time required. Even this high average of 26.16 hours was accomplished when the pioneer list was about at its highest. The auxiliaries averaged almost their minimum time during this same month, with 11.97 hours. If each auxiliary had worked just two minutes more, they would have averaged just 12 hours a week. However, this time was better than they have averaged for a good many months.

The company workers are pressing the battle to the gate, and the record for the month of June shows that they averaged 4.7 hours this year, to compare with 4.1 hours during the month of June last year. With this fine increase of average time, there were about 1200 more weekly workers in the field. Isn't that splendid? The pioneer, auxiliary and company workers are putting forth even a greater effort now than they did a year ago. This shows that Jehovah's witnesses are putting forth every effort to increase their Kingdom interests every day to the glory of God's name.

In the United States only, in just one month, June, Jehovah's witnesses gave 1,213,321 testimonies. That shows their interest in the kingdom. The Lord surely is prospering his people.

Vindication Wrappers for September 3-5 Period

With this *Bulletin* is being sent a quantity of wrappers for binding together in a very attractive manner the three books of *Vindication* and, also, helping to emphasize the special offer being made for only this three-day period.

Each witness should get his quota of wrappers from the local service director or sharpshooter as soon as possible, and then arrange to wrap his sets of *Vindication* BEFORE this period begins. The wrappers should be placed rather loosely around the books, to enable you to easily take them out for display and to put them back in the combination without breaking or tearing the wrapper.

Each director and sharpshooter is being sent 3 wrappers for each worker. Auxiliaries and pioneers are being sent 4 and 6 wrappers respectively, direct.

A Fresh Assault upon the Enemy Organization

3 "Vindication" Books Offered in Special Wrapper

Jehovah's Name Will Be Honored

Everyone a Full-Time Worker for 3 Days

The anointed can indeed testify that JEHOVAH has opened the windows of heaven and poured forth a blessing 'that there shall not be room enough to receive it' (Mal. 3:10), in the gift of the wonderful message in the *Vindication* books. They have been feasting upon it, and find that Jehovah has kept his promise, and is now telling his servant of his purposes "before they spring forth". (Isa. 42:9) Jehovah's servant realizes that this message is not given merely for their delectation, but that as the Lord directed the prophet Ezekiel, "Son of man, stand upon thy feet, and I will speak unto thee." (Ezek. 2:1) So now the servant must stand upon his feet, ready to actively go forth in Jehovah's service in obedience to his instructions. Jehovah has given his servant the privilege of assimilating the message of *Vindication*, and now commands him to go and deliver it as directed. In Jehovah's providence September 3, 4 and 5 is the time set for the INAUGURAL VINDICATION TESTIMONY PERIOD, and during that time the three books *Vindication* are to be a special offer to the people upon contribution of 75c. Ample time will have been had, and all of the faithful witnesses will be ready and waiting to go forth when the day arrives. The special wrappers for containing the sets of three books will have been received, and so each witness should have his sets all made up, his territory assignment designated, and be 'standing on his feet'.

As the servant contemplates the manner in which Jehovah has increased the privileges and opportunities of service which he has graciously granted since the coming of the Lord to His temple, they find much cause for thanksgiving unto Jehovah for his bounties. And now, just ten years since the general 'pouring out of the holy spirit', according to the prophecy of Joel, occurred, in 1922, when all in the earthly division of the organization of the Lord were commissioned to go forth with the message of truth (Joel 2:28, 29), the commandment comes to the servant from Jehovah to go forth with this message of vindication. During these ten years the work of the servant has been

greatly prospered and blessed by Jehovah. At different times during this period Jehovah has caused a special message to go forth and be emphasized. Since the great broadcast at Columbus last year by Brother Rutherford the "servant" as a whole has been serving warning upon "Christendom", so called. Now the sword has been doubled the third time (Ezek. 21:14) and the strong message of the VINDICATION of JEHOVAH'S great name must be proclaimed. Many now in the ranks of the Lord's organization have been privileged to fight for the Kingdom since the beginning of the campaign, and some have joined the ranks during the past ten years. But as never before, Jehovah has revealed to them the importance and necessity that the message of vindication be proclaimed. To the servant it is not an onerous duty, but is rightfully prized as an esteemed privilege which they will joyfully seize upon.

THE VINDICATION TESTIMONY PERIOD will constitute a fresh assault upon the enemy organization, and so it might be expected that it will injure it, and cause Satan, Gog of Magog, and all their crowd to writhe in pain and anger. This will encourage the servant of Jehovah to fresh, renewed endeavors, and he will pay no attention nor give heed to any attempts at retaliation on the part of the enemy. Jehovah has commanded his servant forward in this new campaign of VINDICATION and, by His grace, protection, deliverance and strength, it will be vigorously carried on to a successful conclusion, to the praise and glory of Jehovah's name!

Factory Closed Two Weeks August 22 to September 5

Again we request that as little correspondence as possible be sent to this office during these two weeks' time. There will be no one here to answer letters, and if you wait until September to send in orders or other matters to be taken care of they will receive just as early attention as letters sent in during the time the office is closed. It will greatly expedite matters in the office if only letters of real importance are sent to us during this period, so that these can be quickly taken care of at the opening of the office, and the regular daily mail handled as it comes in.

Year's Testimony Quota Accomplished in Nine Months

The Lord's Blessing Is Marvelous

Three and a Half Million Homes Received Literature

Almost 600,000 More

Hours Witnessing

8,064 Weekly Workers to

Compare with 6,829 of 1931

Mighty indeed are the works of Jehovah in the earth at this time. The individual efforts of his people often seem small and discouraging to them, but when the efforts of all are assembled and reduced to actual figures the results are seen to be marvelous.

The activities of Jehovah's witnesses throughout the country during the first nine months of the year 1932 surpass anything that had ever been accomplished by the Lord's anointed in the same period of time in the past. At the beginning of the year a quota of 12 million testimonies was set. At the time it seemed very large, and it looked as though it was going to take the best efforts of each of the Lord's anointed to attain to this goal by the end of the year. However, you will be agreeably surprised to note from these figures that at the end of nine months the total of testimonies has exceeded the quota for the year by almost 30,000, and it is 50 percent greater than that accomplished during the same period last year. But marvelous as this is, there is a still greater surprise in store for you when you compare the number of people obtaining literature this year with that of last. Last year we thought we had reached the very apex in this respect; but notice, this year's figures reveal almost a 100-percent increase, or, in other words, during the first nine months, 3,530,739 homes obtained the Kingdom message in printed form, to compare with 1,856,437 last year.

The question naturally arises in each one's mind, How was this accomplished? We all appreciate the

fact that it is the Lord's doing, and not that of man, but it is well to look into the manner in which the Lord has accomplished these wonderful things, and this summary reveals the fact that the Lord accomplished this by his spirit operating through his people.

You will notice that there was an average increase of over 1,200 workers a week this year, compared with last, which increased the total of hours by almost 600,000. Therefore it is the spirit of Jehovah, the zeal of His house consuming His anointed and stimulating them to push the battle to the gate to the glory of His name. The Prophet Ezekiel is pictured as being similarly stimulated and consumed in the Lord's service as he appreciated the mighty organization of the Lord going into action and his blessed privilege of having some part therein. We read concerning him: "I heard also the noise of the wings of the living creatures that touched one another, and the noise of the wheels over against them, and a noise of a great rushing. So the spirit lifted me up, and took me away, and I went in bitterness, in the heat of my spirit; but the hand of the Lord was strong upon me"; foreshadowing how the Lord puts his spirit upon his people and reveals to them a sufficient amount of the truth to enable them to discern God's organization and the wicked organization of Satan in opposition to the Lord, and the great privilege they have of being in Jehovah's organization and going in to action against the enemy and his agencies. When the Lord's people see the hideousness and wickedness of Satan's organization, they go in the heat of the spirit and with bitterness against the enemy because the enemy is God's enemy. There is not a malicious hatred, of course, but a sincere and earnest desire to

see the enemy and his organization destroyed and God's name exalted, and the Lord blesses their zeal and devotion to him by crowning their efforts with greater success each year. Blessed indeed is the lot of the Lord's anointed who see their privilege and take advantage of it at this time.

The one point in the entire summary that did not exceed last year is the number of bound books placed. We are over 230,000 below last year. However, this is more than offset by the fact that there was an increase of approximately one million booklets during the same period. The drop in bound books brings up a number of points that the anointed must consider at this time. First, the oppressive effects of the adversary in endeavoring to develop conditions in the earth whereby it is very difficult for the people to obtain the Kingdom message in its most effective presentation. Also, it is an indication that the adversary realizes the power of the Kingdom message, particularly in the book form; and this should be a stimulus to each one of the anointed to endeavor to place them in the hands of the people at any effort. We should always watch ourselves and see that we are not permitting the adversary to influence us to present the Kingdom message in a secondary manner because of the conditions that he has brought about on the earth. Emphasize the bound books at all times, and let the people determine what they are able to take. However, even in this the adversary has overreached himself; for, due to the fact that the smaller combinations of books and booklets are presented, a greater number of people are obtaining some knowledge of the Kingdom than ever before, and, undoubtedly, when we go around this territory again, the effect of the booklets will have made itself felt on the people and many of them will be waiting to obtain the bound books.

Viewed from every angle Jehovah's witnesses have much to rejoice over. No effort has been made in this dis-

cussion to classify the work done by the pioneers, auxiliaries, companies and sharpshooters. The table itself presents the activities of each one of these groups of Jehovah's witnesses and each one can examine the table for himself and undoubtedly receive much comfort and stimulation from a study of it.

All Can Witness

"I Have Put My Words in Your Mouth"

From time to time letters are received from brethren (throughout the south and middle west particularly) who state that the reason they are not actively engaging in the Kingdom witness work from door to door is that they do not have presentable clothing to wear. They feel it is therefore necessary to cease witnessing until such time as they are able to get together sufficient funds to purchase some good clothes.

It is only proper that each witness make himself as presentable as is reasonably possible in keeping with his means. Where the means and circumstances temporarily limit one's best clothes to those which are worn from day to day in the regular secular work, even in the cases where this consists of only overalls, it will invariably be found that such working clothes are fully presentable to witness among one's neighbors and fellow workers, who are usually no better off, if as well off. When such brethren tidy themselves as well as possible, they will be joyfully surprised to see the success of their efforts. A clean face and hands, a heart-cheering message which lights up the countenance of the witness, will result in a very effective testimony, by the grace of the Lord.

Scattered throughout the country are small companies, from two to five brethren, who live considerably apart from one another, anywhere from 15 to 30 miles. Many of these find it impossible to thoroughly witness the territory assigned to them, because of lack of facilities for getting around their rural districts.

Such companies should make their situation known to the Society, in order that pioneers may be encouraged to work such territory. In cases of this sort the pioneers can take these brethren in their cars from time to time and help the brethren to enjoy a larger share in the service. In turn, the brethren can assist the pioneers by purchasing as much as reasonably possible of the products which the pioneers have received in exchange for the books; also, assisting the pioneers in any other reasonable way.

(Continued from page 3, column 4) cover the deep. Many undoubtedly have read the closing chapters of *Vindication Three*, dealing with the river of life, and showing the growth of the knowledge of Jehovah as it goes forth throughout the earth. To the extent that this knowledge is placed within the reach of the people, to that extent the river of life is made available to them. Therefore every effort should be made to place the books and booklets in the hands of the people in the largest possible number.

"Bearing Much Fruit"

Activities of Pioneers, Auxiliaries and Company Workers for First Nine Months of 1932

Compared with First Nine Months of 1931

		Companies and			Total	
		Pioneers	Auxiliaries	Sharpshooters	1932	1931
Harp		82,399	9,969	30,073	122,441	167,345
Deliverance		65,729	7,777	22,597	96,103	129,647
Creation		83,743	10,753	27,077	121,573	160,281
Reconciliation		60,985	7,522	19,261	87,768	111,436
Government		98,310	11,809	32,999	143,118	147,671
Life		86,208	10,044	27,506	123,758	146,883
Prophecy		74,738	8,724	21,532	104,994	120,157
Light 1		61,559	7,905	19,547	89,011	159,395
Light 2		60,116	7,739	18,026	85,881	154,964
Vindication 1		103,978	22,089	70,199	196,266	
Odd Books		15,246	3,423	13,439	32,108	141,658
Total Books	1932	793,011	107,754	302,256	1,203,021	
	1931	800,669	152,505	486,263		1,439,437
Total Booklets	1932	1,651,070	412,760	1,737,206	3,801,036	
	1931	1,171,455	324,940	1,342,079		2,838,474
Total Literature	1932	2,444,081	520,514	2,039,462	5,004,057	
	1931	1,972,124	477,445	1,828,342		4,277,911
Weekly Workers	1932	1,572	752	5,740	8,064	
	1931	1,102	700	5,027		6,829
Hours	1932	1,358,486	327,102	1,067,458	2,753,046	
	1931	993,773	289,200	886,711		2,169,684
Obtainers	1932	1,497,959	381,006	1,651,774	3,530,739	
	1931	780,038	219,248	857,151		1,856,437
Testimonies	1932	5,134,965	1,458,933	5,435,646	12,029,544	
	1931	3,992,144	1,055,239	3,398,072		8,445,455

Kingdom Testimony Period, October 1 to 9

Will Be a World-wide Witness Kingdom Period to Begin with 3-Day Convention

Best Time of the Year for Special Witness

Will More Workers Be in the Field than During International Thanksgiving Testimony Period?

Days, weeks and months go so fast that one wonders if there is really any time between testimony periods. Yes, there is; and it is most interesting and encouraging to note how great an effort Jehovah's witnesses put forth during these special periods. If you take the first nine months' report, which includes several testimony periods, you will find that all the workers in the United States put in 2,753,043 hours. This number of hours was devoted to witnessing during the first 274 days of the Society's fiscal year. Jehovah's witnesses averaged 10,047 hours per day in the field. But now compare this with the 200,000-Hour Testimony Period, a period of nine days of extraordinary effort. The Lord's anointed averaged 21,652 hours per day for the nine days, a total of 194,875 hours. This is twice as much work per day accomplished to the honor of Jehovah's name and Word during a special period.

Now the Lord has arranged through his organization that on the first day of our fiscal year, October 1, 1932, a special effort shall be put forth to advertise the King and kingdom, and this will be Kingdom Testimony Period, October 1 to 9. *The Watchtower* announced this important period in the February 15th issue. We quote it to refresh your minds:

"There is no reason why any of God's people should observe any holiday that is fixed or set aside by

the organization of this world. God's typical people celebrated two periods of the year: one in the spring and one in the autumn season. Those periods were 'holy unto the Lord'. (See *Ezra* 6:19-22; *Neh.* 8:1-3, 9-12, 14-18) Why should not God's anointed people specially observe during the year two days of joy, thanksgiving and praise unto Jehovah God? 'The joy of the Lord is your strength.' The Lord 'has given us an understanding of his word' and continues to graciously 'feed us upon food that is convenient'. (*Neh.* 8:10, 12; *Prov.* 30:8) The kingdom is here and progresses, and our business is to sing forth the praises of Jehovah God and, as his witnesses, to bear testimony to his name. (*Isa.* 12:3-6; 43:10-12) October 1-9 inclusive is therefore named and designated as *Kingdom Testimony Period*. Let the companies of God's people in various communities hold a service convention beginning Friday evening previous; then let the period of nine days following be devoted to service, this to be a period of joyful thanksgiving, praise and service unto Jehovah God, a feast to the prosperous kingdom work. In that period of time every one of Jehovah's witnesses, so far as it is possible, should participate in giving testimony and praise to Jehovah and to his kingdom by bearing the fruits of the kingdom to others who desire to hear."

As stated in *The Watchtower*, companies should arrange for service conventions in the various communities, and the first meeting of the convention should be on Friday evening. This should bring to a close a joyful year of service and the opening of the Kingdom Testimony Period. What a happy period this will be to all of God's anointed!

The Bethel service leaders will be ready to serve these community service conventions over the week-end as they have heretofore on a request from the company.

'Feed us with food convenient.' How true that is! Jehovah, our Father, has been good to his witnesses and given them so much to feed on and to pass on to others. Think of the fruit of the Kingdom that we can bear at this time: *Vindication*, Books 1, 2 and 3, which are just whirlwinds; and then *Night*, Books 1 and 2, what a revelation! And besides these, seven other clothbound books proving the kingdom is here and is the only hope for the world. Not only this, but booklets, new ones, all dressed up in the finest covers you have ever seen and the message they contain is right up to the minute. The Lord has equipped his army with so much truth in every form possible so that wherever they go a declaration for Jehovah and against Satan can be left with the people, if they will only listen and take heed. With all of this literature ready for the field in the hands of the workers, none of Jehovah's witnesses should now slack their hands.

Brother Rutherford each week continues to pound away at the Devil's organization with the truth by his radio lectures. This is having a wonderful effect upon the people's minds and many are now taking literature as soon as Jehovah's witnesses call at the door.

In unity God's majestic organization led by Christ Jesus, the faithful and true Witness, is marching on to certain victory. 'The Kingdom is here, and all who will can 'drink of the water of life freely' and take their stand on the side of the Lord. The Kingdom Testimony Period, October 1-9, will give every one of us a splendid opportunity to sing forth Jehovah's name and Word.

Not only will this be Kingdom Testimony Period in this country, but it will be observed by your brethren all over the earth. The foreign offices have been asked again to send in their reports of their activities for that time, so that we can let you know later just what Jehovah's witnesses have accomplished to the honor of Jehovah's name. In many lands and many tongues Jehovah's praises will be sung during Kingdom Testimony Period.

Service Leaders for the "Kingdom Testimony Period"

In accordance with the recommendation made in the February 15 *Watchtower*, the Society is arranging to supply service leaders for the local service conventions which are to inaugurate the Kingdom Testimony Period, October 1 to 9, within an area of about 450 miles of New York. This will be limited to the beginning of the campaign, of course; therefore each company desiring a service leader should make their application immediately after September 5, when the office opens. Mark your correspondence about this matter "Regional Service Department", otherwise it will go in with the general 'after vacation' mail and may not be opened for some time. Brethren will be prepared to leave Brooklyn on Friday evening and be ready to start service with the different companies on Saturday morning, and in the majority of cases they will be able to get to the company in time for the Friday evening meeting.

Your Storage Space for Books Is It Dry and Clean?

The companies have responded well in regard to the request for storage space in the larger cities. These shipments are now being made and we request all the companies receiving them to store this literature in an orderly manner, so that an inventory can be obtained at any time requested. We urge that the director and stockkeeper see to it that these books are kept in a dry, clean place and that if any of the cartons are broken when you receive them you be sure to use them first. It will be impossible for the Society to make shipment of all these consignments of books before the factory closes August 22, but as soon as possible after September 5 these shipments will go forward. However, your orders for *Vindication* 2 and 3 and the new booklets will be filled if your orders have arrived on time.

single book and single booklet placements being made. A comparison of the total placements with the total pieces of literature shows less than one and one-half pieces of literature to a placement. When the number of bound-book combinations and booklet combinations are taken into consideration, it indicates that a large number of single books and booklets are still being placed with the people. An effort should be made to overcome this, not so much for the sake of placing more books or booklets (that should not be the motive), but rather that the magnitude of the available knowledge of Jehovah placed in the hands of the people might be increased. It is the knowledge of the Lord that is going to fill the whole earth as the waters

(Continued on page 2, column 4)

Report of 200,000-Hour Testimony Period 194,875 Hours Witnessing Done in 9 Days

13,477 Workers Engage
in the Work

Over Quarter Million Pieces
of Literature Placed

A Splendid Witness

The 200,000-Hour Testimony Period is now history. Jehovah's witnesses throughout the United States put forth a noble effort to attain unto this wonderful goal, and almost made it. They came short 5,125 hours, which is so small that it can practically be said that they attained their goal. The table of the activity will show just how close the different groups came to attaining the quota set. The companies and sharpshooters put in an average of 9.7 hours, which is just three-tenths of an hour less than the quota of 10 hours for the week. The

auxiliaries averaged 22.78, or 2.78 hours more than their quota called for. The pioneers averaged 40.28 hours, which is almost 5 hours less than the quota called for. Taking everything into consideration, this has been the best showing of hours that we have ever attained to in a nine-day period. Due to the fact that bound books were offered to the people, we did not come up to the percentage of placements that we have in recent months. We have

been averaging slightly better than one placement an hour for all groups of workers. It will be noted in this, that in 194,875 hours only 172,550 placements were made, which is considerably less than one placement an hour. However, the friends put forth a real effort under a tremendous handicap to place bound books with the people, and did splendidly, when everything is taken into consideration. The booklets, however, held their own despite all the efforts of the adversary, resulting in 188,291 booklets for this period.

There are still a great number of

Combined Report of Pioneers, Auxiliaries, Company Workers and Sharpshooters 200,000-Hour Testimony Period—July 2-10, 1932

	Workers	Testimonies	Hours	Placements	Books	Booklets	Totals	Average Hours
Companies and Sharpshooters	10,905	442,558	105,989	94,710	22,271	107,970	130,241	9.7
Auxiliaries	842	75,795	19,188	15,869	5,929	16,855	22,784	22.78
Pioneers	1,730	244,564	69,698	61,971	33,268	63,466	96,834	40.28
TOTAL	13,477	762,917	194,875	172,550	61,568	188,291	249,859	14.5

Pioneers!

**During June You Averaged 26.16 Hours Weekly
Many Clothbound Books Placed**

**Trading Helps Pioneers Stay
in the Work
More Hours, Greater
Blessings**

Pioneers will be glad to know that the efforts they have been putting forth to increase the time actually devoted to witnessing are getting results. For the month of June the weekly reports show many of the pioneers devoted forty to fifty hours, and even a greater number of hours, each week. This had the effect of raising the total hours spent in the field, and consequently the average of all the pioneers. The average time for pioneers during the month of June was 26.16 hours each per week. This does not mean that every pioneer spent that much time in the field, for there are still some not devoting 26 hours each week to the service, for one reason or another. Their lack is made up for by other pioneers who are putting forth extra efforts to discharge their commission as "full-time" witnesses for Jehovah. It is due to the efforts of these brethren who are putting in many more hours per week than the minimum that the average of the pioneers has, for the first time this year, exceeded the minimum requirement.

Since the summer and fall season presents the most favorable weather for house-to-house witnessing, and as conditions grow worse among the people, it is hoped that the pioneer witnesses, refreshed and strengthened by the rich food with which the Lord has fed them, in *Vindication* Two and Three, will carry on with greater vigor and enthusiasm. There are many pioneers who have been in the field for a long time, putting forth valiant efforts to honor the name of Jehovah, and it is noted that they are not the ones who have caused the pioneer average to be lower than it should be. Rather it is those who have more recently entered the pioneer work who are not yet really devoting all their time to witnessing. Evidently some of these newer pioneers feel that having cut loose from secular and other ties and being enrolled as pioneers constitutes all that is required of them. As a matter of fact that is merely the preliminary step preparatory to becoming a pioneer. A pioneer is one of Jehovah's witnesses who spends all his time in fulfilling his divinely given commission, 'This gospel of the kingdom must be preached.' As in the case of Ezekiel, the Lord grants an individual the opportunity, and, to be faithful, one must immediately become active in seizing upon the opportunity of service.

The results accomplished by the pioneers as a whole during the month of June are extremely encouraging, and should cause all the pioneers to go forward with a renewed determination to put forth an even greater effort, especially those who will see that they have been letting their brethren bear the brunt of the campaign.

Jehovah richly blessed the work of the pioneer witnesses; for the report shows they placed 86,641 clothbound books and 157,065 booklets, with 146,781 persons. They spent a total of 171,406 hours in witnessing to 552,220 people. As compared with the work of the same

month last year, approximately 50,000 more hours were devoted to witnessing by pioneers this June than last. This is because of the far greater number of pioneers. During June reports were received from 1,772 pioneers. However, there were some 102 additional who were delinquent in that no weekly reports were received from them during the month. It is hoped that these will endeavor to quickly remove the obstacles which have hindered them and get busy at once in Jehovah's service. Time and again *The Watchtower* has stressed the fact that NOW the witness must be quickly given, and blessed are those privileged to have part therein.

It is of great interest to note how many complete sets of clothbound books are being placed by the pioneers, as well as combinations of four clothbound books. During June alone 35,882 books were placed in combinations of either four or ten, and many additional in combinations of six or eight books to those who had the rest of the books. This is a clear indication of the extent of the interest and desire on the part of the people for the Kingdom message, and should encourage the pioneers to always offer the clothbound books. Also, it will be an inspiration to the brethren as they prepare to go forth during the INAUGURAL VINDICATION TESTIMONY PERIOD, September 3, 4 and 5; for it will show them the opportunity that exists to place a great number of sets of *Vindication* One, Two and Three.

Pioneers continue to report how greatly Brother Rutherford's radio lectures aid them in their work, and prepare the people for their call. One of the brethren reports placing 34 books and 18 booklets, 2 Bibles and 2 *Golden Age* subscriptions, as a result of one call upon people who had been listening to the lectures.

Due to the financial condition of the people, pioneers witnessing in the business sections of cities are placing literature for contributions of various articles of merchandise which they are able to make good use of. In many instances brethren in the local companies are able to use these articles and thus cooperate with the pioneers in their work. It is suggested that the directors of companies where pioneers are witnessing take immediate steps to aid the pioneers in disposing of contributions so received. It is found that in many stores it is possible to leave the literature for articles of clothing, hats, food such as crackers, cheese, and all sorts of canned goods, soap, etc. These are all staple articles which the brethren use and they can readily be disposed of to the members of the local company on a fair basis to both the pioneer disposing of it and the recipient. One pioneer reports receiving handmade sheets, pillow cases, towels, scarfs, cookies and other things as contributions for the literature. Another reports receiving meal tickets on a good restaurant, and live ducks which were in turn disposed of in exchange for milk and cream.

Heretofore accepting contributions of foodstuffs and other things has been confined to the country sections, but now it is found that this is extending to the large cities as well as small towns. It all indicates that

Auxiliaries!

11.97 Hours Were Averaged Weekly

**June One of the Best Months
in a Long While**

**Auxiliaries Should Try to
Place More Books**

There are some auxiliaries who spend almost twice as much time in the field witnessing as many others do. These brethren really appreciate the opportunity of service that Jehovah has graciously placed before them, and are joyfully taking advantage of it. It is their reports of long hours spent in the field during June that has raised the average shown of the whole list of auxiliaries to 11.97 hours per week for that month.

There were 903 auxiliary witnesses enrolled at the end of June, and they reported a total of 37,390 hours in the field, delivering 148,408 testimonies, placing 10,529 books and 32,224 booklets. These figures indicate that a good witness was accomplished, but they also show that a greater one is possible with the present number of auxiliaries provided each one devoted at least 12 hours per week to the service. If this had been done during June the average would have been far more than 12 hours a week, because many actually spent far more time than this in the field. The placements and testimonies would have increased accordingly, and the auxiliary witnesses would have enjoyed increased privileges of service.

While the auxiliary witnesses deliver about 20 percent more testimonies per hour than do the pioneers, the records show that their work is not as efficient. Auxiliaries during June placed approximately one-half as many books per hour, and not as many booklets per hour, as did the pioneers. It is suggested that the auxiliaries should put forth

an effort to increase their placements of literature, and realize that merely delivering the verbal testimony is not sufficient. The most effective witness is accomplished where the printed message of the Kingdom is left with the one who has received the verbal testimony.

Also, the auxiliaries placed literature in the form of sets of four or ten bound books to only about one-tenth of the number placed by pioneers. Since the auxiliaries as a whole devoted about one-fifth as much time as did the pioneers, they should have placed approximately one-fifth as many sets of clothbound books in combinations. The fact that they did not is another proof that the more time one devotes to the work of door-to-door witnessing, the more he increases the efficiency of his witnessing and consequently enlarges the number of books and booklets placed. It is suggested that the auxiliaries make a strong attempt to take the fullest advantage of each call they make, striving to leave as much of the printed message concerning the Kingdom as is possible.

Jehovah has provided the VINDICATION TESTIMONY PERIOD, September 3, 4 and 5, and this will afford an excellent opportunity for each auxiliary to make a fresh start and endeavor to spend as much of his time in witnessing as is possible, and to place as many of the sets of three *Vindication* books as he can. The pioneer enrollment list is continually growing, and many brethren are requesting to be transferred from the auxiliary ranks to those of the pioneers. Undoubtedly it is the desire of each auxiliary to be a "full-time" witness if that were possible, and so as each one's efficiency in witnessing grows it may, by Jehovah's grace, pave the way for pioneer privileges.

**Sharpshooters — Directors
Are YOU Reporting
as Required?**

On the average, each month 50 to 100 sharpshooters fail to send in their reports on time or forget to make them out and need to be specially requested to send in their reports. In months in which there are special periods this average is increased to 150 to 200, due to the failure to promptly report for the

where there is an interest and desire for the Kingdom message there usually is some means of obtaining it. One pioneer witnessing in a section where nothing else was to be had as contributions, has been accepting parts from unused cars, such as radiators and storage batteries. These he disposes of to junk yards, and so is able to keep on in singing forth Jehovah's praises.

One pioneer advises that he is taking advantage of a field for witnessing that has heretofore not received attention in that he is witnessing to drivers of delivery cars, milkmen and such like, as he meets them in his house-to-house work. He finds these quite receptive, since their work gives them ample opportunity to observe how grave conditions really are.

These suggestions are mentioned to aid the pioneers in their all-important work of singing forth Jehovah's praises.

special period or the previous month or for both.

In the case of service directors of companies there are, on an average, 50 directors who fail to report for the SHORT WEEK prior to the special periods. With this ONE exception, the directors are reporting very well.

This CARELESSNESS on the part of some sharpshooters and service directors not only causes unnecessary work and loss of time which could be well devoted to other activities, but also means that each month from \$3.00 to \$8.00 is needlessly spent for postage and supplies to remind the sharpshooters (in particular) and service directors to make out their reports as required and already instructed to do.

Let each service director and particularly each sharpshooter carefully read over the report card instructions, taking special notice of that part after the heading "FURTHER INSTRUCTIONS", and then arrange to make out the reports accordingly. We know that with a little care and a little bit of your time you can make out your reports REGULARLY, PROMPTLY, and COMPLETELY.

"jr"

Beginning September 1 you will notice on your invoices that the symbol jr stands for the first twelve books by Brother Rutherford, in the English language.

BULLETIN^{FOR}

Jehovah's Witnesses

OCTOBER 1, 1932

TESTIMONIES TO DATE 15,168,916

THOSE WHO KNOW JEHOVAH

Make Plans for the New Year

"How can I secure my Kingdom interests?"

October 1 is the beginning of a new fiscal year for Jehovah's witnesses. This new year gets off to a good start with Kingdom Testimony Period for the first nine days, which should make October a splendid month; for at this time the weather is usually fairly settled and the conditions generally are the most favorable for presenting the Kingdom message to the people. November should also be a good month, with Praise Testimony Period. Those who know Jehovah will be taking advantage of every opportunity to be in the work as much as possible, and will start at once in making their plans for increasing their Kingdom interests more than ever during the coming year. We believe that the Lord is pleased to see his people give his work careful consideration. Surely it is the most important work that there is on earth and should receive, not second or third consideration, but first consideration when one makes his plans for the future. Some of the brethren have failed to appreciate the fact that the Kingdom is here and that it is the King's business in which Jehovah's witnesses are privileged to be engaged. Haste must be made in doing the work the Lord has given his people to do.

When the figures for the fiscal year, just closed, are prepared, we are certain, they will bring much joy to the hearts of the anointed. Now, however, is the time to look ahead and start planning as to how the coming year can be made a greater year than ever before in showing forth the Lord's praises. Think of ways and means for getting in more hours in the Lord's service; of how you can cover your territory with the least amount of time wasted in getting to and from your territory, so that as many hours as possible can be spent in the actual witnessing. Many hours are lost by standing around and talking before getting to work, and in not knowing beforehand just where you are going and how to get there. Plan your work. Think ahead of time on how you are going to carry it out. When parties are arranged to go out in the rurals, plan what you will do in case of rain or in case the roads are impassable. Be ready for all such emergencies. Make your plans in advance, so that you can act immediately when the emergency arises.

Survey your territory prior to going into the field for working it, so that you can arrange for getting all your rural territory covered. Consider how you are going to get the sections covered where the roads are bad. Work these when the weather is good and the roads dry, saving the towns and good roads for the wet weather. In times past, many have failed to give such matters proper consideration; they have

Praise Testimony Period Nov. 12-20

3 "Vindication" Books and 6 New Booklets to Be Offered

gone out on good days and worked their largest towns and good roads, skipping over the bad roads; and then when bad weather has set in they find themselves without territory in which they can work. They have lost much time and money in getting stuck in the mud or staying at home. Give the Lord's work its proper and careful consideration. Seek ways and means for making the coming year your best year in the witness work.

Filing Names with Chiefs of Police

To Be Done in Case of Trouble

A number of questions have arisen since the letter of August 19, enclosing a form to be presented to the police department of the different towns, was forwarded by Brother Rutherford.

It was not the intention that the brethren should put this policy into practice immediately, or at all, unless necessity demanded it, and then only on advice from the Society. The object was to acquaint the brethren with the policy the Society was adopting where interference has occurred. In such cases the Society is to be advised, and will authorize concerted action where it is deemed advisable. Therefore, any pioneer, auxiliary, sharpshooter or director in whose territory interference is encountered should first advise the Society, before taking any action in this respect. In the meantime continue as at present, working your territory, using your identification card and testimony as formerly.

For What Contribution Do You Ask?

The bound books by Brother Rutherford are to be placed with the people upon the following contributions: Single books, 30c each; two books, 60c; three books, 90c; and in combinations of FOUR or MORE at the rate of 25c a book.

Everyone should place the books at this rate. Complaints have come to this office stating that some have been placing the books in combinations of three and of less at the rate of 25c each, contrary to instructions. This failure to obey instructions causes confusion in the minds of the people, as can only be expected when some offer the books at the proper rate and others at a reduced rate. Such a procedure is detrimental to the witness work, and all the witnesses are requested to place the books as instructed.

Splendid Season of the Year for Field Work

Declare Among the People Jehovah's Doings

Will You Sing His Praises?

"I will praise thee, O Lord, with my whole heart; I will shew forth all thy marvellous works. I will be glad and rejoice in thee: I will sing praise to thy name, O thou Most High. And they that know thy name will put their trust in thee; for thou, Lord, hast not forsaken them that seek thee. Sing praises to the Lord, which dwelleth in Zion: declare among the people his doings."—Ps. 9:1, 2, 10, 11.

That is what the remnant will again be found doing November 12-20 because that is the designated time for Praise Testimony Period. Throughout the entire earth this song of praise, showing forth all the marvelous works of Jehovah and declaring among the people his doings, will be lifted up by Jehovah's witnesses as they go to and fro with the Kingdom message.

The people of the United States in particular, during the past few months, have been listening to the praises of men who have been seeking public office. Many of these men, if the truth were known, are corrupt and unscrupulous politicians and yet they pose as the saviors of the people that they might gain political power, money and fame. Political parties have been pitted against each other. Men and women have slaved for days and long hours into the night that their candidate might win and that they might gain for themselves some advancement. They have lifted high their party standards and sought to rally the people to their support, promising them relief from their woes if they but support the party. But the Lord says, "Let all the nations be gathered together, and let the people be assembled: who among them can declare this, and shew us former things? let them bring forth their witnesses, that they may be justified: or let them hear, and say, It is truth." (Isa. 43:9) They are being given a full opportunity to do everything they wish and to go their limit. All their efforts are in vain. There is only one possible remedy, and that is God's kingdom.

While Satan's organization sings forth the praises of corrupt and wicked men, Jehovah's witnesses give honor only to Jehovah, for to him is all honor and glory due.

Praise Testimony Period, beginning November 12 and lasting until the 20th, will find Jehovah's witnesses again in an active, aggressive attack. For nine whole days they will be putting forth a strenuous effort to be in the work as many hours as possible.

The special combination to be offered at this time is especially appropriate for Praise Testimony Period. It is to be a \$1.00 combination made up of *Vindication* Books 1, 2 and 3 and six of the new booklets. Special effort is to be made to place these in the hands of the people at this time because the message contained in these latest publications is a message of praise to Jehovah's name. As stated in *Vindication* 1, "The theme that runs throughout the entire book of Ezekiel is that of the vindication of Jehovah's name. The phrase, 'Know that I am the Lord [Jehovah],' occurs more than sixty times in the prophecy. More than any other book in the Bible the prophecy of Ezekiel mentions this great and all-important truth." *Vindication* 3, with its explanation of Jehovah's great executioner and the Jehu work in the vindication of his name, and of the meaning of the temple of Ezekiel's vision foreshadowing God's purpose to vindicate his name, adds to this triumphant chorus.

Of course, when one finds a person who has the special offer, or one of the books in the special offer, one of the other books should be substituted; or if someone desires the entire set of 12 books or any of the other books, there is no reason why they should not be placed. But remember that the campaign for this period is to be with this particular combination for the consideration of each person to whom you witness. Any six of the 13 new booklets may be included in the combination.

As for territory, directors should plan to have territory ready in cities or towns as well as in rural sections so that if at the last minute the weather turns off bad, the rural work can be called off and the workers put to work in the towns. If the weather is good, and the roads passable, then it would be well to send out some of the workers into the rural sections to get in a few more "good ticks" before the winter settles down and makes rural work more difficult.

Another happy time is ahead for God's "servant", for of this class, headed by Christ Jesus, the King of kings, it is written, "I will be glad and rejoice in thee."

Monthly Instead of Weekly Reports To Be Made by Companies, Pioneers, and Auxiliaries

System Begins October 1 Read Instructions Carefully

Beginning October 1, 1932, instead of sending in a weekly report of activities in the door-to-door witness work, the companies, pioneers and auxiliaries are asked to send in their reports once a month. This system has been followed for some time by the sharpshooters with such good success that it has been decided to put it into effect in the other branches of the field service. This will mean a saving in postage and also in the expense of supplying report cards to the workers. It will also mean less work for you and for the office. BUT to make the plan succeed, everyone must cooperate and when the end of the month comes the monthly report should be made out at once and mailed to us.

We are anxious to make this matter of keeping the reports as simple for you as possible. Therefore, we are supplying the companies, sharpshooters, pioneers and auxiliaries, along with the new monthly report cards, special daily record sheets upon which to keep an account of the work which is done each day they are out in the service. Pioneers and auxiliaries, particularly, should cultivate the habit of keeping these daily record sheets in their Watchtower binder, so they will always know just where to find them. At the end of your day's work, before you forget it, make your entry on the sheet of just what you have done. At the end of the month, then, all you will have to do is to add up each column on the sheet and copy the totals on your monthly report card.

Whenever a special service period comes around, as will be the case in Kingdom Testimony Period, October 1-9, and also in Praise Testi-

mony Period, November 12-20, one of the regular cards should be used, marking it at the top, "Testimony Period — (date)", in place of the month. This report will be considered as a special report, but the work done during such periods should be included in your monthly report together with all the other weeks of the month. In other words, your monthly report is to show the entire work done during the month, regardless of whether or not there has been a service period in it. In case a service period should be partly in one month and partly in another, that would make no difference in making out your monthly report, since the monthly report calls for a report of the actual work done between the first and last days of the month. The special service period report, however, would take in all the work accomplished from the beginning to the end of the special service period.

Company workers can cooperate with their directors in this matter of reporting, by forming the habit of making out a regular workers' slip each day they go out in the work and turning it in promptly to their director, so that he can make his entries of work done daily. If company workers go out together in a party, each should make out a report while the matter is fresh in mind and give it to the car driver, so that he can turn the reports over to the service committee.

Since this new system begins Saturday, October 1, we request everyone who submits a report direct to the Society to send their last weekly report for the week as ending Friday, September 30. The next report card should be marked "Testimony Period October 1-9"; and the one following that, for the entire month of October, including the work done during the Kingdom Tes-

timony Period even though reported once.

The old stock of WEEKLY report cards should be destroyed and only the new Monthly cards sent in *ONCE A MONTH*.

Suggestions for Trading

Some of the pioneers have informed us that they have actually lost money by taking produce in exchange for the books. This is usually because they have allowed the retail valuation on the articles received in exchange, and then when the time came to dispose of these articles they have not been able to get more than the wholesale valuation of the articles. It should be remembered that if a storekeeper is to take something off your hands, he himself wishes to make a profit on the goods. Unless you know where you can dispose of your goods at the full retail valuation, it would be well for you to acquaint yourself with the wholesale valuations, so that you can dispose of your produce. Pioneers could hardly expect the company workers to take over their produce at retail prices higher than those prevailing in their local market, merely because the pioneer has allowed too high a valuation on the produce received in exchange from the party with whom the literature was left. A little foresight on the part of the pioneer, and a preliminary survey of his territory, will aid materially in being able to know just what articles to take, how much to allow for them, and how to dispose of that which is received.

Another helpful suggestion has been offered by a party of pioneers. They have been arranging with the owner of a gas station in their territory to buy all their gasoline from him provided he fixes all their flat tires free of charge while they are in that territory. They have found that in most places the owners are glad to do this for their business, or at least to agree to fix a certain number free. This saves the pioneers time, money and strength for the witness work.

"Another instance: Sister needed to have some work done at a jeweler's, so we got into a discussion with the jeweler. He said that he had gone into bankruptcy and wanted to know what was coming. We showed him the set of ten bound books. This same man told us that he had been an agnostic for thirty years because he could not swallow what the churches taught. He said that he had heard Judge Rutherford several times and recognized the truth when he heard it. So he traded the work we wanted done for a set of ten bound books and a subscription for *The Golden Age*.

"Now these are just a few ways we try to place the books. Now if you wish to use any of our points in bringing these things before the friends in your *Bulletin*, you are welcome to use them.

"Yours for increased opportunities in the service of the Lord,"
(Signed)

Service Leaders for Praise Period

As usual, the Bethel family will be in the field service both Saturdays and Sundays of Praise Testimony Period and the usual provision for supplying brethren to lead the different companies in the field service

Symbol for New Booklets

In order to simplify the making out of invoices for the new booklets, the symbol "bk-6" will be used on the invoices to denote combinations of the first six of the new booklets, i.e., *Who is God? What is Truth? Cause of Death, Hereafter, Good News, and Liberty*. The symbol "bk-13" will be used to denote combinations of the entire 13 of the booklets, i.e., the first six, just mentioned, together with *The Final War, What You Need, Health and Life, Home and Happiness, Keys of Heaven, Where are the Dead? and The Kingdom, The Hope of the World*. Whenever these booklets are ordered in any other combinations than these two, the booklets will be listed individually according to their respective symbol.

When to Order Radio Slips

Many of the pioneers, auxiliaries and companies, in placing their orders for books, have overlooked the ordering of their radio slips and then followed their book order a few days later with another order for the slips. This means additional work all around, as well as the added expense of making a parcel post shipment, whereas the slips might just as well have been included in the freight shipment of books. If the Kingdom interests are closely watched, many time and money savers of this nature can be effected.

Some of the pioneers have failed to notice that these slips are supplied them free of charge for working isolated territory. Where pioneers are working in company territory, they should get their slips from the local company the same as the other workers do, but when they are working in isolated territory the Society is willing to bear the expense of the slips by providing them free of charge for such sections in order that the people might be informed of the radio transcription programs.

Yearly Territory Reports

As was stated in the November (1931) *Bulletin*, it is no longer necessary for service directors and sharpshooters to keep a yearly territory report for the Society.

In the place of a yearly territory report to the Society, service directors are to notify the Service Department in those cases where the companies are not thoroughly covering the territory assigned to them, in order that either an appropriate adjustment of territory may be made or that provision may be made to send in pioneers, to see that a thorough witness is given each year.

Sharpshooters, however, do not need to notify the Society in those cases where their territory is not being thoroughly covered, for the Society makes it a point to send in pioneers to assist the sharpshooters whenever this is possible.

Of course, this does not apply to pioneers, as they are to continue to submit to the Society the territory reports requested of them, the same as ever, i.e., upon completion of the assignment.

within an area of 300 or 400 miles from Bethel will also apply. Please make your applications for these brethren as early as possible, in order that appointments may be made in sufficient time to allow the brethren to correspond with the different companies that they are going to serve. In many cases we find that at the last moment companies write in here for brethren to serve them and after they receive the appointment there isn't an opportunity to make proper advance preparation for the field service.

A Letter

"DEAR BRETHREN:

"Greetings in the Most High, Jehovah God. Having just recently read with great interest your latest *Bulletin* and stating reports and comparing this year's results with those of 1931, we note that there was a great drop in placement of bound books for the month of May.

"Now then, in your comments on same you state that this is to a great extent due to the scare of the hard times, etc., and that the friends no doubt carry that impression in their own minds as a result of hearing everyone else talking these strenuous times, and as a result the friends do not demonstrate the bound books properly, or drop to the booklets as soon as they have that same excuse put up to them.

"Now we find that the people here in our territory use that 'hard times' excuse just the same as anywhere else, but we find that a great deal of this can be overcome by the Lord's grace and by each worker's trying to use his wits to the best of advantage by telling the people that what they need to know, above all else, is the truth in regard to the conditions in the world, and impress upon their minds that in these perilous times we will have to learn what the Lord wants us to know in order that they might have his protection and care during the great conflict that is just ahead.

"Here in our company we find that we have placed more bound books during the past months of the fiscal year than we ever placed before.

Why? Just because we have 'pushed' them more than ever. More placements of sets of ten than ever before, in spite of the old 'hard times cry'. We try to grasp every opportunity to place books with sales people or others that call at our door. Every household buys cats, clothing and a thousand articles that are needed around the home or place of business, and we are daily giving money to other people for our temporal needs. Why not take advantage of these opportunities, as we all know that these same people need the truth even more than they need the money we give them for goods we obtain from said sales people?

"Within less than a week's time I was able to place more than 20 bound books, besides several booklets, and this was accomplished without leaving the house. For an example: We knew that we had to have a few household brushes, but kept on using our old ones. The Lord sent a man that had been a carpenter but out of work to our house. The story he had was that he was compelled to sell brushes in order to get a few dimes to keep his family alive. I asked the man in and asked him how his business was and he said, 'Bad.' So I started to tell him about what was coming and I showed him the ten bound books. So he said that he could not buy them. I told him that we needed some of his brushes but we were hard up too. I hinted that I would take some of his goods in trade. He was well pleased and more than willing to get the books.

J BULLETIN ^{FOR} Jehovah's witnesses

NOVEMBER 1, 1932

TOTAL TESTIMONIES FOR 1932, 16,434,258

THOSE WHO KNOW JEHOVAH

Are Anxious to Place the
Message

Will you do your part?

THOSE WHO KNOW JEHOVAH will be anxious to see that before the road conditions get bad the most thorough witness possible is given in the territory that is inaccessible during the winter months. Now is the time to reach the farmers and the rural merchants. Winter is gradually approaching. From the standpoint of world conditions this promises to be the worst winter the people of this country have ever experienced. Every thinking person knows this to be true, despite the ballyhoo of the political wind-jammers to the contrary. In general, the farmers and people in rural districts give more serious thought to these conditions than, possibly, any other class of people in the country. Therefore this is the time to place the good news of God's kingdom in their hands. If they cannot or will not take a book combination or a book, try to leave some of the booklets, by all means. The country people, as a rule, have all kinds of usable foodstuff which they will be glad to exchange for the literature if they have no money to contribute. Many of the brethren have the impression that the exchanging of the Kingdom message for produce, wearing apparel or fowl should be carried on extensively only by pioneers who specialize in that type of work. This is wholly a wrong view. None of the company witnesses, sharpshooters, auxiliaries or pioneers should ever let an opportunity pass without endeavoring to place the Kingdom message in the hands of the people. If they are financially unable to contribute anything in the way of money, then the exchange method should be adopted and encouraged by everybody.

THOSE WHO KNOW JEHOVAH realize that the big thing today is to place the knowledge of the kingdom of God in the hands of the people by one means or another. Therefore plan carefully for the next two months; arrange to cover all the scattered territory, and try to provide something profitable for those people to feed their minds upon during the winter months.

STORAGE STOCK

To supply their needs the companies should draw from the storage stock which has been shipped to them. However, care should be taken in handling this stock. See to it that it is not left open so that dust can get in and settle in the books. Carefully cover each carton after you have taken out the number of books you need. When ordering booklets try to place order for 100-pound shipments. If it is necessary to order a few books to make up the weight, do so.

Praise Testimony Period Nov. 12-20

Calling Card for Jehovah's witnesses

Some of Jehovah's witnesses have been using a calling card to introduce themselves to those upon whom they call, not only in business districts, but also in residential sections. Such cards are especially useful when a maid answers the door bell, since the card can be given to her to present to the man or lady of the house. Those who use the cards believe that they add a certain dignity to their presentation of the Kingdom message and serve as a means of identifying them, not personally, but as one of Jehovah's witnesses. Seeing the card brings forcefully to the attention of the individual called upon the nature of your call.

Since the request for these cards has been made, the Society has arranged to print, at the rate of 50c a thousand to companies, sharpshooters, pioneers, and auxiliaries, a standard calling card size 3-1/8 x 1-5/8 bearing the following wording:

One of JEHOVAH'S witnesses

Preaching

The Kingdom of Jehovah our God

These cards will be used in the sections where trouble has occurred and in special campaigns which are arranged for covering such sections, but they may be put to regular use by the witnesses in all sections if so desired.

The Kingdom in Yiddish

The Kingdom booklet in Yiddish is now in stock. Some cities have thickly populated sections of Jews speaking this language.

Remember, 3 "Vindication" and 13 Booklets!

Every Worker Should Sing Praises

Now is the time of war, and Jehovah is assembling his host under Christ for the last fight. It is time to be awake and on the alert. To the remnant a part in this great war has been assigned, and that part is to proclaim the praises of Jehovah God while the armies march to battle. This, of course, is a general condition and should apply at all times, but during the period between November 12 and 20 a special effort will be made by all of the anointed throughout the earth to sing the praises of Jehovah, our God. No one can be of the remnant now who fails or refuses to embrace the opportunity of singing forth his praises. The period of praise is here, and no greater honor can be conferred upon any living creature than that of telling the people of the glorious honor of His Majesty Jehovah; of his wondrous works; of the terrible acts he will perform against the enemy. Jehovah has provided the radio, the printing presses and book machines, which have supplied his witnesses with millions of copies of the Kingdom message in more than fifty languages, and he has shortened the trouble on the earth and is holding back the four winds that this Kingdom gospel, this message of praise, might ascend to the glory of his name and the blessing of his creatures. Aside from the Society, with the means which God has placed in its possession, there is no organization on earth equipped to do and doing this work in Jehovah's name and to his glory.

The clear, ringing command of the Lord to his "servant" today is, "Lift up a standard for the people." This standard must be lifted up by telling the people the truth of and concerning Jehovah.

The message of the hour is contained in *Vindication* One, Two and Three. The pointed judgments of Jehovah against ecclesiasticism and the various other divisions and subdivisions of the Devil's organization, as foretold by the Prophet Ezekiel, are clearly outlined there; and, also, the unsearchable goodness of Jehovah is shown in the wonderful temple, the division of the land, and the river of life. Who of the anointed, after having themselves partaken of those wonderful bounties at the hands of Jehovah, could withhold the praise due his holy name? And in addition to this we have thirteen booklets containing the most terse, forceful and pointed presentation of the Kingdom truth ever heard on earth since the days of Jesus. The three *Vindication* and any six of these booklets upon a contribution of \$1.00. Surely the Lord has abundantly supplied us with the instrument of praise. Let every witness, pioneer, auxiliary, company witness and sharpshooter, be found in the front line of this glorious army during Praise Testimony Period, and every other available moment also.

Remember, all pioneers, auxiliaries, company witnesses and sharpshooters are to send in a special report covering the period from November 12 to 20 inclusive, and also to include this period in their monthly report. For this special report use one of the regular report cards sent you.

Suggestions for Reaching Virgin Territory in Large Cities

Apartments, Rooming Houses, and Hotels

List of Voters May Be Useful

In all large cities, hundreds of people live in rooming houses, apartment houses which are difficult to work on account of doormen prohibiting admission, and hotels. These people seldom, if ever, come in contact with the Kingdom message unless it is at their place of business. Many of them do not have even so much as a radio by which to become acquainted with the truth. How to reach these people is a problem.

This being election year, it is possible to obtain the list of registered voters. In New York city, for example, such lists are published by assembly districts, showing the names of every voter living in each city block of the district. Where

more than one voter lives at the same address, they are all grouped together under that particular street number. In this way many places that appear to be private homes, at which only one person may have been witnessed to up to the present time, are found in reality to be rooming houses with many occupants. If the witness has this information concerning his territory, when he calls at such a place he can ask by name for the various parties living there and give the testimony to each, instead of only to the landlady as heretofore. In New York city these lists may be had at the rate of 25c for each assembly district, at the city hall. The public library also has a set, from which the names can be copied if such is desired. The same is probably true in other cities.

These names might be put to good use in getting to call upon people living in hotels and fashionable apartment houses. By calling to see a particular person, giving the person's name, it might be possible to make several such calls without interruption. Another visit to the same apartment house or hotel could be made a little later on, and several more calls be made at that time. By making several trips at various intervals, keeping track of the names of those called upon, the building might be thoroughly covered. While this would take considerable time, if there happen to be several such apartments or hotels in the section it would not be necessary to lose much time. One could make two or three calls in one building, then go on to the next

(Continued on page 2, column 3)

Organization Methods Outlined for Companies

Unity in Action Essential Amongst Witnesses

The Important Features of a Company Service Organization

All Witnesses Should Acquaint Themselves with These

COMPANIES ELIGIBLE FOR SERVICE ORGANIZATION

In order to be able to properly maintain a "company service arrangement", there should be, *at the very least*, four witnesses in the field service working an average of fifty hours a month. Companies unable to meet this *minimum requirement* should organize under the "sharp-shooter arrangement". The sharp-shooter arrangement has the same status as that of a "company", with the exception that the responsibility of directing the witness work is placed upon one individual, and not upon a service committee, which service committee should, at the very least, consist of three members.

THE TWO PARTS OF A COMPANY SERVICE ORGANIZATION

The two parts are the witnesses and the service committee. The witnesses are the consecrated ones who take an active part in the witness service, which of course should include the members of the service committee. The service committee (which should consist of not more than ten members) is to be chosen from the matured brethren of the company who are in full sympathy with and actively engage in the service. The service committee is to fully and harmoniously cooperate with the service director in organizing and carrying forward the field service under the direction of the Society. The service director may or may not be a member of the service committee.

SERVICE DIRECTOR

The director is appointed by the Society and serves as its representative. He is also the representative of the company, inasmuch as he is chosen by the Society upon the recommendation of the company. He is therefore a servant of both the company and the Society. His responsibility to the Society is that of carrying out the instructions he receives from the office from time to time through *The Watchtower, Bulletins*, letters, etc.; and his responsibility to the company is that of directing its field service activities in the territory assigned to it.

STOCKKEEPER

The stockkeeper will have charge of all the supplies of literature furnished by the Society for the witness work. It is the duty of the stockkeeper to keep full and accurate account of the stock committed to his care. All supplies for the witness work will be obtained from the stockkeeper. The best course to follow is for the workers to contribute immediately for all books obtained from the stockkeeper. Credit may be extended to such workers as cannot immediately contribute for the books, with the understanding that it is the duty of the service treasurer to collect for them as they are placed, and, in case the worker becomes inactive, to notify the stockkeeper, who will request the return of the books that have not been placed. The stockkeeper should turn over to the service treasurer all the contributions received for books.

The stockkeeper will make out all orders for literature as may be required, using the regular *company order blank* printed specially for this purpose, and hand the order to the director for his approval. The director will send in the order to the Society. Always place orders for at least one hundred pounds.

LITERATURE IS NOT TO BE STAMPED

Books and booklets are *not* to be stamped with the name and address of the company, nor with any other information. Neither should any circular or card be inserted unless such insertion has been approved by the Society.

SERVICE TREASURER

The service treasurer will have charge of all contributions received from the distribution of the literature shipped to the company by the Society. The service committee will make up the account once a month, and each month the service treasurer, as the representative of the company, will remit for all literature placed during the month, turning the *money order*, made out to Watch Tower Bible & Tract Society, over to the director to forward to the Society.

COMPANY BOOK ACCOUNT

It is the privilege, and to the convenience, of the company to avail itself of the Society's credit arrangement for campaign literature. Each company whose account is in good condition may order as much literature on account as may be required, making remittance therefor as placed.

An account is considered to be in good condition when the company remits once each month for the literature disposed of within that period of time; in poor condition when the company fails to remit at least once within three months.

A failure to remit at least once within three months automatically places the company on the suspended credit list. No credit will be allowed such a company until proper remittance is made. Each company should therefore endeavor to follow the rule of remitting once a month for the literature placed; small companies, at the very least once in three months.

Each month a statement of the company account is forwarded to the company in care of the director. It is the special duty of the service committee to examine this statement of the condition of the company account. Further, the service committee shall give to the company an account of the amount that has been remitted to the Society during the month, the cost value of the books still in stock, and the amount of money on hand.

The last two items should be sufficient to balance the amount due the Society.

CORRESPONDENCE AND REPORTS

It is the duty of the director to bring to the attention of the company all instructions and communications from the Society at the first possible opportunity, so that the company may know the requirements of the Society.

All *field service* correspondence with the Society is to be done by and through the director.

Promptly each month the director is to see that a report of the company witness activities is sent to

the Society, on the regular monthly report card. Workers are to make prompt and accurate reports of their activities to the director, using the regular daily worker's report slips supplied for this very purpose.

OTHER POINTS

In the event that the director should be unable, neglect, fail or refuse to carry out the instructions of the Society, the company should bring the matter to the attention of the Society as soon as possible. It is hoped that this action will not be necessary, but the witness work in any company should not be hampered by inattention of the director.

Books are shipped to the company on consignment and charged to their account at company rates.

Every member of the company engaging in the service an average of 3 hours a week, and so reporting to the local service director, shall be entitled to receive books at the rate at which the Society bills the company.

In determining who shall receive this rate, the matter shall be left between the worker and the Lord. If the worker comes to the service department and requests books at the company rate it is to be accepted that that one is putting in the 3 hours a week necessary to obtain books at that rate. If anyone misrepresents the facts for the purpose of getting the books at company rates without complying with the time requirements, he is answerable to the Lord, and not to anyone else.

(Continued from page 1, column 4) and make a few calls there, then on to the next, etc. The same procedure could be followed a little later, until all the people in each building are called upon. Such work would be particularly good for cold, wintry days, or when the weather is otherwise bad. It would also be good evening work for brethren who do not have the opportunity to get out during the daytime.

Large rooming houses are also good territory for evening work, because of the likelihood of finding more of the roomers at home than during the daytime. These lists of names being up to date now, they can be put to good use right away; whereas if the matter drags on for six months or more they will become of little value, on account of the changing of addresses of the people.

One brother recently told how he works in elevator apartments. He and another brother usually work together, one going into the apartment a little ahead of the other. The first asks the elevator boy to let him off at the third floor. Upon getting off he immediately walks down to the second floor and starts making his calls there, so that when the elevator boy comes down to check up to see if he is doing any door-to-door work the boy does not see him on the third floor (on which he was left), takes it for granted that he has entered the apartment of the person he has come to see, and does not continue his investigation. The second brother gets off at the top floor, immediately walks down one flight, and begins his work there. When the floor is completed the apartment is left and the same thing is done in the next apartment house. Several days later the procedure is repeated, only on different floors. This usually gives the brethren time enough for each to complete one floor at a time without interference; and by their working different floors from the ones on which they get off the elevator, the attendant does not associate them with

Be Prepared for Field Service

Bring Your Own Literature to Assemblies

Much time is lost and confusion caused by witnesses' coming to local assemblies not prepared for action. By this is meant that instead of bringing their books and radio folders in their cars with them they wait until they arrive at the assembly point to get their books. This necessitates that a staff be kept out of the field service merely to supply others with books; whereas if everyone came to the assembly prepared for action, with his weapons of war with him, all could be right on the battle front singing forth the praises of Jehovah. For small assemblies there is no reason why all should not be able to bring their own supply of literature with them, for the amount of time to be spent in the work does not necessitate their carrying a large supply.

This is particularly true concerning pioneers and auxiliaries, who are granted special rates on the books. To some of the assemblies these witnesses have come without their books and have asked the local organization to supply them with the literature at their special rates. This, of course, cannot be done. The local company organization is charged company rates on their literature; they have no record of persons to whom the special rates are granted, and they know nothing of the standing of the individual with the Society as to whether or not a transfer of books from the company's account to the auxiliary's or pioneer's account on the Society's books would be approved by the Society. Therefore pioneers and auxiliaries who attend these local assemblies should not expect to receive books at other than company rates. If they desire to take advantage of the special rates to which they are entitled they should carry their own books with them.

any complaint which may be phoned to him. Thus on their next visit to the apartment they are not denied admittance. By two of them working together, only on different floors, the apartment can be completed more quickly. If the attendant, janitor, or superintendent asks them to leave, the witness is given to him and an effort is made to show him what responsibility rests upon him for endeavoring to interfere with the Lord's work, making the same points as when stopped by a police officer. If they are still kept out of the apartment, two other workers undertake the completion of the building a little later on.

In the large cities with many such places, Jehovah's witnesses would do well to report to their service director such apartments and hotels in which they are denied admittance. The director should keep a record of such places and give them out as special assignments to witnesses who are willing to undertake this work. To witnesses once having gotten the idea and a little experience in handling this work, it would open up a lot of virgin territory right in the heart of districts otherwise being covered many times a year. The Kingdom gospel must be preached. Surely the people living in such sections should not be passed by.

J BULLETIN ^{FOR} **Jehovah's witnesses**

DECEMBER 1, 1932

TESTIMONIES TO DATE, 1,529,434

1932's Witness Surpassed All Previous Years

THOSE WHO KNOW JEHOVAH

**Will Bear Testimony
Are You Doing This?**

Eighteen million testimonies given in one year's time is a lot of witnessing. During the year 1932 there were 16,434,258 testimonies given by the companies, pioneers and auxiliary workers. This means an increase for the coming year of a little more than a million and a half testimonies. Jehovah's witnesses have so constantly increased their effort to magnify the name and word of God in the earth that we feel certain that those who know Jehovah will increase their effort and time and will put forth great zeal for the King and the Kingdom during the coming year.

Jehovah has richly blessed his people, because in bearing this testimony the Lord's people not only had the privilege of telling the listeners of the Kingdom, but in the majority of cases a testimony was left with them in permanent form. Either a clothbound book or a booklet was left with the people who were witnessed to, and this is the best form in which to deliver the testimony. If a book or a booklet is on the living-room table, after you are gone the party can pick this up and begin to investigate and to examine the scriptures that are quoted or cited and they will find there an argument presented which will prove beyond any question of doubt that God's kingdom is the only hope of the world.

It is hoped that while bearing testimony during the coming year the company workers, sharpshooters and auxiliaries will make a special effort to place the booklets in the hands of the people in the densely populated areas. Of course, where the people have sufficient funds the *Vindication* books should be left with them, the three for a contribution of 75c, or the *Light* books, One and Two. Of course, where all the bound books can be placed this should be done, but so important is the message in the recent publications that special effort should be made to leave these as the testimony. The pioneers are going to concentrate on books because this is the most permanent form for leaving the witness, and, further, the Lord has made provision for the pioneers recently, as is explained elsewhere in the *Bulletin*, so that they can carry on in the work and place these bound books with the people.

All we ask as a contribution for a book is a quarter. We believe many more books will be placed during the year because of this arrangement. The Lord has done
(Continued on page 3, column 4)

16,434,258 Testimonies Given in 12 Months

An Increase of 5,384,914 over 1931

**JR Bound Books for 1932
Show an Increase**

**Never Before Has Such Unity
in Action Been Manifest**

**6,834,483 Pieces of Literature
Placed**

Sixteen million, four hundred and thirty-four thousand, two hundred and fifty-eight testimonies were given during the fiscal year which ended September 30, 1932! This is truly an amazing total which affords great cause for rejoicing on the part of Jehovah's witnesses because it far surpasses all expectations. Last fall, in setting a quota for the United States and territory under the direct supervision of the Brooklyn office, it was thought that a reasonable figure would be 11,500,000. But the brethren were aroused to their privilege of making known the Kingdom message, and not only far exceeded the quota, but also surpassed last year's figure by 5,384,914 testimonies. As a result of all these testimonies having been given 6,834,483 pieces of literature were placed in the hands of the people.

Of this number, 1,646,316 represents bound books, and 5,188,167 booklets. Some of the brethren are under the impression that because of the hard times there has been a great reduction in the total number of bound books placed. You will rejoice in learning that while there have been 70,956 fewer bound books placed than during the previous year, still during 1931 over 100,000 *Studies in the Scriptures* were included in the total and many of these books were given away by the foreign brethren. This therefore means that of Jr books containing the message which is now due to go to the people there has during 1932 actually been an increase in the number placed with the people. The big increase in the number of booklets distributed brings the grand total to 428,077 pieces of literature more than last year.

This increase in the Kingdom interests has come as a result of more of the brethren more deeply appreciating the importance of activity in the witness work. The average number of weekly workers has been 8,113, to compare with 6,564, and these have reported 3,961,324 hours in the work, to compare with 2,-

949,432 hours during 1931, or over a million hours more. While the combinations left with the people have been smaller, more people have obtained the literature. In fact there have been over one and a quarter million more people to take the literature than during the previous year, the actual figures being 4,579,251 for 1932, as compared with 3,308,078 for 1931. Surely the Lord is prospering his people in "the land that is brought back from the sword". It is this prosperity which arouses the ire of Gog and causes him to assemble his forces to come against the "unwalled villages". But the remnant, confidently relying upon the promise of Jehovah to deliver them for his name's sake, rejoice in seeing the Lord's blessings on their efforts to advance the Kingdom interests.

An analysis of the work done in the various branches of the work is equally encouraging. The companies, auxiliaries and pioneers all showed a large increase in the number of testimonies given. The companies reported 7,452,519 testimonies, the auxiliaries 2,008,805, and the pioneers 6,972,934. The company workers, even though many have left to become pioneers, jumped from an average weekly of 4,733 to 5,739. The pioneers reporting weekly rose from 1,137 to 1,611, and the auxiliaries from 694 to 763. In the total literature placed the pioneers showed a good increase in bound books distributed, their total of 1,077,435 comparing very favorably with last year's figure of 974,013. The companies and auxiliaries decreased in bound books placed, however, the companies dropping from 567,256 to 413,724, and the auxiliaries from 176,003 to 149,137. As previously mentioned, these decreases were in *Studies in the Scriptures*, and not in the Jr publications.

Thus by steady, constant work and united effort the anointed of the Lord in the United States have had the best year yet and have left the Kingdom message in the hands of more people than ever before so that these may know who is God if it is their desire to investigate. Surely it is a great cause for rejoicing to see the Kingdom message going out greater than ever in spite of the opposition of the great adversary, in spite of the depression which he has brought upon the people, and in spite of all his efforts to turn all mankind against the great Eternal One. The Lord's people are united for action and they go forward with Jehovah's great and powerful organization.
(See detailed report on page 4.)

A Greater Witness to Be Given by Using Portable Transcription Machines

**Bro. Rutherford's Talks to Be
Heard by All Even Though
They Have No Radio**

The Lord, through the unfolding of the truth, has made it clear that there is to be a Jehonadab class, who are out of sympathy with the Devil's organization and who are looking for, and anxious to avail themselves of, the Lord's assistance. The majority of these are found not among the wealthy or the comfortably situated people of the earth. In fact, a great many of them are among the oppressed and downtrodden who have no means of obtaining the message of the Kingdom. They are too poor to own or to maintain a radio receiving set, and in many cases too poor even to contribute the few cents taken for the printed message. They are the poor who deserve consideration. All that many of them

know about Jehovah's witnesses is the garbled misrepresentation put forth through the newspapers by the clergy and other agents of the Devil.

The antitypical Jehu work includes assisting these people, for the Lord definitely foretold that they would be considered and helped. To this end the following arrangement is being prepared and advanced in the confident belief that the Lord will bless.

The Society has arranged to procure a portable sound-reproducing outfit which can be connected to any ordinary electric socket for 110-volt alternating current. This machine has a turntable to play the 33½ RPM transcriptions of Brother Rutherford's talks that are regularly broadcast by radio stations in many countries.

This portable outfit can be set up in a public park or public square,
(Continued on page 4, column 4)

18,000,000 Testimonies the Year's Quota

Jehovah's Organization Moves Onward

Monthly Report Should Show an Average of 6,200 Company Workers, 1,800 Pioneers, 850 Auxiliaries

General Outline of Year's Work Presented

It is well to make plans for the work of the Lord's people so that the anointed can work together in unity. The plans that are outlined for the year 1933 we believe will be blessed by the Lord, because their purpose is to advance the interest of his kingdom. This is his visible organization and he is using it as his servant in the earth to have a part in the vindication of his name and word. The Lord's people have a most blessed privilege as they bear more and more the fruit of the Kingdom. The longer one travels on the highway, the greater is his appreciation of the Lord's blessing and favor toward him.

The plans for the year 1933 call for increased activity on the part of the remnant. The quota for the year for the brethren in the United States is set at eighteen million (18,000,000) testimonies. This means that almost every home in the United States should be reached by one of Jehovah's witnesses sometime during the year. In order to give such a tremendous witness it requires regular activity on the part of the workers. There has been a constant increase of company workers, pioneers and auxiliaries since 1929. In that year there was an average of 5,142 witnesses weekly in the field. The next year, 1930, the average weekly number of workers was 5,857; in 1931, 6,564; in 1932, 8,113. We anticipate that during the year 1933 the monthly average number of workers engaging in the field service will be as follows: 6,200 company workers, 1,800 pioneers, and 850 auxiliaries, making a grand total of an average of 8,850 workers reporting monthly as being actively engaged in the field work. We hope that there will be more than this, because at different times during the year 1932 a peak was reached of 11,090 different individuals working among the companies and sharpshooters; the pioneers reached a peak of 1,997, and the auxiliaries reached an enrollment of 937. This means that there are nearly 14,000 different individuals that participate in the field witness work. Out of this number surely there should be an average of 8,850 monthly workers. If these workers average the same number of hours during the coming year as they have in the past, we might anticipate that all the workers (pioneers, auxiliaries, sharpshooters and companies) will put in 4,431,000 hours. During the year the brethren have averaged a little better than 4 testimonies per hour. This would bring our quota for the year up to 18,000,000 testimonies. What a witness this will be for the King and the Kingdom!

THE UNITED TESTIMONY

During the entire year the company workers, sharpshooters and auxiliaries should make a special effort to place the *Vindication* books, *Light* 1 and 2, and, later on in the year, *Preservation*. The other cloth-bound books should be offered to the

people when we see that special interest is shown on their part. However, these particular divisions of the Lord's army (company workers, sharpshooters and auxiliaries), in witnessing in their territory, should try to place booklets in every home where it is impossible to place *Vindication* or *Light*. Keep in mind that the more recent literature which we have received contains the message that the Lord wants given to the rulers and the people, because his judgments are made manifest and clearer in these recent publications.

The pioneers, however, should continue placing all of the bound books, especially stressing *Vindication* 1, 2 and 3 in a combination upon contribution of 75c. They should continue to place the entire set of 12 books for \$3.00 wherever possible; but with the hard times and oppressive conditions now in the United States it might be well to make a special offer of the *Vindication* and *Light* books. When the pioneers cannot place a combination of cloth-bound literature they should drop to one book and try to place it in every home wherever possible. If this fails, then offer a few booklets.

Brother Rutherford has made another very splendid arrangement so that more books and booklets are brought within the means of the people. During this coming year, beginning with December 1, 1932, any one of the cloth-bound books in the English language and written by Brother Rutherford can be placed with the people for a contribution of 25c, or four for a dollar contribution. This offer of one bound book for a contribution of 25c will probably increase the distribution of single volumes. Foreign-language books are still placed for a contribution of 35c, or three for a dollar contribution.

Another splendid arrangement for the foreign brethren, which will also affect the English brethren, is that all foreign-language booklets are to be offered to the people for a contribution of 5c each, or six for a contribution of 25c. This also is effective December 1, 1932. This means that all booklets, both English and foreign, can now be placed with the people at the remarkable offer of a copy for a 5c contribution. This should greatly increase the distribution of the Kingdom message in the booklet form. The English-speaking brethren should keep in mind, particularly when witnessing among the foreign-speaking people, that we have foreign-language booklets for every language, and an effort should be made to place them with the people, because all must know that Jehovah is God.

TESTIMONY PERIODS FOR 1933

We make mention at this time of the testimony periods that are scheduled for the year 1933. The details of each one of these will be announced later in the *Bulletin*, and what special action shall be taken during these periods. The names and dates of these periods are:

The Servant's Testimony Period
Jan. 21-29

The Remnant's Thanksgiving Period
April 8-16

Ambassador's Devotional Period
July 1-9

The Kingdom Proclamation Period
Sept. 30-Oct. 8

Jehovah's Witnesses' Praise Period
Nov. 18-26

These special testimony periods have been a great help to many of the friends who have not been able to engage regularly in the weekly field service. They have afforded to many an opportunity to put forth a special effort to magnify the name of the Lord in the earth. They have helped to create unity of action throughout the entire world, because at this time all of the Lord's anointed are making a strenuous effort to engage in the field service as one army, singing forth the Lord's praises. At all times throughout the year the Lord's people are bearing testimony, but during these special testimony periods an extra effort is put forth by the Lord's people.

During The Remnant's Thanksgiving Period and The Kingdom Proclamation Period, a special report will be combined in the *Bulletin*, giving you the results of the witness accomplished in every land. During these periods the weather conditions are most suitable for a comparative witness in all parts of the earth, because climatic conditions in the northern and southern hemispheres are then alike and this gives all of the Lord's people equal opportunity to spend time in the field service.

THE TEN CITIES

During the first Sunday of each month, except the months of July and October, special witness campaigns in the different sections of the United States will be carried on. This affords the brethren everywhere

an opportunity to come together at one place and carry on a united witness in a town where some opposition has been encountered from the authorities or at some other point where a special witness seems advisable. These united efforts once a month will train the brethren to go forth as a fighting unit, and anywhere that opposition may be brought to bear against the Lord's people by the Devil's organization, the Lord's army upon instructions from headquarters will always be ready to carry on in such vicinities. If the companies are not already organized for this united action, they will be within a few months, according to the schedule in *The Watchtower*. Every one of the Lord's people should take an active part in these special Sunday campaigns.

The Lord has given his people much to do, because he says this gospel of the Kingdom must be preached in all the world for a witness, and now the time has come and the Lord has made the arrangements so that it is possible for his people to take this message of the Kingdom to the rulers and the ruled. Every director, every company worker, every sharpshooter, pioneer and auxiliary, should now consider ways and means to increase his activity and his interest in the Kingdom during 1933. The general plans for the united testimony have been outlined by the Society. Now each individual who is a part of that organization which the Lord is using should also make plans and arrange to carry on through the coming year. Every effort should be made to increase your hours in the field, and if the time spent in bearing testimony and the fruit of the Kingdom is increased, then more literature will be left with the people and a greater witness will be given to the praise of the name and word of Jehovah our God.

"The Lord Preserveth All That Love Him"

Pioneers Rejoice Because of Jehovah's Goodness

This Will Be of Interest to All the Anointed

The Bible shows that the Lord in dealing with his people deals with them as the "servant" class and that his promises particularly refer to that class. Hence if an individual wishes to receive the special blessings which Jehovah has promised to that class, it is necessary for him to take that course of action which Jehovah shows in his Word shall be taken by the "servant". Jesus promised that those who seek first the interests of God's kingdom will be provided with those things which are necessary for their existence. This, of course, does not mean that they will get everything that they themselves might determine to be necessary, but that which Jehovah sees fit to provide. And now, when times are growing more and more difficult and millions are out of work and do not know whence their next meal is coming, those pioneers who have been in the work for a year or more and who for the twelve-month period have been faithful in putting in their minimum time requirements of 25 hours a week or 110 hours a month are to receive special assistance from the Lord's organization to help them to keep on in the work.

A special letter written by Brother Rutherford, outlining this special arrangement, was recently mailed to all the pioneers. This provision will also be of interest to those who are interested in the pioneers or who are contemplating entering the work. Therefore we quote the following from Brother Rutherford's letter:

"All persons who have been continuously in the pioneer service for one year immediately prior to November 1, 1932, and who have averaged 110 hours per month in the service, will be assisted in the following manner when it seems to the Society that such assistance is necessary and deserving, to wit: Those showing regular service in the pioneer work of 110 to 124 hours per month will receive a credit of 25 bound books. Those serving 125 to 134 hours will receive a credit of 30 bound books. Those working 135 or more hours per month will receive a credit of 35 bound books. When a pioneer is really in need and sends in a report, this will be the basis upon which the assistance will be rendered. Necessary blanks will be sent to each one who may wish to inform the Society at Brooklyn. This fund will have to be made up by contributions from others. We are pleased to inform you that the Bethel family has volunteered to contribute regularly out of their meager allowance to this fund to (Continued on page 4, column 3)

The Servant's Testimony Period, Jan. 21-29

"Preservation" and 13 Booklets to Be Offered

Inclement Weather Will Not Hinder "the Servant"

Preservation, with Its Dramas, Will Be of Great Interest to the Public

God's faithful witnesses stand true to him and maintain their integrity toward him. This has been particularly true since 1922. In that time it has been our privilege, as faithful followers of Christ under the supervisory direction of the angels of the Lord, to have some part in pouring out God's vials of reproof and judgments against the ecclesiastics and other portions of Satan's organization. Not even for expediency's sake will the true and faithful ones now be branded with the mark of the beast in the forehead or in the hand. The remnant must, and will, be faithful to God and Christ and will continue to boldly tell the truth in this time of judgment. This is going to greatly anger the Devil's crowd, but it will be a sweet incense unto Jehovah.

The next testimony period is arranged for January 21-29, and is designated "The Servant's Testimony Period". The remnant is the only class standing firmly and steadfastly for his name and, therefore, are the ones to take the lead over the highway. The midwinter testimony period calls for more unselfishness, devotion and singleness of purpose than at any other period of the year. Inclement weather, however, is no longer a hindrance to the remnant. Each company, through the service director and service committee, each pioneer, auxiliary and sharpshooter, who really has the spirit of Jehovah will make this campaign a success in the winter as well as in the summer. It will mean that each one will have to plan carefully, dress seasonably, and go

forward in the strength of the Lord, and if this is done the Lord will bless one's efforts with success to the praise of his name.

The offer to be made during this period will be *Preservation* and 13 booklets upon a contribution of 75c. All territory is virgin territory for this offer. This will be the initial public release of *Preservation*, and it should be presented with enthusiasm and conviction. *Preservation* should have an especially strong appeal to the women. It will be read by them, not only with interest, but with a keen appreciation of the manner in which the Lord has been working out his purposes in the past and their fulfillment at the present time. What could be more absorbing than this book combining intense drama with vital Kingdom truths? This must not be construed to mean that the book is by any means uninteresting to men, because the Kingdom truths contained in the vital drama enacted by Mordecai and Esther, and in that by Naomi, Ruth and Boaz, present the Kingdom message from an angle from which it has never before been presented to the public and which will be appreciated by all.

The booklets, of course, speak for themselves, and undoubtedly the fact that these booklets contain lectures that the people have been hearing over the air every Sunday in Brother Rutherford's electrical transcription speeches will make them a very desirable thing to all those who have heard his lectures.

Be sure to have a good stock of *Preservation* and the 13 new booklets on hand by January 21. Orders for *Preservation* can be filled after December 15, 1932. If you get your orders in by that time or later the Society will be able to supply all the companies, sharpshooters, pioneers and auxiliaries for The Servant's Testimony Period.

The 1933 Year Book

Everyone should read it. This year's *Year Book* we know every one of the anointed will find to be a great encouragement and stimulus to them to carry on in this most glorious work of being a witness for Jehovah. It can truly be said that the past year has been the most blessed year and the Lord has prospered his people. Brother Rutherford's annual report of the work done in foreign lands and in this country by all of Jehovah's witnesses will be of the greatest interest to everyone. After reading the *Year Book* one can readily see that Jehovah is using the Society, and it is added proof that the Lord's people are a part of his organization.

Not only will the report made of the activity throughout all the earth be of interest to you, but a daily need will be supplied in that texts and comments are also included in the *Year Book*. The year's text also is discussed, and it will be of interest to all to read it. The food the Lord provides his people daily through the *Year Book* has helped and will help the Lord's people to press on in this witness against the Devil's organization. The 1933 *Year Book* is now ready and orders can be filled. They are offered at 50c a copy because of the limited edition. Orders should be placed with the Society through the director in places where there are companies.

Special Assemblies

The Lord Has Blessed This Divisional Organization

Many of the brethren throughout the country do not seem to realize the importance of the divisional organization campaigns now being put on; many think they are similar to service conventions which we have had during the past three or four years.

We wish to emphasize that these are entirely different and involve instructions and information regarding the field service that it is absolutely essential for all of Jehovah's witnesses to be familiar with at this time. Therefore, not only should every effort be put forth by the service committees of the different companies, but the sharpshooters and each and every one in the companies and associated with the sharpshooters should also endeavor to be there. These assemblies have been arranged for in relatively small areas so as to keep the expense incurred in attending them as low as possible.

The Lord has manifested his approval and blessing in a very remarkable way on the campaigns already put on, and therefore we strongly urge that all avail themselves of the opportunity of attending the campaign assigned to their area if they possibly can.

This is not, however, to be construed as meaning that brethren should go outside their own area to all assemblies within 200 or 300 miles. This is particularly true of pioneers, who have to make their monthly quota of hours and keep their expenses as low as possible. If the pioneers can come to, and have part in, the campaigns assigned to their particular area, well and good.

A 25c Contribution Accepted for English Bound Book

All Booklets 5c, or 6 for 25c

Recognizing the large number of requests from pioneers, auxiliaries, company workers and sharpshooters as an indication of the Lord's direction, the Society is complying therewith and setting a contribution for any one of the Jr English bound books at 25c. The workers in general who have expressed themselves feel that more individual bound books can be placed with the people by so doing, and as the real objective of our work is to extend the witness of Jehovah's purposes as far as possible, this arrangement is gladly adopted, and goes into effect December 1, 1932. The foreign-language bound books are 35c, or three for a \$1.00 contribution.

The booklets in foreign languages also have been reduced to a contribution of 5c each, or 6 for 25c. The depression has hit the foreign-speaking people harder than any others in this country, and in order to keep the Kingdom message within their reach the Society is making this reduction, trusting that the Lord will make up in some other way the deficit incurred in so doing.

Calendar for 1933

As has been the custom, the Society again publishes a calendar for the use of Jehovah's witnesses. This calendar is specially designed for the Lord's people. All the special testimony periods are designated on the calendar pad, and the calendar also contains a very special letter from the Society addressed to Jehovah's witnesses. This will be of interest to all because it has to do with the united testimony given during 1933.

The picture which appears on this year's calendar is most appropriate because it brings very forcibly to our attention the position now taken by the Devil's organization and that of the Lord's. We believe that everyone who considers this picture carefully will find throughout the year that it will be an encouragement to him.

The calendar is now ready for distribution and is offered to the friends at 25c each, or five of more copies mailed to one address at 20c each. Your order should be placed now, so that you will have them on hand at the first of the year. Where the friends are associated with companies it would be well to order them through the director, as it will save extra postage or express charges.

(Continued from page 1, column 1) everything, it seems, so that his witnesses can place the literature in the hands of the people. Now Jehovah's witnesses should do everything they can and put in time in calling on the people of the earth so that they may have an opportunity to hear and read. In giving these 18,000,000 testimonies during the fiscal year 1933, those who know Jehovah will have great pleasure in witnessing for the King and the Kingdom and leaving literature that the people will have it in permanent form. ..)

Are You Reporting Properly?

Please Read These Questions and Answers

The change in the method of reporting from once every week to once a month has not been clearly understood by all the pioneers, auxiliaries, sharpshooters and company directors, probably because they have not read the former *Bulletin* article carefully enough. Therefore we are repeating the instructions by answering some questions which have been asked, hoping that in so doing the matter will be cleared up.

Some have asked if the monthly reports are in addition to the weekly reports. The answer is No. The monthly reports take the place of the weekly reports, and only one report is required (on the last day of each month) for the entire activities during the month.

If a special Testimony Period comes within the month, is a separate report to be made out for that period? The answer is Yes.

Is the work done during the Testimony Period to be included in the month's report along with that done during the other weeks? Yes.

Does that mean that the work done during Testimony Periods will be reported twice, once when the special report for the Period only is

made out, and once when added in with the work done for the entire month? Yes. The reason for this is that a special record is being kept of work done during Testimony Periods, and another record kept for the monthly activities of each pioneer, auxiliary, sharpshooter and company. The same rule applies to all.

It is hoped that with this additional explanation there will be no more difficulty in understanding the correct method of reporting and that from now on each one who has to report direct to the Society will do so correctly.

Author's Edition of Preservation

The author's edition of *Preservation*, and of all books for that matter, is specially prepared for the brethren, and not for distribution. These copies taken by the brethren in their own company should not be reported by the service committee in their monthly report to the Society. The monthly reports should show only campaign literature placed in the hands of the people other than brethren in the local companies.

"Spring Cleaning" in Midwinter

The Time to Dispose of All Old Literature

Throughout the year the Society continually receives letters asking, "What shall we do with *The People's Friend*, some old *Studies in the Scriptures*, some *World Distress* booklets, or *Desirable Government* booklets? What shall we do with our old stock?" It was thought well that we have a "spring cleaning", as some people call it, only that, instead of waiting till spring, we begin January 1, 1933, and continue until January 20. It is hoped that during this time everyone who has old stock on hand will dispose of it. It is hoped that every director and stockkeeper will get off their shelves all the literature that they have on hand, with the exception of the 12 clothbound books and the 13 new-size booklets written by Brother Rutherford, and that each worker will put forth a very special effort to place this literature with the people. We hope that during these 20 days not only will the company stock be cleaned out, but also that the pioneers and the auxiliaries and sharpshooters will likewise put forth every effort to dispose of all of the old literature they now have on hand. The Society hopes that after the 20th of January no more letters will come in asking, "What shall we do with this or that publication?" All of it should be disposed of.

Many of the companies have on hand *Heaven and Purgatory*, *Crimes and Calamities*, *War or Peace*, in fact some of all of the large-size booklets. These should be placed with the friends for immediate dis-

tribution. In regard to the foreign brethren, and the foreign literature you have on hand, it would be well to try to get rid of everything that was published before *The Last Days and Prosperity Sure*, except *Hell, Our Lord's Return and Where Are the Dead?* because the new booklets will not be published in the foreign languages immediately and therefore the booklets published since *The Last Days and Prosperity Sure* (inclusive) will still be the only ones the Society will have in stock for the foreign-speaking people. The new Price List will give you a list of the foreign publications. We hope that everyone will make a special effort, beginning with January 1 and including the 20th, to get off the shelves all the old literature and that when the 21st day of January comes the only thing that you will have will be the *Jrs* and the new booklets and the foreign publications it is deemed well to have on hand. So then, really, your "spring house-cleaning" begins in midwinter. We hope that all of Jehovah's witnesses will make a special effort to participate in this work.

Now please don't start writing the office and asking, How are we going to get rid of them? What kind of contribution shall we take? and the thousand and one questions that are bound to come up. You know the kind of "old literature" you have on hand, you know its condition, you also know the conditions in your territory, the degree of destitution among some of the people. Dispose of your old literature where it will do the most good; but dispose of it first, and write about it afterward.

Combined Report for Year 1931-1932

	Companies and			
	Sharpshooters	Auxiliaries	Pioneers	Total
Harp	39,610	13,474	108,727	161,811
Deliverance	29,465	10,586	87,036	127,087
Creation	35,728	14,415	110,226	160,369
Reconciliation	25,284	10,122	79,434	114,790
Government	45,477	16,735	135,358	197,570
Life	33,547	13,803	113,659	164,009
Prophecy	28,368	11,744	98,265	138,375
Light 1	25,276	10,371	81,401	117,048
Light 2	23,149	10,159	79,409	112,717
Vindication 1	88,950	28,099	137,846	254,895
Vindication 2	12,444	2,421	12,054	26,919
Vindication 3	12,214	2,368	11,642	26,224
Odd Books	17,284	4,860	22,378	44,502
Total Books	419,724	149,157	1,077,435	1,646,316
Booklets	2,327,908	559,908	2,300,351	5,188,167
Total Literature	2,747,632	709,065	3,377,786	6,834,483
Hours	1,554,596	460,368	1,946,360	3,961,324
Testimonies	7,452,519	2,008,805	6,972,934	16,434,258
Obtainers	2,085,859	492,745	2,000,647	4,579,251
Average reporting at least once a month		892	1,753	
Average Workers Weekly	5,739	763	1,611	8,113
Average Hours per Worker Weekly	5.2	11.18	23.23	

Do NOT Transfer Literature

It comes to our attention that during the past few months there have been a great many unnecessary requests on the part of companies, auxiliaries and pioneers to transfer books from one account to another. Some of these requests are legitimate, of course, in accordance with special instructions from the Society, but many of them are not. A waste of unnecessary time is wasted because of some witnesses' enrolling themselves as auxiliaries and or-

dering a large stock of books, only to drop out after a few months with their stock on hand. This means that accounts must be adjusted, books transferred or reshipped, additional freight charges paid and expenses incurred. If to engage in the Lord's work is the greatest privilege that anyone can possibly have, which it is, then the work should be given its proper consideration. When one enters the Lord's work as a pioneer or auxiliary one assumes a responsibility before the Lord to do one's utmost in looking after the Kingdom interests.

Therefore we ask the witnesses to do as little transferring of books as

Change of Address Slips Not to Be Used by Other Workers

We are repeatedly receiving "Change of Address" slips (which have been printed for the special use of pioneers and auxiliaries in notifying us of their personal change in address) from other than those on the active list or from those on the list for the purpose of changing subscription addresses for persons who are not pioneers or auxiliaries. We ask that you please do not use these slips for such purposes. They should not be given to other brethren, nor sent in for them, but these should be used exclusively by the pioneers and auxiliaries for notifying us of change in their own personal address. When these slips are received from others, it makes it necessary for us to waste a lot of time checking over our entire list to try to locate the person, only to find that the person has not been enrolled. Printed slips should be used only for the purpose for which they have been printed. Your cooperation will be appreciated.

(Continued from page 2, column 4) help the deserving pioneers stay in the field."

According to this arrangement, whenever a pioneer who has averaged 110 hours monthly in the work during the past year sends in a report card showing that he has put in at least 110 hours for the month, with the monthly statement of his account he will be sent an application slip showing that on the basis of his activities he is entitled to apply for the allowance. These application slips should be signed and returned only when ordering literature and when the pioneer feels that such assistance is necessary. They contain further information as to the method of procedure. If you are a pioneer and do not get an allowance slip with your monthly statement of your account, it will probably be because you are not entitled to it on account of your not having averaged 110 hours monthly in the work for the year previous or because your monthly report card does not show that the required time was put in during the month. Surely this is just like the Lord to see that those who are meeting the requirements are those who receive the blessings. The more the Kingdom interests are appreciated, and the greater the effort put forth to increase these Kingdom interests to the honor of Jehovah's name, the greater the book allowance which is provided. This arrangement has been a great encouragement to those who have been faithful in meeting the time requirements, and we feel sure it will be an encouragement to all who put forth their best efforts from now on.

possible. If a pioneer or auxiliary runs short of books before his order arrives from headquarters, and the need of borrowing a few from the local company or another auxiliary or pioneer is felt, then replace the same at once upon the arrival of the shipment. Do not write to us and ask us to transfer the books from one account to another.

Some of the witnesses, prompted by a desire to help the pioneers, have gone out in the work with them and used their books, turning over to them all the contributions received for books placed. While we appreciate the desire to help, it should not be done in this way. Pioneers are granted pioneer rates on their literature, not for the purpose of supplying it to others who go out in the work with them, but for their own use. Company witnesses should get their stock from their local service organization, not from pioneers or auxiliaries.

(Continued from page 1, column 3) or in a hall, auditorium, theater, or, in fact, any convenient place of assembly where those hungering and thirsting for the truth can be invited to come and hear.

A company of Jehovah's witnesses can go into a rural community, a small town, or even a section of a larger town, work during the forenoon and a good part of the afternoon witnessing to the people from house to house and at the same time advertise the assembly to be held in the late afternoon or evening.

Even in the monthly field campaigns (concerning which instruction is now being given as rapidly as possible at special assemblies of Jehovah's witnesses announced in *The Watchtower*) this portable outfit can be set up at the "contact point" and workers while witnessing from house to house give notice to the people of the assembly at the contact point, where the message can be heard during the afternoon hour chosen.

All that need be done when the time comes to start is to plug in on an ordinary electric socket, adjust the amplifier, put on the record, and let it go. One, two or three records may be run for each assembly, according to circumstances. Appropriate announcements will be supplied for introducing each talk. A supply of literature, for distribution among those who desire it, should be on display at each of these points.

To companies, sharpshooters, pioneers and auxiliaries the Society can supply this equipment complete at a cost not exceeding \$150. As the distribution affects the cost, we should be glad to know how many of the friends desire the equipment as soon as available. Transcription records of Brother Rutherford's talks will be supplied by the Society free, as required.

We believe that in every territory there are sections where the poor people have no radio sets and where those who do possess sets are unable to keep them up for lack of means to buy tubes or batteries, and such are thus deprived of the opportunity to hear the Kingdom message as broadcast by radio. Let each service director, sharpshooter, pioneer and auxiliary who can afford to do so obtain this portable transcription outfit and make arrangements to expand the witness for the benefit of these people.

During the winter months particularly this can be done to very good advantage in the South, where unemployed native residents, both white and colored, as well as a great many tourists from the North who have nothing else to do, will be only too glad to attend an assembly of this kind and hear the good news of Jehovah's Kingdom.

This will establish, in addition to unity of faith and unity of action, a unity of presentation throughout the land.

Brother Rutherford's speeches are prepared in a concise and orderly manner, bringing to the fore in a clear and simple way the salient Kingdom truths now to be brought to the people. The same lectures given in Maine will be given in Florida, California, Australia, Canada, and probably in every English-speaking country in the world, in a very short time. This is as it should be. The printed message we present to the people is uniform and up to date; so likewise should be the spoken message. We are undoubtedly in the time when 'the watchmen shall lift up the voice, and with the voice together shall they sing, for they shall see eye to eye when the Lord shall bring again Zion'.